







MEDIA KIT 2021

Better in management, technology and tourism www.omnibusrevue.de



What distinguishes the OMNIBUSREVUE?

Die OMNIBUSREVUE is the guidepost for the bus industry and other providers of group travels. It supports entrepreneurs and managers with tips for the everyday business, current legal articles, vehicle tests and technical novelties plus useful information about group tour trends and destinations.

This magazine is completed by a broad online supply of the latest news, a vehicle database and movies on BUS TV.

Who are the readers of the OMNIBUSREVUE?

Considerably more than three quarters of all readers of the OMNIBUSREVUE occupy top positions in their companies. They are mostly owners, chief executives or managers and possess a high level of decision competency.

How do the readers evaluate the OMNIBUSREVUE?

As our readership structure analysis revealed, the readers are confident of the competent articles and the intelligibly presented information. They rate the OMNIBUSREVUE as an important information media for their daily work. Roughly 96 percent would recommend the magazine, 87 percent rate the reporting as objective, critical and factual. Also the clear and comprehensible design is appreciated by the readers.

What more does the OMNIBUSREVUE offer?

Part of the OMNIBUSREVUE portfolio are events, special single-topic publications, an online database with vehicle data and dealer portraits, the useful Who Is Who Bus and the video portal BUS TV. In addition, as a specialized information provider encompassing multiple media, we offer daily news on our website, a weekly newsletter and also our own online appearance on Facebook and Twitter.



fill funt

Gehard Grünig
Editor-in-Chief OMNIBUSREVUE

Frequency of publication: monthly

Year of publication: 72nd year 2021

Web address (URL): www.omnibusrevue.de

ISSN: 1436-9974

Subscription cost: Annual subscription

Inland: € 125.50 incl. packing/posting plus statutory VAT.

European countries: € 137.50 incl. packing/posting plus statutory VAT.

Single copy: € 11.90 incl. packing/posting plus statutory VAT.

Publishing house: Verlag Heinrich Vogel

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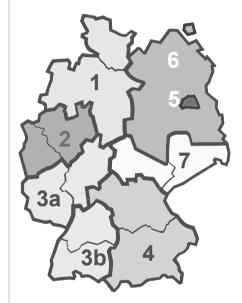
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Distribution by Nielsen areas:



Nielsen- area	Total circulation in Germany
1	683
2	924
3 a	992
3 b	1,091
4	1,686
5	673
6	234
7	339
total	6,622



Circulation analysis*:

Circulation:	Average number of copies per issue in the first quarter of 2020				
Print run:	7,000				
Actual distributed circulation (ADC):	6,817	therefrom abroad:	195		
Sold copies:	2,534	therefrom abroad:	167		
Subscription copies:	1,381	therefrom member co	opies: -		
Sale by retail:	_				
Other sales:	1,153				
Complimentary copies:	4,283				
Reminder, archive and					
records copies:	183				

Geographical distribution analysis:

Inland	97.1	6,622
Foreign Countries	2.9	195

^{*}Publisher's information

Industries/economic sectors/business types1):

Dept./	Recipients groups	Share of	
Class	According to economic sector classification of the Federal Statistical Office	IN %	Projection (approx
49.39.1	Regular passenger transport services by bus incl. long-distance passenger transport	39	2,580
49.39.2, 49.39	Occasional passenger transport services by bus incl. tourist travel Other passenger transport services by land traffi	35 c	2,320
79.1	Travel agencies and tour operators	16	1,060
55.1, 56	Hotels and similar accommodation Catering industry Tourism industry	5	330
29, 45	Manufacturing, trade, maintenance and repair of motor vehicles	3	200
_	Others / Not specified	2	130
	Rounding difference		+2
	buted circulation in Germany: untries (unlevied)	100	6,622 195
Actual dist	ributed circulation:		6,817

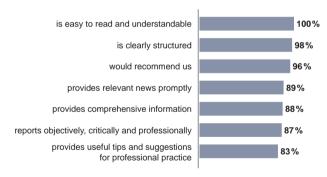
MEDIA 2021

Readership Structure Analysis:

As an objective and trustworthy specialist magazine for the group travel industry, the OMNIBUSREVUE primarily targets proprietors and senior managers who are key players in the industry, and 93 % of whom act as direct decision makers.

Top values for a trade journal!

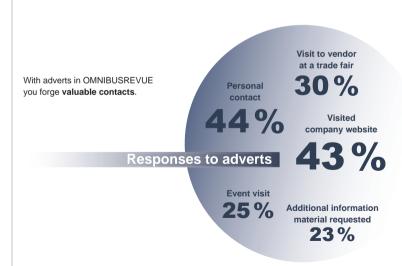
Expert articles and clearly understandable practical information impress our readers month after month.



These figures illustrate the high esteem in which our readers hold us.

Highly useful information resources and expert articles are well received among top managers within the industry:

- The magazine is regularly read by 83 % of readers.
- Good content is passed on in addition to the initial recipient, OMNIBUSREVUE reaches an average of 2.2 additional readers – meaning 3.2 readers in total.
- It achieves a reach of over 21,000 readers* per issue.
- The average time spent reading is 36 minutes.
- The potential page exposure is 71 %.
- The recommendation rate is 96 %.



	TECHNOLOGY-TOPICS	MANAGEMENT-TOPICS	FAIRS
ISSUE 1 DA: 16.11.2020 CD: 27.11.2020 PD: 17.12.2020	Bus glass & infection protective screens Fuel and service cards	Software Digitalization	39. Day of Bus Tourism, Duisburg, 11.01.2021 CMT, Stuttgart, 23.0131.01.2021
HEFT 2-3 DA: 20.01.2021 CD: 03.02.2021 PD: 25.02.2021	GPS & telematics E-mobility Fuels/Drives/Hybrids Fire protection Driving safety	Maintenance contracts Travel insurances Bus booking portals	ITB Berlin NOW, 09.0312.03.2021 (digital) VDV-Akademy Electric Bus Conference, Berlin, 16.0317.03.2021 (digital)
ISSUE 4 DA: 22.02.2021 CD: 05.03.2021 PD: 25.03.2021	Preview BUS2BUS Camera systems and radar systems Maintenance & repair	Catalogue design & online presence • Industry Compass 2021	BUS2BUS, Berlin, 15.04.2021 (digital) f.re.e, Munich, 21.04.25.04.2021
ISSUE 5 DA: 24.03.2021 CD: 08.04.2021 PD: 29.04.2021	Galleys, interior decoration Air conditioning systems and technology Passenger information systems Autonomous driving	Driver training and advanced education for drivers and entrepreneurs Planning software	



	TECHNOLOGY-TOPICS	MANAGEMENT-TOPICS	FAIRS
ISSUE 6-7 DA: 20.05.2021 CD: 04.06.2021 PD: 24.06.2021	Supply and disposal solutions Barrier-free buses: ramps & lifts Onboard entertainment, seats & seating systems Lights and lighting E-mobility: vehicles & drive technology, charging infrastructure	E-Ticketing & apps Fuel and service cards	
ISSUE 8 DA: 21.06.2021 CD: 30.06.2021 PD: 23.07.2021	Washing facilities and vehicle cleaning Galleys Wear parts, bus glass Tyres	Fleet management	RDA-Group Travel Expo, Cologne, 27.0728.07.2021
ISSUE 9 DA: 26.07.2021 CD: 06.08.2021 PD: 26.08.2021	Fit for the winter season Exhaust optimisation Driver assistance systems Maintenance and repai E-mobility	Leasing & renting	automechanika, Frankfurt, 14.0918.09.2021
ISSUE 10 DA: 27.08.2021 CD: 09.09.2021 PD: 30.09.2021	Coach of the Year Winner	Workwear Receivables management	
ISSUE 11-12 DA: 07.10.2021 CD: 20.10.2021 PD: 11.11.2021	Outfit for long-distance coaches Onboard entertainment Mini and midi buses Alternative gears Sustainabilty & exhaust technology	Insurances Tour-Guides Driver's further training • Annual calendar • Who Is Who Bus	
ISSUE 1/22 DA: 01.12.2021 CD: 14.12.2021 PD: 11.01.2022	Bus glass Fuel and service cards Caravan rental	Software Digitalization	CMT , Stuttgart, 15.0123.01.2022

This overview of planned topics for 2021 is intended to facilitate your advanced planning. The editor reserves the right to make changes.



Formats

Main magazine

Type area (width x height)

Bleed size (width x height)



Front cover**

230 x 186 mm*



1/1 page 199 x 268 mm 230 x 300 mm*



1/2 page upright 97 x 268 mm 115 x 300 mm*



1/2 page horizontal 199 x 134 mm 230 x 152 mm*



1/3 page upright 63 x 268 mm 81 x 300 mm*



1/3 page horizontal 199 x 90 mm 230 x 108 mm*



Main magazine

Type area (width x height) Bleed size (width x height)



1/4 page bloc 97 x 134 mm

115 x 152 mm*



1/4 page upright 46 x 268 mm

64 x 300 mm*



1/4 page horizontal 199 x 67 mm

230 x 85 mm*



1/8 page bloc 97 x 67 mm



1/8 page upright 46 x 134 mm



1/8 page horizontal 199 x 34 mm

^{* + 3} mm trim on all outer edges

^{**} Placement address label: from below 4 cm, from left 2 cm; size address label: 8.5 cm x 5 cm

Circulation in average in the first quarter of 2020:

Print run: 7,000 copies
Actual distributed circulation: 6,817 copies

Magazine size:230 mm width x 300 mm heightType area:199 mm width x 268 mm heightColumns 4:Column width 46 mmColumns 3:Column width 63 mm

Printing and binding procedures, artwork:

Offset print, saddle stitching, 175 line screen. Artwork to be delivered in digital form. When delivering digital artwork, please note the information on our data ticket you can find at www.mediacentrum.de. The creation of artwork will be invoiced.

Advertisement types and prices technology sector:

Format	4-colours, in €
Front cover (not discountable)	6,280.00
2./3./4. cover page	6,095.00
1/1 page	5,465.00
1/2 page	3,100.00
1/3 page	1,950.00
1/4 page	1,605.00
1/8 page	970.00

Preferential placements:

Binding placement instructions 765.00

Classified adverts:

Agency price:	each mm (1-column, 43 mm wide, b/w)	€	3.82
Agency price:	each mm (1-column, 43 mm wide, coloured)	€	7.41
Direct price:	each mm (1-column, 43 mm wide, b/w)	€	3.25
Direct price:	each mm (1-column, 43 mm wide, coloured)	€	6.30
Situations wanted:	each mm (1-column, 43 mm wide)	€	2.10
Box number fee:		€	13.00

Discounts:

For insertions within one insertion year (begins with the publication of the first advert)

Frequenc	y scale	Quantity s	cale
3 times	3%	3 pages	5%
6 times	5%	6 pages	10%
9 times	10%	9 pages	15%
12 times	15%	12 pages	20%

All surcharges do qualify for discounts. Front covers are not subject to discounts.

Payment terms:

direct debit 3% prompt payment discount within 10 days 2% prompt payment discount within 30 days from date of invoice net

VAT no. DE 152942001

Bank account:

UniCreditBank AG, Munich, Germany IBAN: DE02 7002 0270 1830 2092 00

BIC: HYVEDEMMXXX

General conditions:

Please note the General Terms and Conditions you can find at vhv.mediacentrum.de.



Loose Insert



Special feature:

- Number of inserts available on request
- Partial inserts possible at press run of 5,000 copies
- Adverts of a third party not allowed

Format:

Max. 223 mm width x 295 mm height

Price: (not discountable)

- Up to 25 g total weight per thou. € 295.00
- Up to 50 g total weight per thou. € 470.00
- Per further 5 g total weight per thou. € 35.00

On request: As an additional service, printing of loose and inbound inserts possible.

Adhesive Adverts



Special feature:

- Advertising product glued to the advert
- Readers can directly try out your product
- Optimally catches readers' attention

Format:

 Only in combination with 1/1 page advert, 4c

Price: (not discountable)

- Booklets/postcards per thou. € 98.00
- Other prospects/samples on request

PR Special



Special feature:

- Content is editorially prepared and published
- High attention through editorial appearance
- Annotation "PR Special" in header
- Alternative to a classic advert

Format:

- 1/2 PR page
- 1/1 PR page
- 2/1 PR page (poster appearance)

Price:

On request

Junior Page



Special feature:

 Placed prominently in the middle of editorial content, this advert catches the eye particularly

Format:

166 mm width x 230 mm height in the bleed*

Price:

■ € 3,635.00

* + 3 mm trim on all outer edges

Delivery address for loose and inbound inserts:

Loose und inbound inserts must be delivered 10 working days before publication date at the latest.

F & W Mediencenter GmbH Holzhauser Feld 2 83361 Kienberg, Germany

Delivery note: "Object name issue no. "

Furthermore, the delivery note should contain the name of the client and the delivery quantity. Further information regarding the delivery you will find in the confirmation of order.

Please send in advance 10 samples to the advertising sales department.

Data creating:

- Please send printable PDF/X3 files in the size of the advert.
- Please use PDF version 1.3 for your document (no transparencies).
- Please add 3 mm at the edges in bleed advertisements.
- A double-page should be one pdf file.
- It is recommended to create double-page spreads without doubling the gutter.
- All elements, which should be visible, must have a minimum distance of 3 mm to the bleed.
- Ensure that all figures and colours are separated into its CMYK components.
- Please also convert any spot colours into the corresponding CMYK definitions.
- Please define black as pure black without any tone in the three colour channels.
- Dark gray text should have a maximum tonal value of 84.9%; otherwise please use 100% black.
- Colour application should not exceed 300 percent. We recommend profile ISOcoated_ v2 300.
- Images should ideally have a resolution of 300 dpi, and must have a minimum resolution of 200 dpi.

Data transfer:

Your data file should be named after the respective journal, followed by issue, customer and format (journal_issue_customer_motive_210x279.pdf).

Support:

Creating PDF X3, Distiller-Joboptions, Pitstop Settings etc. available via E-Mail: anzeigen@le-tex.de.

Connections:

- E-mail: anzeigen@le-tex.de
- FTP: on request

Contact Prepress:

le-tex publishing services Advertisement team Weißenfelser Straße 84 04229 Leipzig, Germany Phone: +49 341/355 356-145

Proofs directly to:

Springer Fachmedien München Anzeigendisposition Aschauer Straße 30 81549 Munich, Germany

You can find the downloadable data ticket at vhv.mediacentrum.de.



OMNIBUSREVUE Industry Compass 2021 – a guide to the future development of the bus and coach industry

The Industry Compass considers the issues dominating the future of the bus and coach industry, such as electrification and other alternative drive forms. Alongside the editorial element of the special, we will also be giving our partners the opportunity to set out their own views and predictions through advertorials featuring interviews or articles on subjects which will be key to their future.

Include an interview or article to present your assessment of how the industry will develop in your field of business, indicate what innovations will help you shape the future, and reveal what drives your company. You can define the interview questions yourself, or in consultation with our editorial department.

The OMNIBUSREVUE special "Industry Compass" will be published as a "magazine-within-a-magazine" in the issue 4/2021.

Place your double page in this attractive editorial environment. For example a 1/1 page interview in combination with a 1/1 page classical advert or a 2/1 page interview.

Price: 2/1 page € 4,490.00

NEW: Print and Online Presence

In addition, we can also present your company contribution as an online advertorial in the appropriate environment on our responsive website **www.omnibusrevue.de**. This enhances your cross-media contact chances considerably.

With an extra charge of € 249, you can further advertise target-oriented on the online service of the trade magazine.



Print: Who Is Who Bus – portraits of important key players

Bus dealers listed in this company and service provider guide will be in focus of bus entrepreneurs, when it comes to finding the right vehicles and qualified business partners.

Online: Industry directory

The industry directory of OMNIBUSREVUE offers a permanently locatable web presence in one of the leading online services of the bus industry. Here, the user can find information from A to Z to alternative drives, suppliers in workshop areas, finance and insurance providers and suppliers, right up to suppliers of tyres and washing facilities or telematics providers. Simple and clear structures offer the seekers a quick and efficient overview of existing enterprises on the market.

You can book your company portrait in the OMNIBUSREVUE special "Who Is Who Bus", supplemented in the issue no. 11-12/2021 of OMNIBUSREVUE. In addition, your company portrait will be listed online for 12 months.

Prices: 1/2 page portrait € 600.00 incl. premium online entry in the industry directory
1/1 page portrait € 1,005.00 incl. premium online entry in the industry directory
Online entry starting from € 298.00

For more information about the online industry directory see page 18.







190 x 85 mm

95 x 173 mm

95 x 85mm

95 x 85mm

95 x 85mm



Premium advert

190 x 85 mm

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Wall Calendar 2022

Feature your business with an advert on the 2022 OMNIBUSREVUE wall calendar, and stay visible to your customers all year round!

Publishing date:

Supplement in OMNIBUSREVUE 11-12/2021 from Nov 11th, 2021

 $\begin{array}{lll} \textbf{Deadline:} & \textbf{Sept 27}^{\text{th}}, 2021 \\ \textbf{Closing Date Printing Material:} & \textbf{Oct 5}^{\text{th}}, 2021 \\ \textbf{Format:} & 800 \times 540 \text{ mm} \\ \textbf{Circulation:} & 7,000 \text{ copies} \\ \end{array}$

Price on request



MEDIA KIT 2021

Online ad types and prices www.omnibusrevue.de

OMNIBUSREVUE

Standard ad types:

On our **responsive website** www.omnibusrevue.de you can reach your target group everywhere: Mobile. On a workstation computer. And relaxed on your tablet PC. Visits: 8,132 (June 2020)
Page Impressions:14.483 (June 2020)







Size: 300 x 250 px CPM*: € 95.00



Half Page

Size: 300 x 600 px CPM*: € 150.00



Skyscraper

Size: 160 x 600 px CPM*: € 95.00



Superbanner

Size: 728 x 90 px CPM*: € 95.00



Billboard

Size: 950 x 250 px CPM*: € 150.00



Layer and Medium Rectangle Reminder

Size: 400 x 400 px 300 x 250 px

CPM*: € 150.00

For technical specifications, please see page 19.

Newsletter:

Every Thursday, OMNIBUSREVUE informs the deciders and managers with an up-to-date and informative online newsletter.

Newsletter subscribers: 2,001 (June 2020)





Fixed price: € 250.00

Medium Rectangle

starting with the 2nd position Size: 300 x 250 px Fixed price: € 250.00

Text Ad

starting with the 2nd position Size: 650 x 366 px Fixed price: € 250.00

For technical specifications, please see page 20.

Online Advertorial:

The online advertorial, marked as an advert, appears among the current news on the portal of omnibus revue.de.

For this purpose, please send us an image (620 x 338 px), a headline, a short teaser/introduction and a body text. In this text, it is recommended to use further links branching to portals, videos, images etc.

Because of the scaling on the different mobile terminal devices, the image must not contain text. Important image details should be placed centrally.

Price on request



Industry directory of OMNIBUSREVUE:

OMNIBUSREVUE



At https://www.omnibusrevue.de/branchenverzeichnis/technik the bus entrepreneur can find information in several categories from A to Z, from alternative drives to suppliers - hence your company as well. Simple and clear structures offer the seekers a quick and efficient overview about existing enterprises on the market.

The **premium entry** displays your logo and comprises the most important contact details of you company. With the **ultimate entry** you enhance your visibility even further and you get the possibility to embed pictures and texts in your company presentation. Through the direct contact button a potential customer can request a return call, further information and brochures. Furthermore, the integration of Google Maps allows to view the company location.

Prices:

Premium: € 299.00

Freiilium. e 299.00

Address

Here you can register your company with its address, postal code and city. Your potential customers can approach you directly.

/ URL

With a link to your homepage, you can lead the user directly to your website for further information.

/ Logo

Upload your logo to draw the users' attention to your company.

Detailed company presentation Attract your customers' attention and make him curious through a detailed company presentation and by including your references. Ultimate: € 599.00

Address

Here you can register your company with its address, postal code and city. Your potential customers can approach you directly.

/ URL

With a link to your homepage, you can lead the user directly to your website for further information.

/ Logo

Upload your logo to draw the users' attention to your company.

Detailed company presentation
Attract your customers' attention an
make him curious through a detailed
company presentation and by including
your references.



Your advertising options with moving pictures:

At **omnibusrevue.de**, you have the possibility to make an innovative expansion to your ad campaign with your own video.

Offers:

- Insertion of your video
- Booking of Manager-TV (short interview shot at your location)
- Booking of a video film incl. on-site shooting and insertion
- Implementation of individual campaign wishes with moving pictures incl. linking of the printed ad in the e-paper to individual contents



Presentation as top article for one week



Presentation in the media library for further six months





Technical specifications: Standard ad types

- File formats: gif, jpg, html5
 For html-files a clicktag is necessary. (Clicktag specifications on request).
- File size: up to 80 KB.
- Sound: generally permitted, provided that following conditions are fulfilled: as default, the sound of advertising media must be in OFF position. it can only be user-activated (e. g. by pushing a "Sound on" button or a distinctive symbol like a loudspeaker). The user must always have the possibility to deactivate or to pause the sound. The volume of the advertising media must be set to an appropriate level.
- Target-URL/Clickcommand
- File delivery: minimum 5 working days before the beginning of the campaign.

Technical specifications: Newsletter Cross/Full-Size Banner, Medium Rectangle

- File formats: static or animated gif/jpg files
- In Outlook 2007, animated gif files will no longer be shown in animated form.
 Therefore deposit all compelling contents within the first frame.
- File size: up to 30 KB
- Target-URL/Clickcommand
- File delivery: 2 working days before publication

Text Ad

- Image: 650 x 366 px (static gif-/jpg-Datei, max. 120 KB)
- · Headline: max. 50 characters incl. all blanks
- Running text: max. 200 characters incl. all blanks
- Target-URL/Clickcommand
- File delivery: 2 working days before publication

Payment terms:

direct debit 3% prompt payment discount within 10 days 2% prompt payment discount within 30 days from date of invoice VAT no. DE 152942001

Bank account:

UniCreditBank AG, Munich, Germany IBAN: DE02 7002 0270 1830 2092 00 BIC: HYVEDEMMXXX

General conditions:

Please note the General Terms and Conditions you can find at vhv.mediacentrum.de.

MEDIA KIT 2021



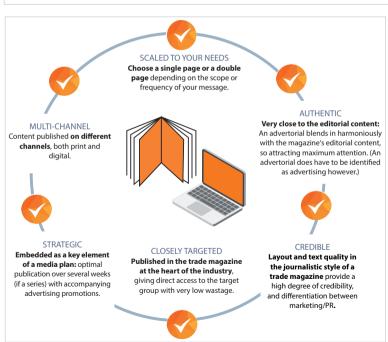
Package Offers
Special Ad Types





Your message in editorial style: The platform for your native advertising

In a print advertorial, a special editorial format is styled like an article. The ideal complement is accompanying publication of the content as a digital advertorial on the trade magazine portal.



One format, all the possibilities:

In addition to your advertorial, choose your preference package of advertising means.

_ Media packages			
Adverti	ULTIMATE Print & Online	PREMIUM Print & Online	BASIC+ Print
Publication magazine PRINT	1 x	⊘ 1x	1 x
PDF for your own use Online-PDF	web- PDF	web- PDF	web- PDF
Publication as Online- Advetorial	1 week	1 week	
Newsletter- placement TextAd	3 x	2 x	
2 resp. 4 pages digital print Special print	1.000 copies		
V	1/2 € 6,800 1/1 €10,500 2/1 €16,100	1/2 € 6,160 1/1 € 9,100 2/1 € 15,450	1/2 € 3,780 1/1 € 7,800 2/1 € 13,175



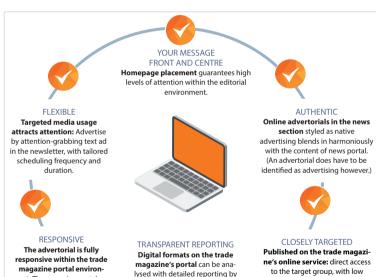


Native content in top form: Special editorial formats on the trade magazine's online portal

An online advertorial places your message in the style of native advertising, with the layout of an online article.

wastage, via the online news portal

and newsletter.



GoogleAnalytics.

One format, all the possibilities:

In addition to your online advertorial, choose your preference package of advertising means.

_ Media pa	ackages			
dvert		ULTIMATE	PREMIUM	BASIC+
Homepa placeme Startpa	ent	7 days	7 days	7 days
Newslet placeme TextAd	ent	⊘ 5 x	✓ 4 x	⊘ 1 x
SocialMo placeme Posting	ent	⊘ 3 x	2 x	1 x
Browser Platzieru CleverP	ıng	⊘ 2 x	1 x	
Banner placeme Rectang		30′ PI	20' PI	
SocialM ad servi Promot	ce	7,000		
		€ 9,990	€ 6,090	€ 2,780

ment. The magazine portals are

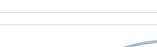
optimised for most common

display and device variants, from PCs and laptops to tablets and smartphones.



Digital innovation: Editorial web special on the magazine portal

A web special, presented by the respective trade magazine on an individually designed website, draws attention to products and services. As a native advertising format, the web special stands for itself, presents a beacon topic quickly and prominently and is easy to be teasered and linked via all digital channels.



FULL SERVICE FROM A SINGLE SOURCE

costs. And: The stand alone solution in the

browser makes the web special indepen-

dent of existing website architectures.



HIGH-END DIGITAL MEDIA

The representative solution for a demanding presentation.

Technology and design of the web special are state-of-the-art. This makes the web special an ideal instrument for digital highlight-publications with defined durations



MULTI-FUNCTIONAL AND **FULLY RESPONSIVE**

With additional content, the digital publication channels show its total strength,

amongst others, with image galleries, videos, downloads and links. And of course responsive for many display diagonals.



AUTHENTIC Web specials on the trade

magazine portal use the styles of native advertisings, but still are flexible enough to integrate corporate design elements requested by the customer.



TRANSPARENT REPORTING

Digital formats on the trade magazine's portal can be analysed with detailed reporting by Google Analytics.



CLOSELY TARGETED

Publication on the online service of the trade magazine:

direct access to the target group with very low wastage via the online newsportal of the trade magazin as well as an newsletter.

One format, all the possibilities:

In addition to your web special, choose your preference package of advertising means.

Media packages			
Adver	ULTIMATE	PREMIUM	BASIC+
Expert editorial Text + layout Full service	Full service	Full service	Full service
Number of chapters Extent	6 chapters	4 chapters	1 chapter (onepager)
Duration	8 weeks	6 weeks	6 weeks
Newsletter placement TextAd	8 x	6 x	6x
SociaMedia placement Posting	4 x	2 x	
Portal placement Banner	₹ 100′ PI		
	€ 34,500	€ 29,900	€ 16,500

Background knowledge meets industry professionals: A white paper brings content and user together



In a white paper, beneficial content is processed as a digital online publication. The PDF is available for download on the online presence of the trade magazine and uses its range for generating leads.

FROM A SINGLE SOURCE OR PLATTFORM SERVICE Conception & production of the white paper come from a single source in the trade magazine editorial department. Alternatively, an already existing white paper-PDF can be put online to use ATTRACTIVE AND the range of the trade magazine. ACCOMPANYING BENEFICIAL MEDIA RANGE White paper requires a "wow"-ef-Target-oriented media range fect: In terms of lead generating. attracts attention: Promoting crucial for the success of a white via TextAd within the newspaper is its high relevance of the letter with individually planned content, e. g. via studies, exclusive frequence and duration. analyses or previously unpublished background information.

LEAD GENERATION

Use of the white paper for lead generation: Readers who wish to download the white paper are asked for their contact details. With the consent of the reader, these details are passed on to the customer. (Draft of the consent model takes place individually regarding GDPR.)

TRANSPARENT REPORTING

Digital formats on the trade magazine's portal can be analysed with detailed reporting by Google Analytics.



CLOSELY TARGETED Publication on the online service of the trade magazine:

direct access to the target group with very low wastage via the online newsportal of the trade magazin as well as an newsletter.

One format, all the possibilities:

In addition to your white paper, choose your preference package of advertising means.

AA - P L		
Media packages		
dverti	ULTIMATE	BASIC+
Expert editorial Text + layout Full service	Full service	Customer delivers PDF
Lead generation	8 weeks duration	4 weeks duration
Newsletter placement TextAd	₹ 8 x	⊘ 4 x
SocialMedia placement Posting	4 x	2 x
Startpage placement Banner	100' PI	50' PI
Clever Push Notification	√ 1 x	1 x
	€ 25,500	€ 15,500

We'll be happy to advise you!



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