



Foreword



The UEFA European Club Finance and Investment Landscape report remains the ultimate guide to European football finances, an always timely X-ray indicating the health of the most popular sport on the continent.

The latest detailed analysis of financial figures from more than 700 of Europe's top-division clubs shows that their revenues surged by €2.9bn in 2023 to €26.8bn, the largest single-year increase on record. And with projections suggesting even greater growth for the following year, with a revenue set to surpass €29bn, it is clear that the trust in European football and the European sports model remains as strong as ever.

The report's latest edition highlights how UEFA's financial distribution and solidarity efforts often serve as the glue that keeps the model strong and unified. In 2023 alone, clubs received €2.9bn in revenue from UEFA competitions. That number will rise sharply in 2025, with an extra €600m in prize money for competing clubs and an additional €300m in solidarity payments for the non-participating teams.

This outstanding success comes, of course, from open competition and fair play on the pitch, healthy rivalries off it, and the fans' love for the game. UEFA's commitment to sporting merit, promotion and relegation, financial solidarity and sustainability, and football's social impact have also been central to the game's growth.

And this makes European football strong – beyond resilience and financial success, it is a model built to sustain the game at every level from the top to the base of the pyramid. Healthy financial success is paramount because everyone benefits from it, but football, as we all know, is so much more than just markets and money.

Several key takeaways from the report stand out. While most clubs appear to be managing player wage increases responsibly, other costs are rising rapidly, putting greater pressure on operating margins than ever before. The clubs must remain vigilant as considerable work still needs to be done to restore pre-pandemic profitability.

The report examines the increasingly complex ownership structures behind some clubs. As the game's guardian, UEFA is determined to identify club ownership structures thoroughly to address any potential ownership-related issues as early as possible.

Produced by the UEFA Intelligence Centre, the report has become a key tool in monitoring the game's financial health and identifying risks that could impact European football. As this latest edition shows, football in Europe remains just as strong and dynamic off the pitch as it is on it.

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Aleksander ČeferinUEFA President

Introduction



The latest edition of the European Club Finance and Investment Landscape provides a comprehensive assessment of the latest financial and investment data and trends in the European club football landscape.

Top division club revenues have, post-pandemic, started to grow again and are now set to reach a record level of €29bn in 2024. This is more than double (€15bn+) the level reported in 2012 when the financial fair play regulations were first introduced, witnessing the continued increasing attractiveness of European football.

Detailed analysis is provided for each revenue stream and provides insights on a country

and club basis. The evolution over 15 years is shared across a number of categories throughout the report to provide the story of change alongside 15 years of detailed club data from improved regulation implementation.

Gate revenues continue to grow, with early data for 2024 pointing to record levels, driven by the increase in premium seating and hospitality offerings, not just increased attendances and new infrastructure.

Commercial revenue is now, in many instances, a larger contributor than TV, and is dominated by the largest clubs with global profiles. This steep growth is creating additional disparity across the European club landscape.

The report does not just celebrate record revenues but also identifies emerging trends that warrant surveillance to ensure future financial sustainability.

Player wage inflation has slowed, however there has been a sharp increase in non-player wages alongside growth of the club workforce and underlying wage inflation. Clubs are employing more resources to service commercial revenue generation streams; servicing partnerships, promoting events and connecting to supporters is

resource heavy and costly in contrast to TV or UEFA revenue streams that require minimal club resources. Furthermore, financing costs on debt at club level continues to rise, with over €1bn of gross financing costs observed in 2023, suggesting vigilance is required when assessing future investment and finances.

In 2023, European clubs reported net losses of €1.2bn. This is a significant improvement if compared to the €3.3bn net losses reported in 2022, yet still far from pre-pandemic levels. English clubs, despite their record level of revenues surpassing the €7bn mark and totalling almost as much as Spain and Germany combined, contributed 73% of the entire European net losses. The persistence of similar levels of net losses in 2024, urges the coordinated implementation of tighter domestic cost control mechanisms that are fully aligned with European regulations, in order to ensure the financial sustainability of the entire European football ecosystem in the long term.

The ownership investment landscape continues to evolve with an increased prevalence of minority investments and more sophisticated financial investment products once again highlighting the confidence investors have in the unique attraction of the European football market. This specific topic will be analysed in detail in a separate report to be issued next summer.

The report is a key tool in monitoring European football's financial welfare, and by bringing you this report that goes beyond the headlines and provides a unique level of granularity to the world of football, we contribute to the transparency required for accountability.

A special thanks go to all colleagues and friends, national associations, clubs, and leagues who helped in compiling this report, which has become an industry reference in promoting financial transparency and benchmarking of European club football.

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Andrea Traverso

UEFA Director Financial Sustainability & Research

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A unique Europe-wide panorama of club finances

Scope of financial analyses

This report remains the only publication that analyses all of Europe's top divisions, being compiled on the basis of submissions from more than 700 clubs each year. Just as important for benchmarking purposes are the extended review that is carried out each summer by specialist financial analysts at UEFA and the subsequent exchanges between clubs and national licensing bodies. These can result in more than 500 reclassifications each year, ensuring that the report provides the best possible year-on-year and club-by-club comparisons.

Approach and data sources

UEFA's benchmarking reports always endeavour to give the best possible overview of the financial results of Europe's football clubs and the position of European club football as a whole. The type and scope of financial information used varies according to the type of analysis.

The majority of financial analyses in this report are presented across a double-page spread to provide the reader with a clear and consistent format. Depending on the topic, this main spread may be supplemented by specific ad hoc analyses.

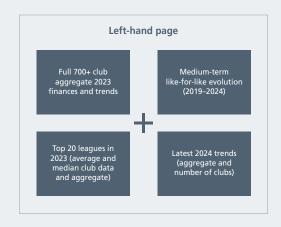
Each main spread starts by presenting aggregate values for all of Europe's top-division clubs, based on the actual figures for 2023 submitted by 725 clubs and reviewed by UEFA, together with simulated figures for the remaining 20 clubs. It also features the top 20 leagues by aggregate values, including each league's average and median club values. This section is limited to 20 leagues for reasons of legibility and brevity; the data on all 55 UEFA member associations is provided in the appendices, across 20 key performance indicators (KPIs).

Each double-page spread then presents a medium-term evolution and the percentage change from 2023 to 2024, as well as since 2019 (pre-pandemic) where relevant. While this section factors in the very latest data submitted to UEFA for 2024, the six-year analysis only includes clubs whose data is available for all six years, to ensure a like-for-like comparison, splitting clubs into 'early reporting' and 'later reporting'. Finally, we present the top 20 clubs by each financial measure and various KPIs. These are based on actual, reviewed data for 2024, supplemented on occasion by abbreviated data provided by clubs not in UEFA competitions. To celebrate 15 years of UEFA landscape reports, data at five-year intervals (2009, 2014, 2019 and 2024) is included, which provides a longer-term evolution of European club finances.

Key definitions

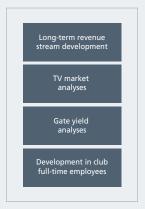
To improve the reading experience some abbreviations are used throughout the report. References to a particular year, such as 2023 or 2024, refer to the financial year, i.e. the 12-month period ending in that year (revenues, costs or profits) or the end of that 12-month period (assets, debts), denoted in previous benchmarking reports as FY [year]. References to 'league' or 'country' results refer to the aggregate of clubs in the top division.

Double-page presentation of each major revenue, cost, profit, asset & debt line item

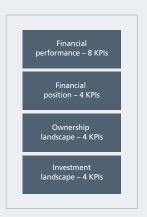




Specific ad hoc analyses



Appendices (country KPIs)

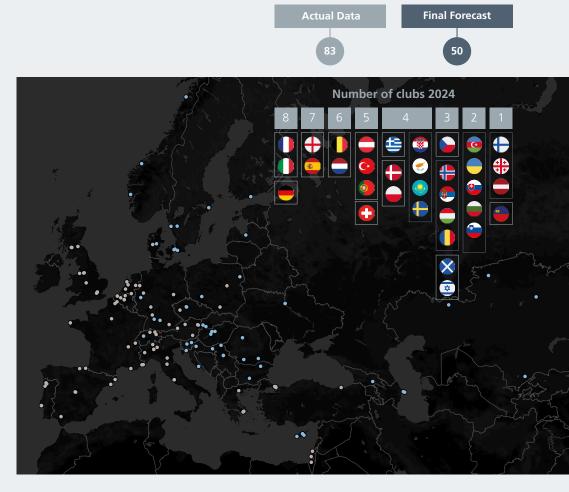


2024: Early club reporting allows faster assessment of trends

Early-reporting clubs account for around 60% of top-division totals by value

The following table and map show the 133 clubs in 34 countries that provided UEFA with early 2024 data. These clubs account for 60–62% of top-division clubs' total revenue, wages, assets, liabilities and transfer activity. The darker dots on the map indicate clubs that have provided final forecasts, rather than actual data. This early reporting is just one example of how the UEFA financial sustainability regulations contribute to improved financial transparency.

Country	Club name	Data	Country	Club name	Data	Country	Club name	Data
AUT	FC Salzburg	Actual	FRA	AS Monaco FC	Actual	NED	Go Ahead Eagles	Actual
AUT	FK Austria Wien	Actual	FRA	LOSC Lille	Actual	NED	PSV Eindhoven	Actual
AUT	LASK	Actual	FRA	OGC Nice	Actual	NOR	FK Bodø/Glimt	Forecast
AUT	SK Rapid Wien	Actual	FRA	Olympique de Marseille	Actual	NOR	Molde FK	Forecast
AUT	SK Sturm Graz	Actual	FRA	Olympique Lyonnais	Actual	NOR	SK Brann	Forecast
AZE	Qarabağ FK	Forecast	FRA	Paris Saint-Germain	Actual	POL	Jagiellonia Białystok	Forecast
AZE	Sabah FK	Forecast	FRA	RC Lens	Actual	POL	Legia Warszawa	Actual
BEL	Cercle Brugge KSV	Actual	FRA	Stade Brestois 29	Actual	POL	Wisła Kraków	Actual
BEL	Club Brugge	Actual	GEO	FC Dinamo Tbilisi	Forecast	POL	WKS Śląsk Wrocław	Forecast
BEL	KAA Gent	Actual	GER	1.FC Heidenheim	Forecast	POR	FC Porto	Actual
BEL	R. Union Saint-Gilloise	Actual	GER	Bayer 04 Leverkusen	Forecast	POR	SC Braga	Actual
BEL	Royal Antwerp FC	Actual	GER	Borussia Dortmund	Actual	POR	SL Benfica	Actual
BEL	RSC Anderlecht	Actual	GER	Eintracht Frankfurt	Actual	POR	Sporting Clube de Portugal	Actual
BUL	PFC Botev Plovdiv	Forecast	GER	FC Bayern München	Actual	POR	Vitória SC	Actual
BUL	PFC Ludogorets 1945	Forecast	GER	RB Leipzig	Actual	ROU	CFR 1907 Cluj	Forecast
CRO	GNK Dinamo Zagreb	Forecast	GER	TSG 1899 Hoffenheim	Actual	ROU	FCSB	Forecast
CRO	HNK Hajduk Split	Forecast	GER	VfB Stuttgart	Forecast	ROU	Universitatea Craiova	Forecast
CRO	HNK Rijeka		GRE	AEK Athens FC		sco	Celtic FC	Actual
CRO	NK Osijek	Forecast	GRE	Olympiacos FC	Actual	sco	Heart of Midlothian FC	Actual
CYP	AC Omonia	Forecast	GRE	Panathinaikos FC	Actual	sco	Rangers FC	Actual
CYP	AEK Larnaca FC	Forecast	GRE	PAOK FC	Actual	SRB	FK Crvena Zvezda	Forecast
CYP	APOEL FC	Forecast	HUN	Fehérvár FC	Forecast	SRB	FK Partizan	Forecast
CYP	Pafos FC	Forecast	HUN	Ferencvárosi TC	Forecast	SRB	TSC Bačka Topola	Forecast
CZE	AC Sparta Praha	Actual	HUN	Puskás Akadémia FC	Forecast	SUI	BSC Young Boys	Forecast
CZE	FC Viktoria Plzeň	Actual	ISR	Hapoel Beer-Sheva FC	Actual	SUI	FC Lugano	Actual
CZE	SK Slavia Praha	Forecast	ISR	Maccabi Haifa FC	Actual	SUI	FC St. Gallen	Actual
DEN	Brøndby IF	Actual	ISR	Maccabi Tel-Aviv FC	Actual	SUI	FC Zürich	Actual
DEN	F.C. Copenhagen	Forecast	ITA	AC Milan	Actual	SUI	Servette FC	Actual
DEN	FC Midtjylland	Actual	ITA	ACF Fiorentina	Actual	SVK	FC DAC 1904 Dunajská Streda	Forecast
DEN	Silkeborg IF	Forecast	ITA	AS Roma	Actual	SVK	ŠK Slovan Bratislava	Forecast
ENG	Arsenal FC	Actual	ITA	Atalanta BC	Actual	SVN	NK Celje	Forecast
ENG	Aston Villa FC	Actual	ITA	Bologna FC	Actual	SVN	NK Olimpija Ljubljana	Forecast
ENG	Chelsea FC	Actual	ITA	FC Internazionale Milano	Actual	SWE	BK Häcken	Forecast
ENG	Liverpool FC	Actual	ITA	Juventus	Actual	SWE	Djurgårdens IF	Forecast
ENG	Manchester City FC	Actual	ITA	SS Lazio	Actual	SWE	IF Elfsborg	Forecast
ENG	Manchester United	Actual	KAZ	FC Aktobe	Forecast	SWE	Malmö FF	Forecast
ENG	Tottenham Hotspur	Actual	KAZ	FC Astana	Forecast	TUR	Beşiktaş JK	Actual
ESP	Athletic Club	Actual	KAZ	FC Ordabasy Shymkent	Forecast	TUR	Fenerbahçe SK	Actual
ESP	Atlético de Madrid	Actual	KAZ	FC Tobol Kostanay	Forecast	TUR	Galatasaray AŞ	Actual
ESP	FC Barcelona	Actual	LIE	FC Vaduz	Actual	TUR	İstanbul Başakşehir	Actual
ESP	Girona FC	Actual	LVA	Riga FC	Forecast	TUR	Trabzonspor AŞ	Actual
ESP	Real Betis Balompié	Actual	NED	AFC Ajax	Actual	UKR	FC Dynamo Kyiv	Forecast
ESP	Real Madrid CF	Actual	NED	AZ Alkmaar	Actual	UKR	FC Shakhtar Donetsk	Forecast
ESP	Real Sociedad de Fútbol	Actual	NED	FC Twente	Actual			
FIN	HJK Helsinki	Forecast	NED	Feyenoord	Actual			

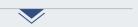




The drivers of record club revenue growth have changed

Despite two 'lost years' of growth during the pandemic, Europe's top-division clubs have increased revenue¹ by an average of €1.1bn a year over the last 15 years²

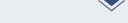
Between 2009 and 2024, top-division club revenues increased by 142%, and are forecast to grow from less than €12bn to more than €29bn, with all revenue streams growing



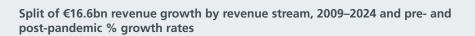
In 2023, clubs increased their revenues by a record €2.9bn and 2024 is set to feature the second highest revenue increase on record despite slow TV growth

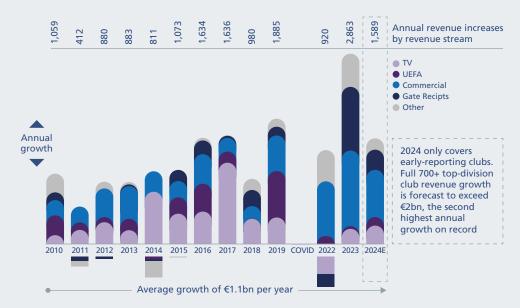
However, the rates of growth before and after the pandemic differ considerably, with broadcast growth slowing down and commercial and gate receipts increasing





Evolution of annual growth in aggregate club revenue and a breakdown of that growth, 2009–2024³ (€m)







Record European revenues as post-pandemic growth gathers pace

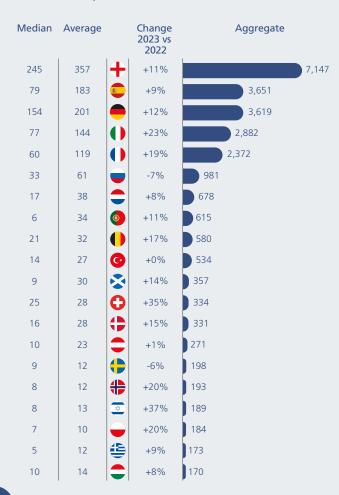


Europe's top-division club revenues are now 17% higher than pre-pandemic

Evolution of aggregate revenue (€bn)

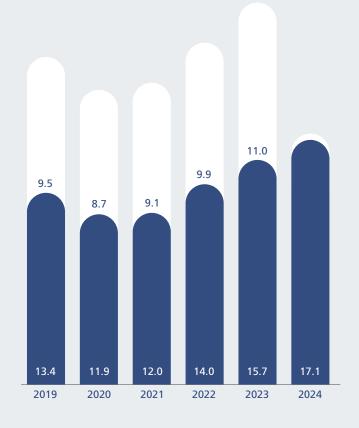
XX All clubs	Late-	reporting c	lubs	Early-reporting clubs
23.0	 20.6	21.2	23.9	26.8
23.0	20.0	21.2	23.3	20.0

Revenue of top-division clubs in 2023 (€m)



12 of the top 20 leagues enjoyed revenue growth of more than 10% in 2023

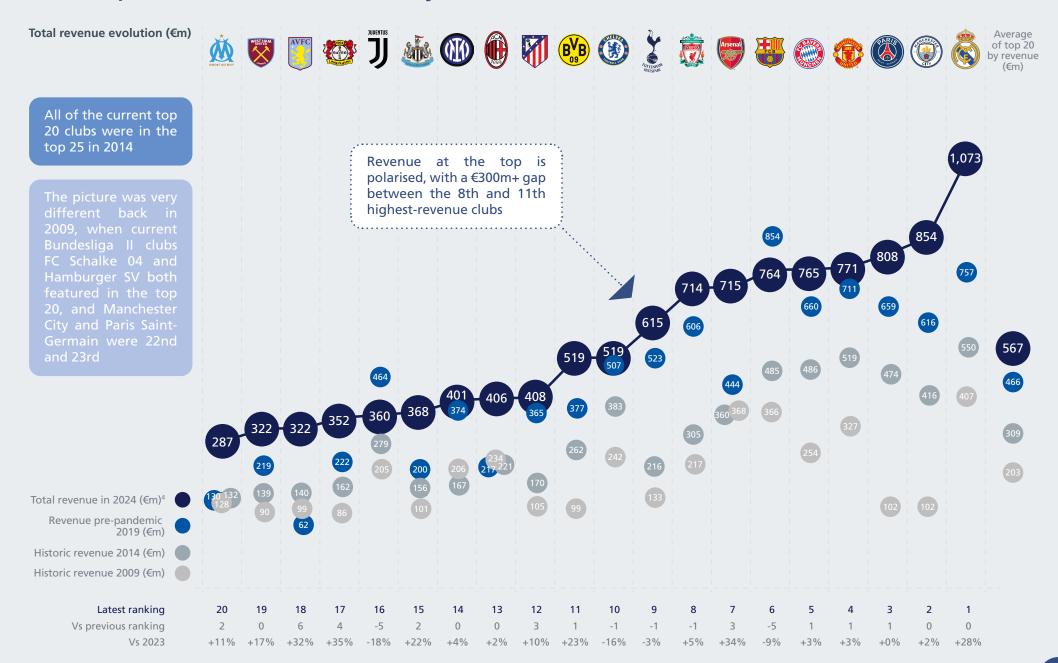
Two thirds of clubs reported further increases in revenue during 2024



The rest of this chapter documents how this record revenue growth is being generated...



The top 20 has been relatively stable across the last decade



Early data for 2024 points to record gate revenues



Gate revenues continue to grow, with general crowds up 6% on pre-pandemic levels and premium seating driving ticketing growth

Evolution of top-division clubs' aggregate gate receipts (€bn)

XX All clubs	Late-	reporting cl	ubs	Early-reporting clubs
3.3	2.5	0.5	3.1	4.0

Gate receipts of top-division clubs in 2023 (€m)

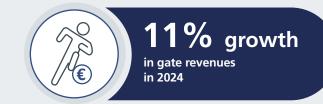


Better stadiums help the middle earning English and German clubs generate between 2.8 to 3.5 times more than the middle earning Italian and Spanish clubs

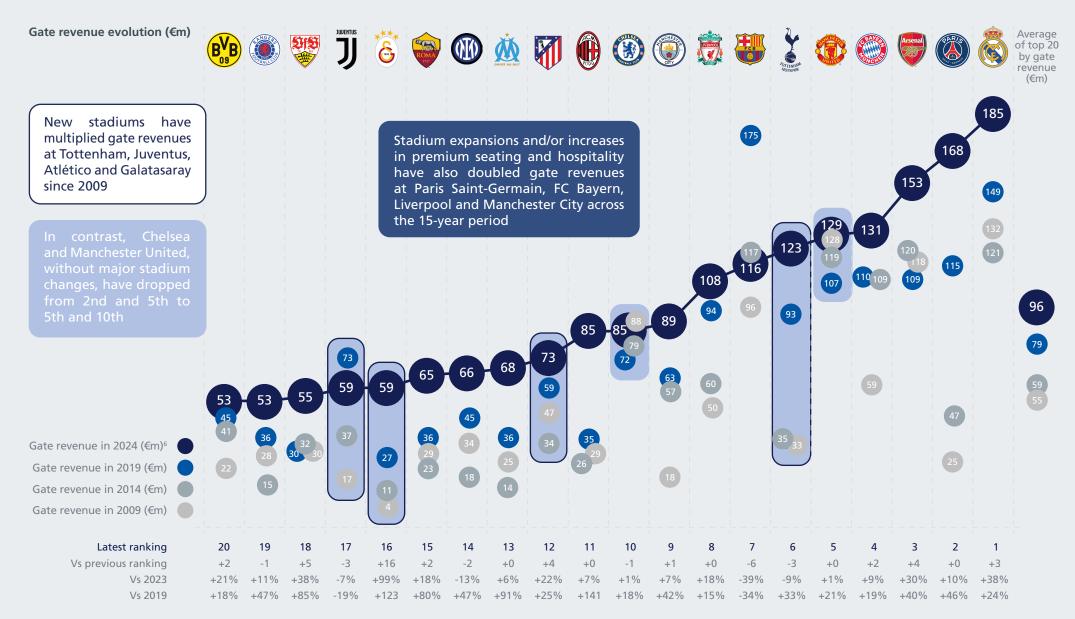


1.0 0.7 0.2 2.2 1.8 0.3 2.1 2.7 2.9 2019 2020 2021 2022 2023 2024

Record attendances⁵ and premium ticket prices will generate a second consecutive year of record gate revenues

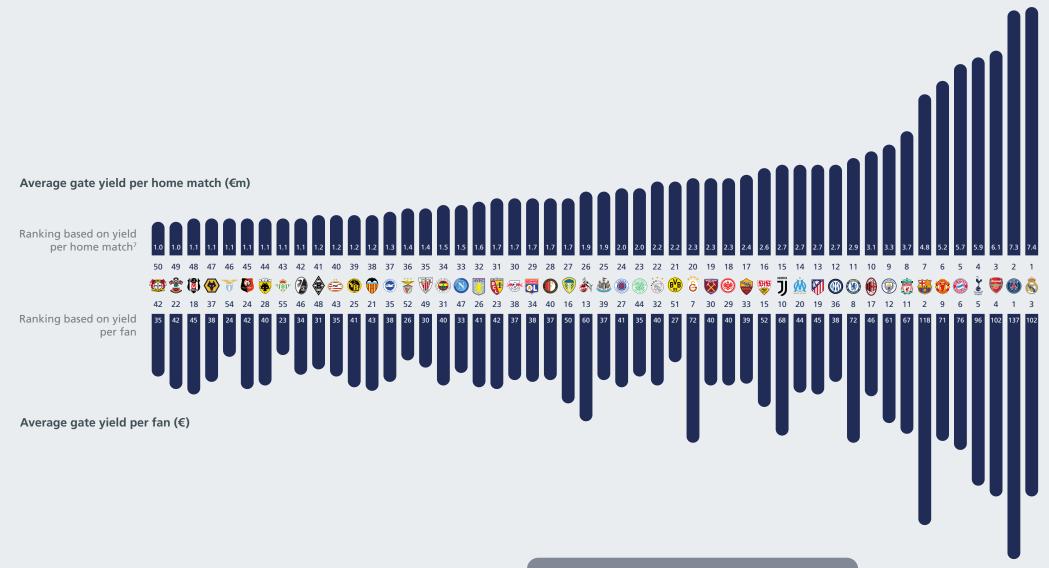


The majority of top clubs have doubled gate revenue since 2009



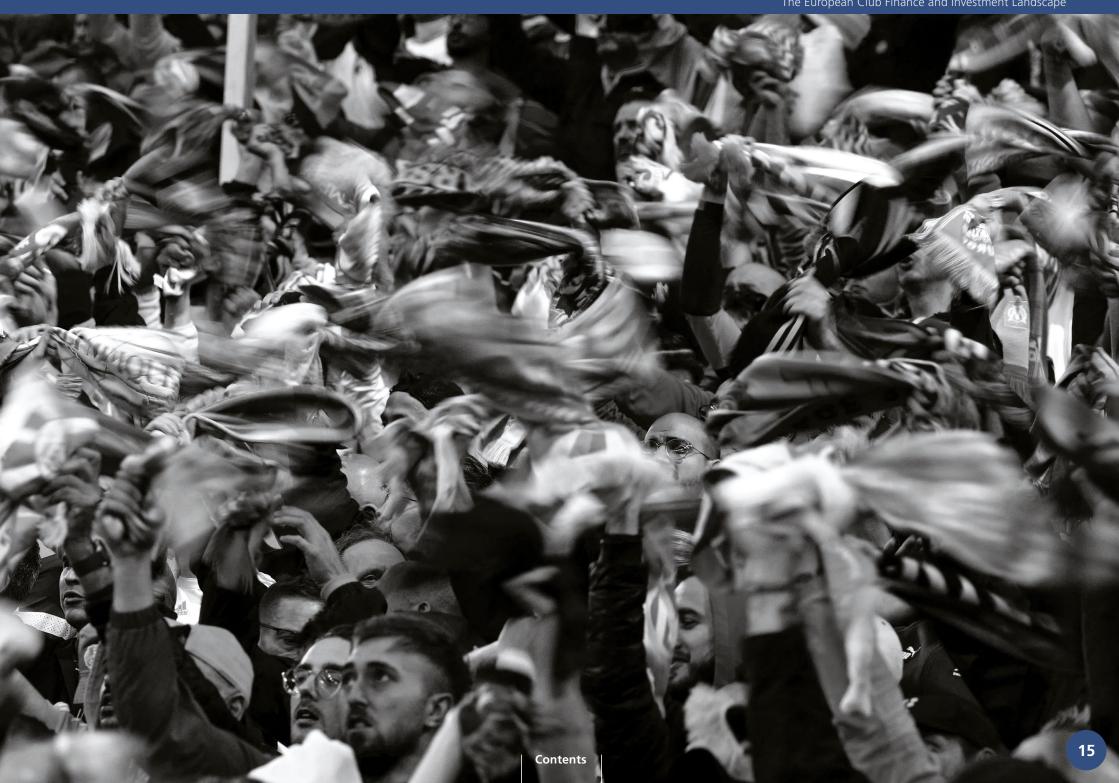
Eight clubs now generate more than €100m in gate revenues from their home matchdays

Matchday yields per match and per fan vary considerably



The average yield per fan remains between €35 and €45 for the majority of clubs

Clubs based in major cities tend to have higher basic and premium ticket prices, reflected in a yield per fan of more than €95 at five clubs.



Relatively low growth in club TV revenues





Evolution of top-division clubs' aggregate TV revenue (€bn)





TV revenue of top-division clubs in 2023 (€m)



Large decrease in Turkish rights counteracted by double digit percentage increase at Austrian, Greek, Israeli, Norwegian, Polish and **Scottish clubs**

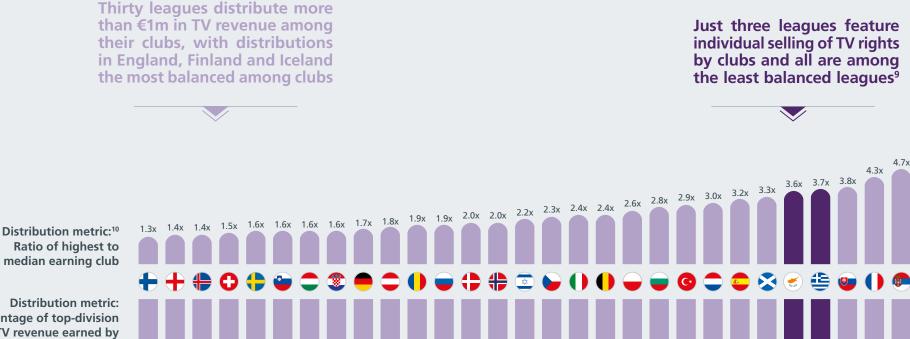
Rights are sold in advance providing a forward-looking view, covered on the next two pages. TV revenue growth⁸ in 2024 reflects on-pitch success of early-reporting clubs and incremental mid-cycle increases

31%

51%

34% 36%

The concentration of TV revenue varies between leagues



32%

34%

34%

Distribution metric: Percentage of top-division club TV revenue earned by three highest-earning clubs

19%

31%

37%

30%

24%

50%

25%

42% 41%

36%

34%

41%

12.6x

31% 32%

40%

Divergence in TV revenue growth across Big 5 leagues

Broadcast rights provide an important view into the medium-term future but caution is needed when using reported figures¹¹

The reported rights values and trends in this table are the gross amounts that broadcast partners or third-party commercial agencies are reported to pay to the rights holders (UEFA, leagues or clubs). They are generally higher than the net TV revenues received and reported by top-division clubs on the previous page and elsewhere in this chapter. Those net TV revenues are the amounts distributed to clubs minus any operating, agency and production costs, parachute payments

and distributions to lower leagues, levies to governing bodies and grassroots football, and long-term revenue sharing linked to private equity deals. Comparisons, either cycle-to-cycle or league-to-league, should be treated only as indicative benchmarks since there are numerous variables, including scope of competitions sold, type of rights sold, responsibility for production costs, value increases within cycle, and currency fluctuations.

	Latest domestic / international cycle at market	Contract lengths	Reported trends ¹¹	Reported values per year ¹²	Largest international markets / regions	Rights scope	Previous / current cycle	Other points of note
Premier League	2025/26 – 2028/29 2022/23 – 2027/28 2025/26 – 2027/28 2025/26 – 2030/31	4 years 3, 4 or 6 seasons	+4% +17% +23%	£1,670m / €1,970m £2,170m / €2,560m	USA \$450m MENA \$183m SE Asia \$95m	1st league + FA Cup in most Asian markets	£1,635m / €1,890m £1,765m / €2,080m €3,970m	 Contract lengths historically always 3 years until now. Streaming package removed in new domestic cycle. Domestic rights cover 270 matches vs 200 in old deal. League to take Premier League Productions (non-live) in-house from 2026/27 after more than 20 years with IMG. TV rights for the Football League (tiers 2-4), which are separately marketed, increased in 2024/25 from approx. €162m to approx. €245m.
E LALIGA	2022/23 – 2026/27 2024/25 – 2028/29 2024/25 – 2027/28 2021/22 – 2028/29	5 years 3 to 8 seasons	+6% +11%	€1,194m	USA \$175m MENA €116m Latin America \$75m	Top 2 divisions	€1,127m €1,827m	 Forecast TV revenue is backloaded across the five-season cycle with actual TV revenue in 2024 up 4% on the 2022 season of previous cycle. International rights deals have various contract lengths including 5 years (sub-Saharan Africa, data), 6 years (Brazil, Latin America), 7 years (Russia) and 8 years (USA, Mexico). CVC receive 8.2% of the rights under the 50-year LaLiga Impulso deal
BUNDESLIGA	2025/26 – 2028/29 2022/23 – 2027/28 2025/26 – 2027/28 2026/27 – 2043/44	4 years 3, 4, 8 or 17 seasons	+2% +tbc%	€1,121m €tbc	N.Europe €62m N.America €27m Poland \$22m	Top 2 divisions	€1,100m	The majority of international deals are for 3 or 4 seasons. The main exceptions are a deal with NENT covering the Nordics, Netherlands and Baltics (8 years) and a 17-year deal with Relevant covering 35 territories in the Americas starting in 2026/27.
SERIE A TIM	2024/25 – 2028/29 2024/25 – 2026/27 2024/25 – 2028/29	5 years 3 or 5 seasons	-2% -4% -3%	€967m ¹¹ €1,209	Data €40m MENA €30m ¹¹ Balkans €22m	1st division + Cup + Super Cup	€988m €251m €1,239m	 The trend for domestic rights will end up positive if up to €100m in DAZN revenue-sharing targets are met. The new rights cycle features escalating rights each season so there will be a drop from 2024 to 2025. International rights estimate for new cycle depends on confirmation of betting data rights deal and rollover of current MENA deal (new cycle from 2025/26). International rights approach changed from primarily agency to direct to market.
↓ 1 LIGUE 1	2024/25 – 2028/29 2024/25 – 2026/27 2024/25 – 2028/29	5 years 3 or 5 seasons	-33% +75% -21%	€445m ¹¹	Sub Saharan Africa €45m Data €31m tbc	Top 2 divisions + Super Cup	€661m €80m €741m	 The new domestic TV value includes some sponsorship inventory and an estimated €40m relating to Ligue 2. A 13% share of the TV rights are assigned to CVC. International sales ongoing. Increased commercial revenues will partly mitigate domestic TV rights decrease.

Positive TV revenue growth outside the Big 5 markets

	Latest domestic / cycle at market	Contract lengths	Reported trends ¹³	Reported values per year ¹³	Rights scope	Previous / current cycle	Other points of note
Süper	2024/25 – 2026/27	3 years	+159%	All rights €168m	Top 2 divisions	All rights €66m at current forex rates	 Rights are sold by the Turkish Football Federation. Currency devaluation from 0.15TL to EUR at start of 2020 to 0.027 at end of 2024 impacts trend analysis. The 159% increase is In local currency terms. Rights remain far below the peak of \$500m a year in 2017 and 2018.
eredivi	2025/26 – 2029/30 2025/26 - 2029/30	5 years	+86%	Live €149m Highlights €tbc International €15m	1st division	Live €80m Highlights €22m International €11m	 Long-term 12-year deal with ESPN (ex-Fox sports) ends in 2024/25, replaced by a 5-year cycle. Reported to be €135m per year plus €70m upfront bonus. Due to rights increasing across the deal, the 2025 to 2026 increase will be a lower % than the cycle trend. Highlights have always provided high value in Netherlands relative to other markets but the current €22m a year deal has not yet finished. IMG to retain international rights for 5 years from 2025/26 but Infront Bettor will take over video betting rights.
Pro Leagu	2025/26 – 2029/30	5 years	-9%	Domestic €84m	Top 2 divisions	All rights €102m	Process for streaming rights and international rights ongoing.
O LIGA PORTU	2016/17 – 2025/26 2017/18 – 2028/29 AL 2018/19 – 2027/28	10-12 years	n/a%	Combined club rights approx. €195m	Individual club sales	n/a	 Long-term rights deals signed first by Benfica and then by Porto, Sporting, Braga, Vitoria and others still have some seasons to run, with Benfica's the first to finish, in 2025/26. This has created the most polarised TV distribution in Europe and provides challenges for league competitiveness. A memorandum of understanding was signed by the league and the national association in 2021 with an expectation that rights will be centralised from 2027/28 or 2028/29.
EKSTRAK	2023/24 – 2026/27 ASA	4 years	+30%	Domestic €78m	Top 2 divisions	Domestic €60m	 Increases incrementally during the cycle from an estimated €75m to €82m. Free to air coverage sub-licensed from 2024/25 season.
₹	PL 2024/25 – 2028/29	5 years	+30%	Domestic €40m Highlights tbc	Top 2 divisions	All rights €31m Highlights €3m	• Scottish clubs are set to benefit from their share of the reported €65m increase in low latency betting rights sold on behalf of Scottish and English professional clubs.
3F Super	2024/25 – 2029/30	6 years	+2%	Domestic €63m	Top 2 divisions	Domestic £62m	 New in-house model for production through JV. Exited the international rights pool through European Leagues at end of 2023/24 for a 3-year agency arrangement from 2024/25.
# ELITE	2023 – 2028	6 years	+87%	Domestic €64m	Top 2 divisions, Women's 1st	Domestic €34m	Deal covers both men's and women's league and cup football.
Chane		5 years	+155%	Domestic €18m	Top 2 divisions	Domestic €7m	Domestic rights cover both the Czech and Slovakian territories and extend to live rights and domestic betting rights. International betting data rights are part of centralised European Leagues IMG deal.
DATA EUROPE	2022/23 – 2027/28	6 years	+600%	Collective deal €35-40m	34 leagues and some cups across 18 countries	Collective deal €4.5-6m	Despite not including any data rights from the Big 5 leagues, the total of 8,500 matches, with matches taking place in all 12 months, provides significant data rights value with the growth in betting. Betting streaming rights are excluded from the current deal.

Commercial revenues continue to increase strongly



Commercial revenue is now a larger revenue contributor than TV¹⁴ with merchandising the strongest growing revenue segment

Evolution of aggregate commercial revenues (€bn)

XX All clubs	Late-reporting clubs	Early-reporting clubs
6.9 6.7	6.8 7.7	8.9

Aggregate commercial revenue in 2023 (€m)

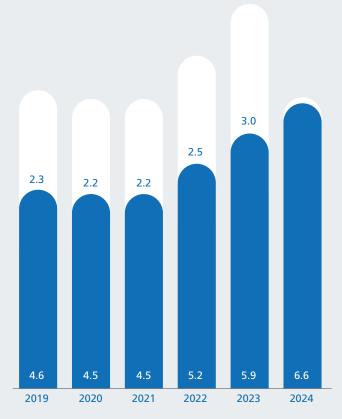


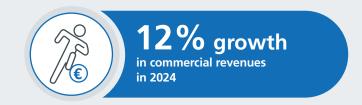
Commercial revenue is dominated by the largest clubs with global profiles. The top club in Germany earns seven times the middle German club. In England and Italy the ratio is nine times, Spain 26 times and France 40 times

The middle club in Germany reported 20% higher commercial revenues than the middle English Premier league club

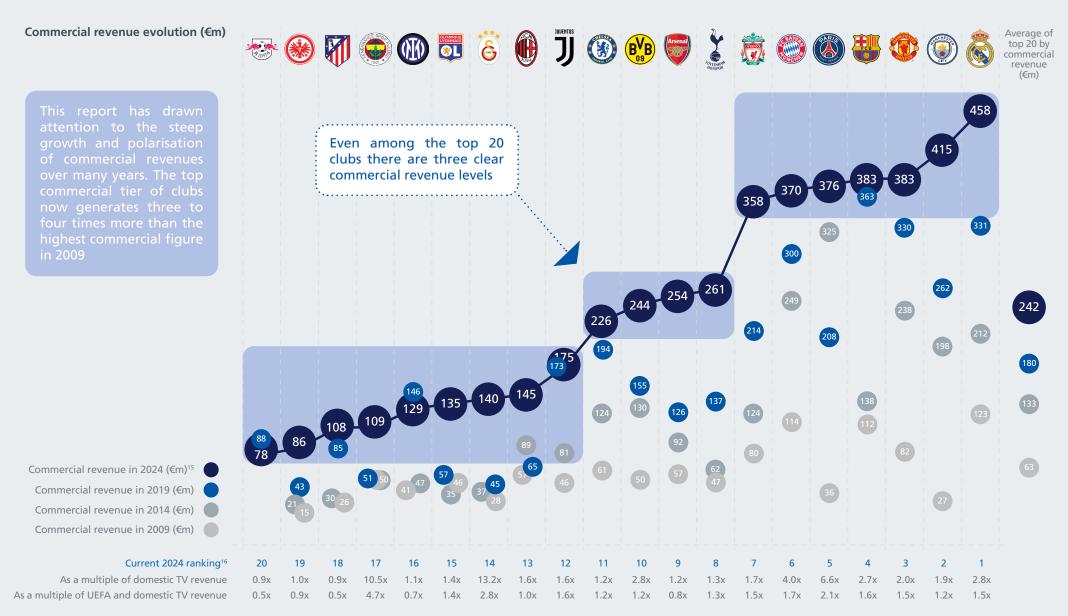
Commercial revenue growth was again strong in 2024, growing strongly for the majority of early-reporting clubs

Not all revenues contribute the same to the 'bottom-line'. For example, commercial revenues typically require much higher servicing costs than TV revenues





The top clubs earn considerably more from commercial than TV



The top commercial generators earn almost double as much from commercial revenues than TV

Betting and gambling are the most common main shirt sponsors

Main shirt sponsors in top 20 leagues¹⁷

	% of same sponsors 2023-2024	Most common main shirt sponsor industry 2024	% of sponsors that are domestic companies
+	65%	Betting & Gambling	10%
	82%	Airline & Automotive	60%
+	88%	Telecommunications	78%
0	65%	Airline & Automotive / Food & Beverage	60%
0	73%	Professional Services	78%
	54%	Betting & Gambling	100%
	73%	Betting & Gambling	89%
(9)	80%	Betting & Gambling	83%
	71%	Betting & Gambling	88%
G	56%	Airline & Automotive	84%
*	82%	Professional Services	67%
0	90%	Financial Services	92%
(80%	Financial Services	83%
	82%	Food & Beverage / Energy	92%
	64%	Construction & Real Estate	94%
#	85%	Financial Services	100%
*	50%	Retail	71%
—	73%	Betting & Gambling	72%
4	92%	Betting & Gambling	50%
	60%	Betting & Gambling	92%
AVE	73%	Betting & Gambling	69%

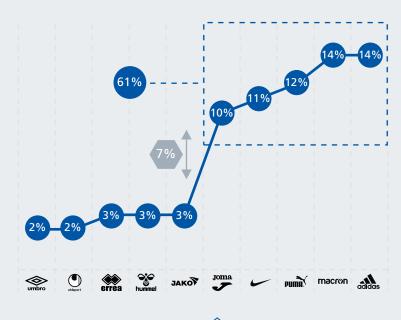
Sponsor industries 2024/25

Betting & Gambling	15%
Retail	12%
Professional Services	12%
Airline & Automotive	10%
Financial Services	10%
Food & Beverage	10%
Construction & Real Estate	8%
Industrial Goods	7%
Telecommunications	6%
Energy	5%
Tourism	4%
Charity	1%
Pharmaceutical	1%

Although betting and gambling have taken over as the most common main shirt sponsors, the broad appeal of football is reflected in the relatively low industry concentration



Top 10 top-division kit manufacturers in 2024/25

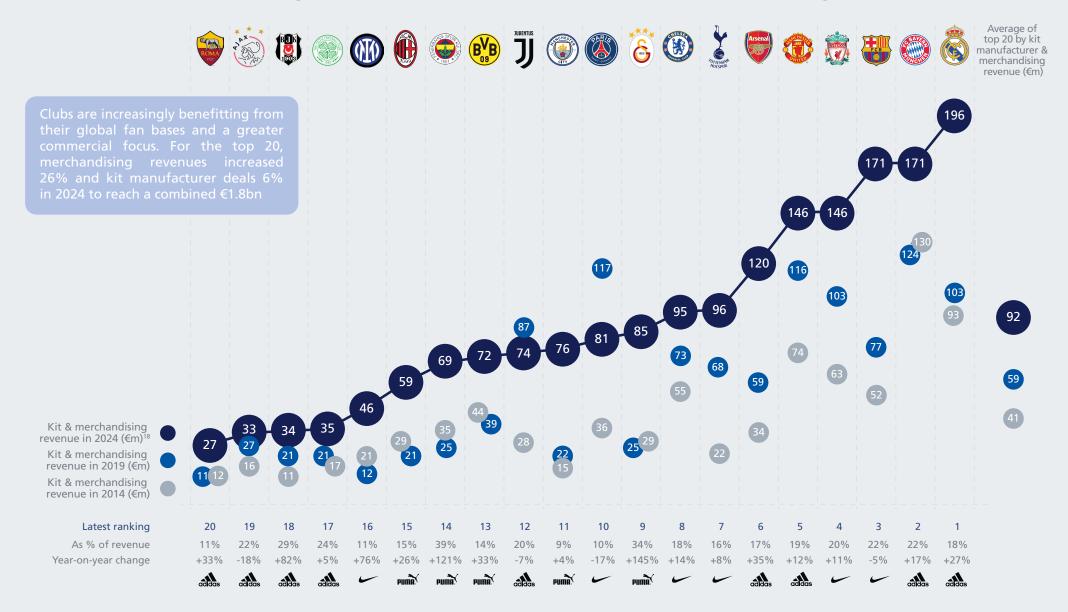


73% of main shirt sponsors remained the same from 2023 to 2024

Strong market concentration among five major kit manufacturers



Supporter demand generates record kit and merchandising revenues



Kit and merchandising can be viewed as a proxy for each individual club's global fan base. These fans contribute between 9% (Manchester City) and 39% (Fenerbahçe SK) of revenue

Revenue from UEFA club competitions rises with each three-year cycle





Evolution of revenue from UEFA (€bn)

XX All clubs	O La	te-reportin	g clubs	Early-reporting cli	ubs
2.8	2.4	2.9	2.9	2.9	

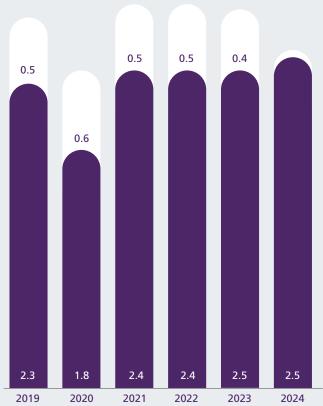
Top-division clubs' UEFA revenue in 2023

Number of clubs	Share of total revenue	Average	Aggregate
7	11%	67	475
7	15%	55	386
8	14%	41	335
7	20%	57	409
6	14%	34	207
0	0%	0	0
5	19%	19	99
6	36%	32	195
5	23%	15	82
5	22%	10	6 1
4	22%	16	66
4	21%	10	○ ■ 42
4	41%	19	82
4	30%	14	1 61
4	19%	4	19
4	33%	8	# 35
4	26%	7	₫ 31
4	18%	3	13
4	15%	4	19
4	17%	3	12

The open nature of the UEFA access list guarantees high revenues flow to clubs with sporting success in middle and smaller revenue leagues

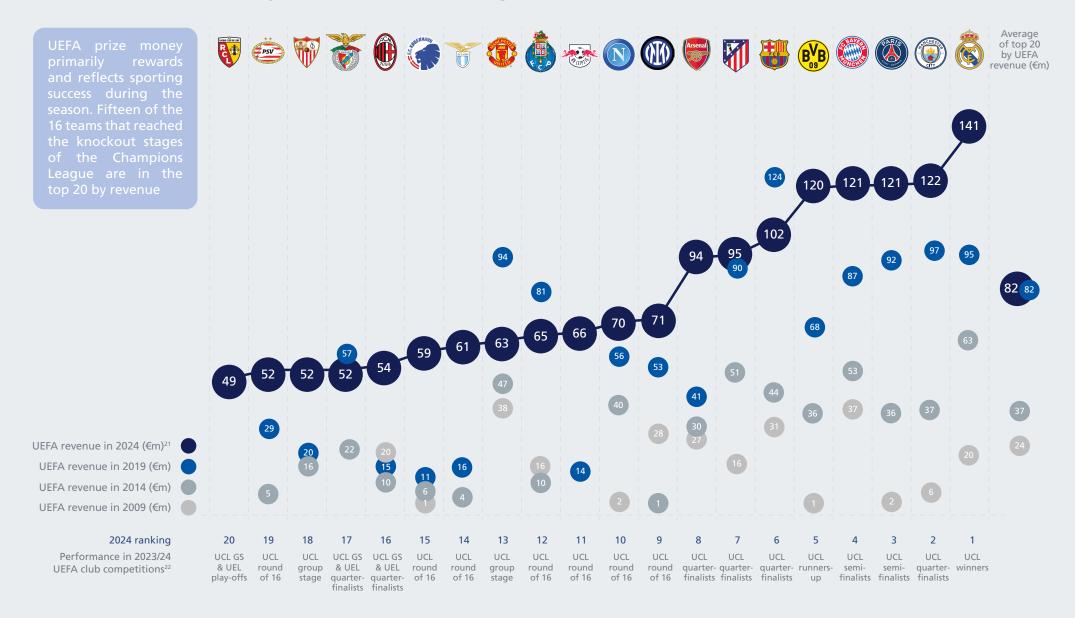
Overall UEFA revenue remains unchanged mid-cycle

Clubs will receive an increase in revenue from UEFA in 2025²⁰ with some €600m more prize money for participating teams and €300m in extra solidarity for non-participating teams





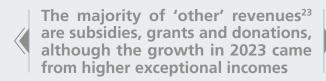
UEFA prize money reflects sporting performance



The top 20 reported average UEFA revenue of €82m, which is 3.5 times the 2009 figure. The amount will increase again in 2025

Other non-commercial revenues continue to increase





Evolution of aggregate commercial revenues (€bn)

XX All clubs	O La	te-reporting	clubs	Early-repo	orting clubs
1.7	1.8	2.0	2.2	2.7	

Other revenue of top-division clubs in 2023 (€m)



Other revenues tend to be ad hoc in nature, and were highest in France because of CVC distributions

0.9 0.7 0.8 0.8 0.9 1.1 1.2 1.2 1.2 1.3 2019 2020 2021 2022 2023 2024

Other revenues increased in 2024 among early-reporting clubs but the ad hoc nature prevents an accurate forecast for the full top-division sample



Summary of relative weight of different revenue streams

Leagues 1 to 22 by aggregate revenue in 2023 (€100m to €7.1bn)



OPERATING COSTS

This chapter examines clubs' operating costs across Europe and reports on the very latest trends in club costs. Financial discourse tends to focus on the need to grow revenues, but professional club football has never really had a revenue problem. On the contrary, with revenue constantly breaking records and more than doubling since 2012, financial problems are nearly always driven by a lack of cost control.

This chapter breaks operating costs down into two components: employee costs (referred to as 'wages' for simplicity) and other non-wage operating costs ('OPEX').

Employee costs are divided into player and non-player employee costs, while OPEX includes (i) fixed costs such as the depreciation of stadiums and other assets, (ii) a mixture of fixed and variable costs linked to commercial activities, property expenses and matchday operations, and (iii) exceptional one-off costs. It can also include the creation of provisions on operating items. Subtracting OPEX and wages from revenue gives us the underlying operating profits/losses presented in the next chapter.

€18bn

Aggregate top-division wages in 2023, of which player wages accounted for just over €13.2bn 6.5%

Increase in
early-reporting clubs'
wages in 2024, with
player wage growth
of 4.5% outpaced by
increases in the wages
of administrative and
commercial staff (11%)
and technical staff (15%)

40%

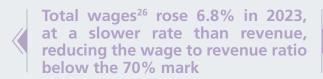
Steep rise in non-wage operating costs reported by clubs in 2024 compared with the pre-COVID level in 2019, as clubs are faced with more cost-intensive revenue generation efforts





Wage inflation slows as clubs adapt to sustainability rules





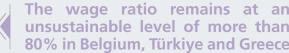
Evolution of top-division clubs' aggregate wages (€bn)



Aggregate wage costs of top-division clubs in 2023 (€m)



The wage ratio decreased in all the Big 5 leagues, notably in Italy where progress was much needed and wages have decreased



The wage ratio remains at an unsustainable level of more than 80% in Belgium, Türkiye and Greece



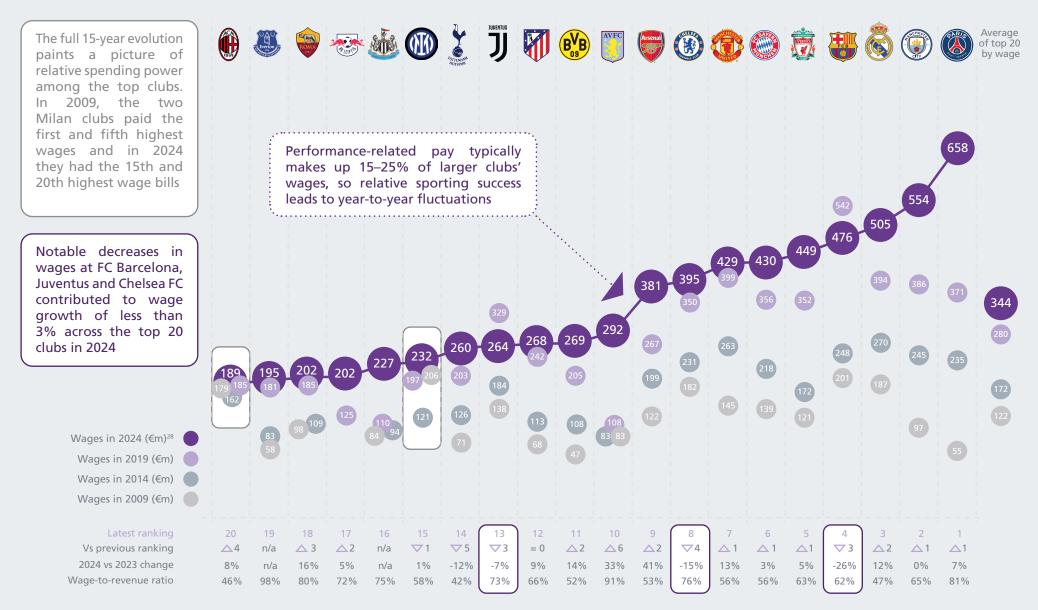
Wage inflation continued at the same level in 2024, with the wage ratio forecast to decrease further to 65%



6.5% growth

in aggregate wages

Wages vary considerably among top 20 clubs by total wage costs



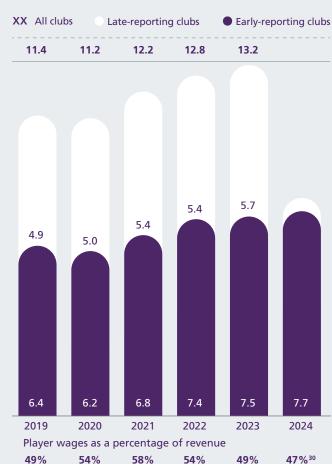
Average top 20 club wages have doubled between 2014 and 2024, with clubs moving up and down the rankings

Player wages up but player-wage-to-revenue ratio down



Player wages²⁹ rose 3% in 2023 meaning the player-wage-to-revenue ratio returned to the pre-pandemic (2019) level of 49%

Evolution of top-division clubs' player wages (€bn)



Player wage costs of top-division clubs in 2023 (€m)



The player wage gap among the Big 5 increased, as English clubs' wages were up 8% compared with a 3% rise in France and Germany and a decrease in Spain and Italy

Improved club player wage management is reflected in a year-on-year reduction in the player wage ratio at 18 of the 20 leagues

Player wage inflation is running at 4.5% in 2024, which should translate into a further 2% reduction in the player wage ratio. This is essential for financial sustainability as clubs struggle with strong inflation in other cost categories

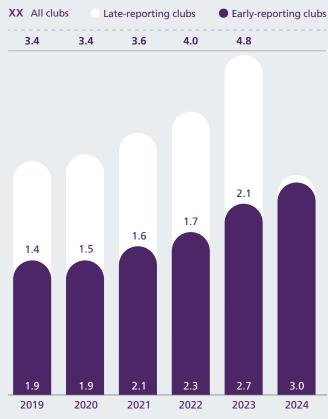


Sharp increase in non-player wages eats into operating margins



Non-player wages³¹ (technical and administrative staff), were subject to 19% inflation across Europe in 2023, with double-digit growth reported in 16 of the 20 leagues

Evolution of top-division clubs' non-player wages (€bn)



Percentage of total wage costs attributable to technical, administrative and commercial staff

23% 23% 23% 24% 27% 28%

Non-player wage costs of top-division clubs in 2023 (€m)

Median	Average		As % of revenue	Aggregate
45	63	+	18%	1,254
8.4	26	8	14%	516
30	33		16%	596
13	21		14%	417
13	20		17%	408
6.1	12		20%	196
6.3	11		28%	190
2.3	7.8	(0)	23%	141
4.8	6.1	•	19%	110
2.0	3.4	G	13%	67
5.7	8.7		29%	105
6.2	7.6	0	27%	91
4.7	7.1	+	26%	86
2.6	3.9		17%	46
3.2	4.2	+	34%	67
3.1	3.3	#	27%	53
1.6	1.9	*	14%	27
1.9	2.6	\bigcirc	25%	46
0.8	2.6	4	21%	37
3.7	3.6		25%	43

Due to the fixed nature of some non-player wages, these wage costs tend to absorb a higher share of revenue in mid- and smaller revenue clubs and leagues

As the following pages illustrate, higher non-player wages are being driven by a combination of more staff and underlying wage inflation.

For the first time, thanks to more detailed club reporting, UEFA can bring some timely new transparency to these non-player wages.

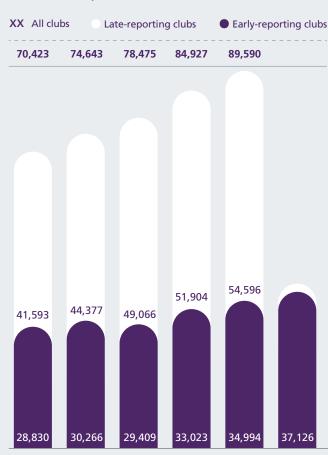


Club workforces continue to grow



The number of full-time equivalent (FTE) employees at top-division clubs increased 6% in 2023 to just under 90,000

Evolution of top-division clubs' FTEs



FTEs at top-division clubs at end of 2023



A further 6% FTE increase in 2024 means that clubs now have 33% more FTEs than in the pre-pandemic year of 2019

Given that the core activity (number of matches played) did not change between 2019 and 2023, this FTE increase highlights the increasing importance of commercial revenue generation, where servicing partnerships, promoting events and connecting to supporters is resource heavy and costly, in direct contrast to TV or UEFA revenue, which require minimal FTEs directly at the clubs.

The second factor is the increased investment of clubs in recruitment and technical development.³²

The level and type of stadium operations and strength of commercial operations are factors behind the typical³³ English or German club having twice as many FTEs as other leagues



2021

2022

2023

2024

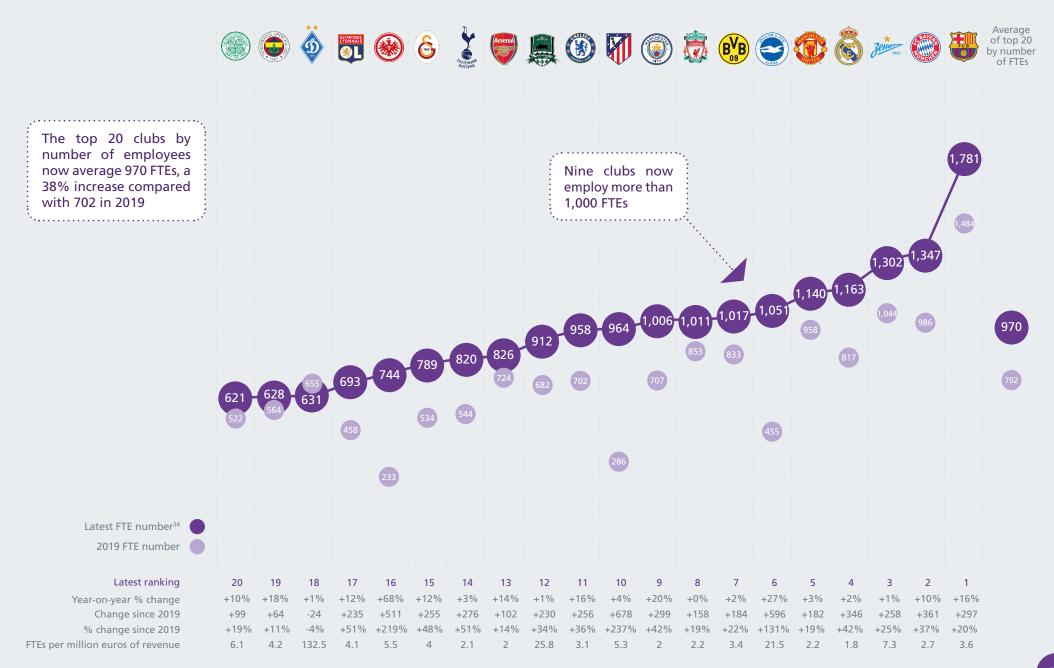
2019

2020

«

34

Commercial growth requires significant additional staffing

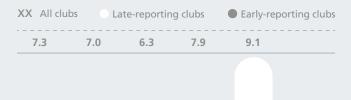


Rise in OPEX reflects high inflation and expansion of commercial activities



Non-wage operating costs (OPEX)³⁵ increased by 15% in 2023, outpacing revenue growth, and now absorb 33% of club revenues

Evolution of top-division clubs' OPEX (€bn)



3.2

2022

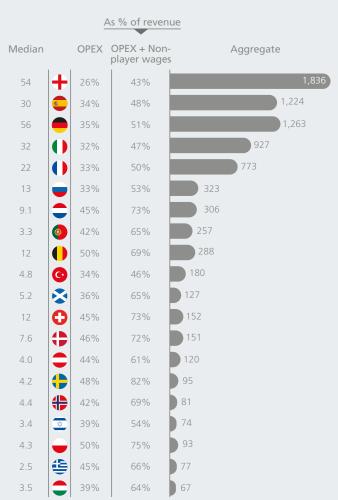
3.7

5.4

2023

2024

Operating costs of top-division clubs in 2023 (€m)



If OPEX and non-player wages are grouped together, they absorb just under half of revenue in the Big 5, increasing to more than 70% in five of the medium-sized markets

This means that to break even, clubs in these markets must manage their wage ratio carefully and make

The trend of increasing OPEX costs in OPEX in 2024 continues into 2024, with a further 12% rise among early-reporting clubs

3.0

4.3

2019

2.9

4.2

2020

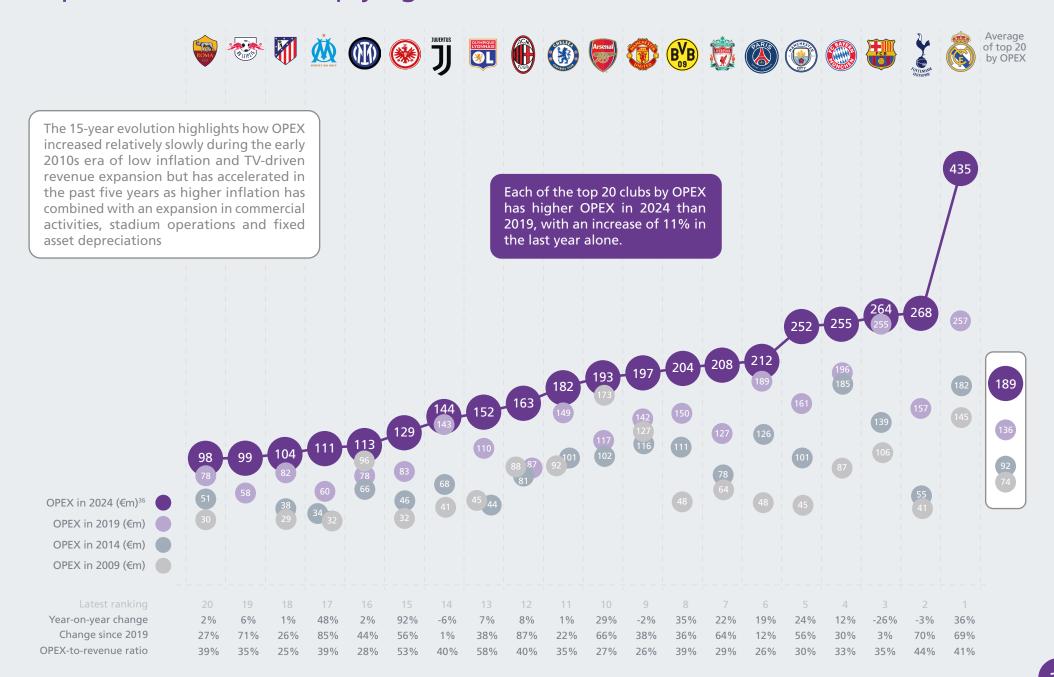
2.6

2021

significant net transfer profits



Top 20 OPEX rises sharply again in 2024



TRANSFERS & PROFITABILITY

This chapter combines our earlier revenue and cost analyses to shed light on clubs' underlying operating profitability. Transfer activity and non-operating gains and losses are also analysed and used to calculate the net result (profit or loss) before tax.

As explained every year, a financial analysis of transfer activity is quite complex as transfer activity impacts financial results in numerous ways. For simplicity's sake, the different transfer impacts have been grouped into transfer costs and transfer incomes, the net of which can be seen in the profit and loss account. The impact of transfer activity on club finances can differ considerably from the transfer activity as viewed by the public because of the phasing of most transfer costs across future years and the immediate recognition of profits at the time of sale.

Once non-recurring items are excluded, the 2024 results indicate a positive trend as clubs are moving back towards operating profits after four financial years of unprecedented losses (in 2020, 2021, 2022 and 2023), triggered by the pandemic. However, clubs are still forecast to be loss-making in 2024 after accounting for transfer and financing activities, with high operating costs and non-player wages absorbing most of the revenue gains. Some clubs still have considerable work to do to comply with the tougher financial sustainability measures now being enforced.

€300m

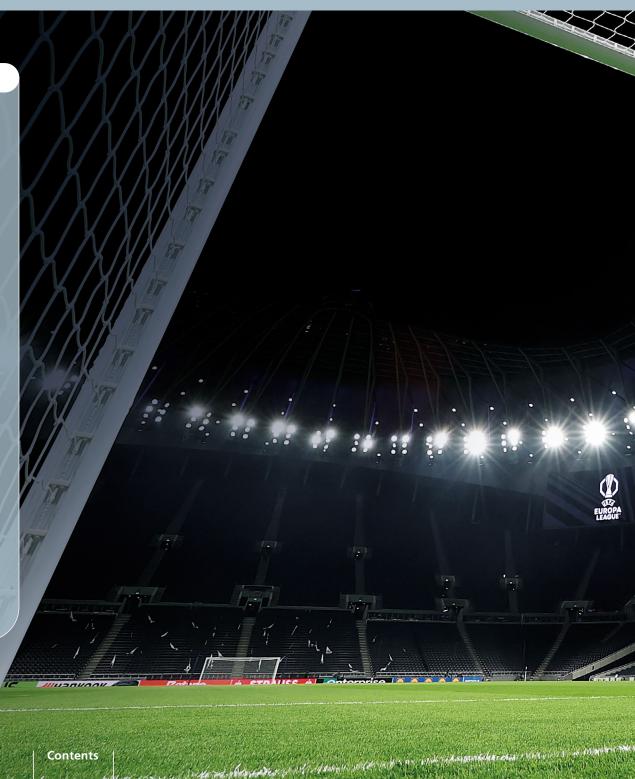
Combined operating losses in 2023

55%

of top-division clubs
reported losses in 2023,
although the number
of clubs reporting
significant losses
of more than €25m
fell from 43 to 31

€200m

increase in earlyreporting clubs' net losses before tax in 2024 due to non-recurrence of profit on asset sales

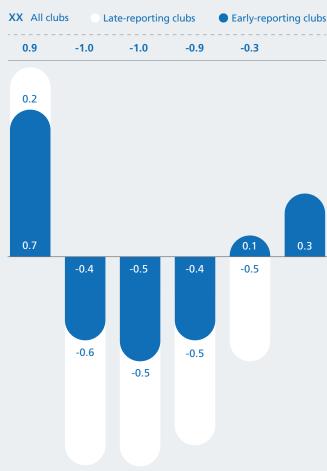


The trend is positive but net operating losses persist for 2023

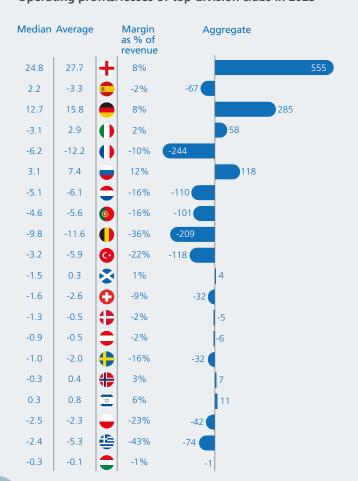


Clubs' operating results³⁷ are slow to recover despite record revenues, a €0.3bn loss contrasting with pre-pandemic operating profits of €0.9bn and a record €1.3bn in 2017

Evolution of operating profits/losses (€bn)



Operating profits/losses of top-division clubs in 2023



The situation improved in each of the Big 5 markets in 2023,³⁸ with Italian clubs reporting their best results since 2018

Increase in non-player operating costs contributed to losses across clubs in talent-exporting markets (BEL, NED, POR, SUI) in 2023

Operating profits among earlyreporting clubs show signs of improvement but cost inflation is preventing a return to 2019 levels



2020

2021

2019

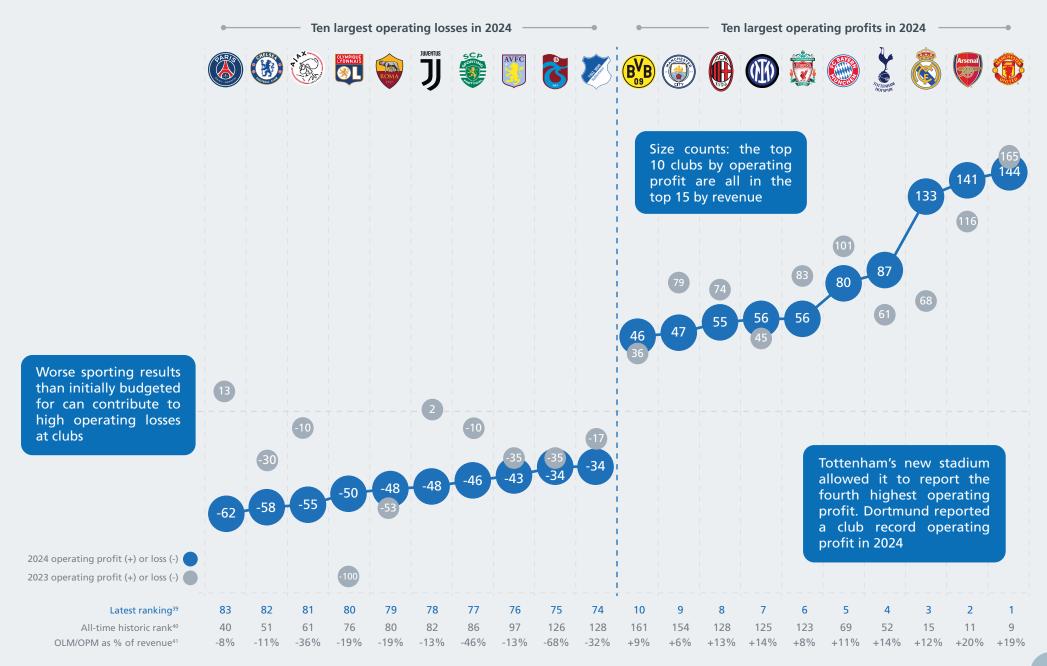
Potential return to operating profits in 2024

2022

2023

2024

English clubs report half of the highest ten operating profits



English clubs' amortisation costs set to hit profitability



Transfer costs of top-division clubs in 2023 (€m)



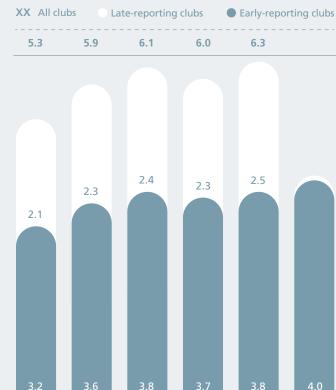
Analysing the impact of transfer activity on clubs' financial results

Clubs' transfer activity impacts their financial results in a number of ways. For ease of analysis, we have grouped these together as 'transfer costs' and 'transfer income', before combining them to produce a net transfer result, which is what impacts the profit and loss account.⁴²

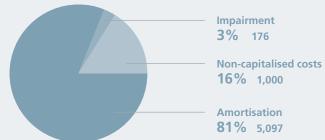
English clubs' transfer costs increased by 17% to a record €2.1bn in 2023 as their high recent transfer spending increasingly filters through to their profit and loss accounts

More conservative transfer spending over the past four years means Spanish and Italian clubs' transfer costs are 34% and 17% below their previous peak

s' Evolution of transfer costs (€bn)



Evolution of transfer costs (€bn)



2020

2021

2019

6.9% increase

2023

2024

2022

in gross transfer costs in 2024



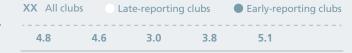
Early signs are that transfer costs will increase again in 2024 and weigh on clubs' profitability

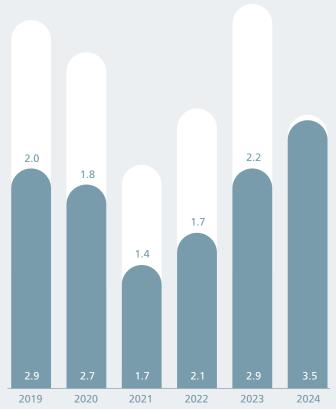
Market recovery drives record transfer incomes



Record gross transfer sales in the January and summer 2023 transfer windows created record transfer incomes⁴³ for European clubs in 2023, beating the 2018 peak by €160m

Evolution of transfer income (€bn)



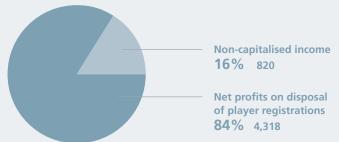


Transfer incomes of top-division clubs in 2023 (€m)



Transfer incomes are less concentrated than transfer costs as talent-developing clubs (outside of the Big 5) are rewarded when players move up the leagues

Breakdown of 2023 transfer income (€m)





Net transfer results from transfer activity set to reduce losses



The net transfer result⁴⁴ has an overall negative balance of €1.1bn

Evolution of net transfer results (€bn)

XX All clubs	C Late-	reporting clu	bs Ear	rly-reporting clubs
0.5	1.4	3.1	2.2	1.1

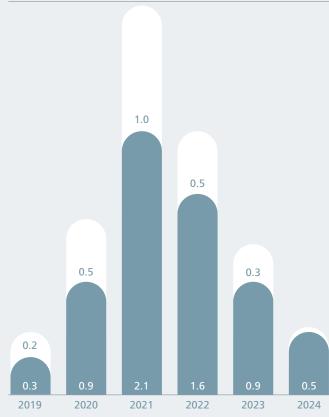
Net transfer results of top-division clubs in 2023 (€m)

Not I	ncome	Not	Cost		•				
	20%+			Median	Average	As % of revenue		Aggregate	
1	0	7	12	48	65	18%	+		1,29
1	4	14	1	5.7	11	6%		223	
0	7	10	1	7.3	10	5%		185	
5	2	7	6	11	18	13%		369	
6	6	7	1	-4.9	-2.8	-2%		-56	
0	8	8	0	0.0	2.2	4%		34	
6	7	5	0	-1.5	-9.9	-26%		-178	
12	2	3	1	-2.6	-7.9	-23%	(3)	-143	
5	7	6	0	-1.7	-4.3	-13%		-78	
5	4	11	0	0.0	-0.5	-2%	©	-10	
2	5	5	0	-0.2	-2.3	-8%		-28	
4	5	3	0	-1.7	-3.8	-14%	0	-46	
5	6	1	0	-3.8	-6.9	-25%	+	-83	
3	6	3	0	-0.4	-4.2	-19%		-50	
7	5	4	0	-2.0	-2.1	-17%	(-34	
8	6	2	0	-2.0	-2.8	-23%	#	-45	
1	3	9	1	0.1	-0.1	-1%	☆ -	-1	
2	6	10	0	0.0	-0.4	-4%	-	.7	
4	4	5	1	-0.2	0.4	3%	4	6	
1	4	7	0	0.2	0.2	2%		3	
78	97	127	24			Т	op 20		

Only one of the 20 English clubs reported net transfer incomes (talent importers), compared with 14 out of 20 Portuguese clubs (talent exporters)

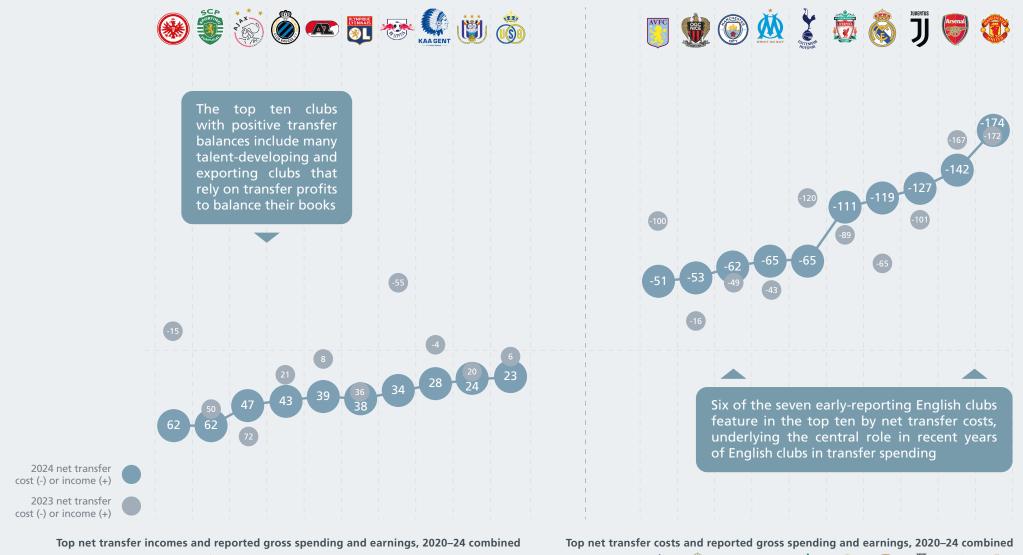
Net transfer incomes were equivalent to more than 20% of revenue at Dutch. Portuguese, Danish and Norwegian clubs in 2023, covering operating losses at many of these clubs

The trend of higher net transfer results is set to continue in 2024, reducing bottom-line losses and supporting clubs' attempts to break even





High operating profits needed to cover large transfer costs



Net transfer incomes Net transfer costs Gross transfer earnings⁴⁵ Gross transfer spend 1.175 1.996 1.145 1.040 1.060 Gross transfer spend⁴⁵ 262 Gross transfer earnings

Financing costs on debt at club level continue to rise



Financing costs on (mainly bank and commercial) debt increased by approx. 50% during the pandemic. Interest payments must be serviced from operating or transfer profits

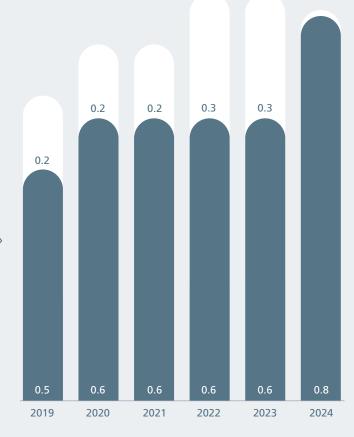
Evolution of gross financing costs (€m)

XX All	clubs La	te-reporting	clubs	Early-repo	rting clubs
0.7	0.8	0.8	1.0	1.0	

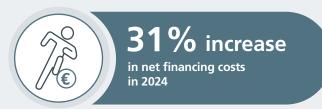


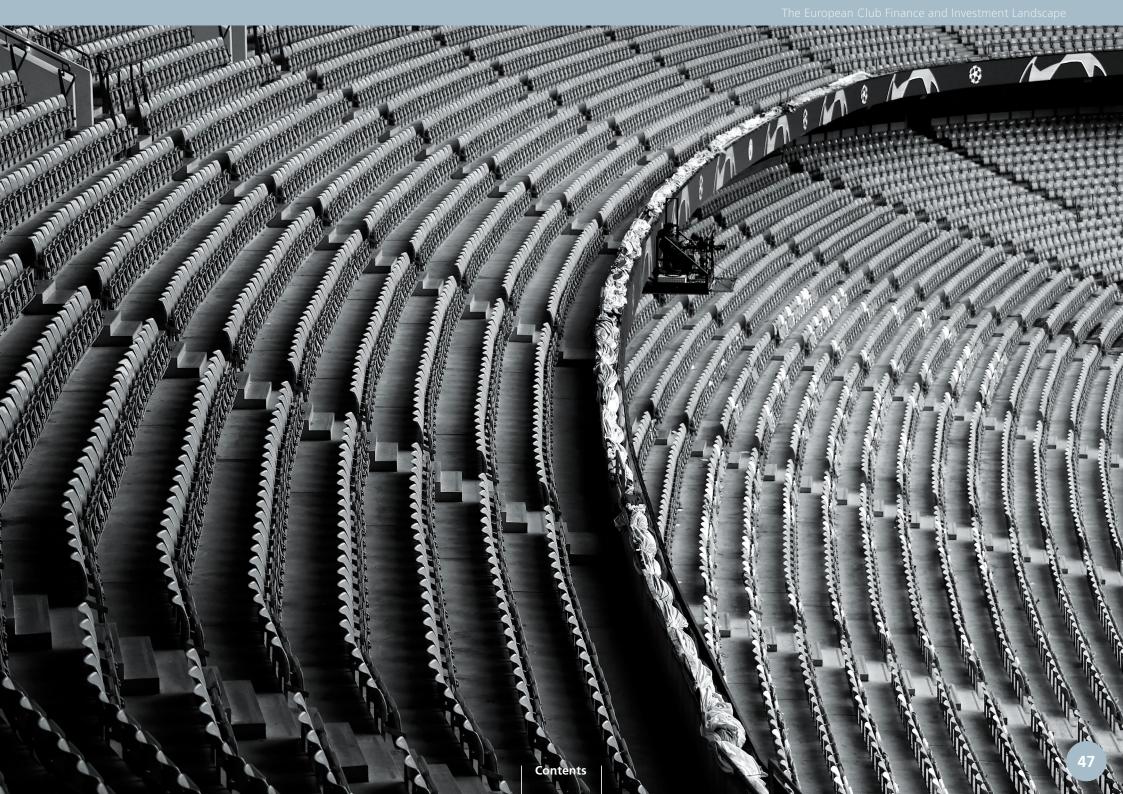


Finance costs rose again in 2024, with English and Turkish clubs responsible for most of the increases. The average interest rate based on year-end bank and related-party debt grew from 5.1% to 5.7% 46



In addition to those directly disclosed financing expenses at club level, club acquisitions and investments often involve considerable financing costs, which may be baked into asset sales as well



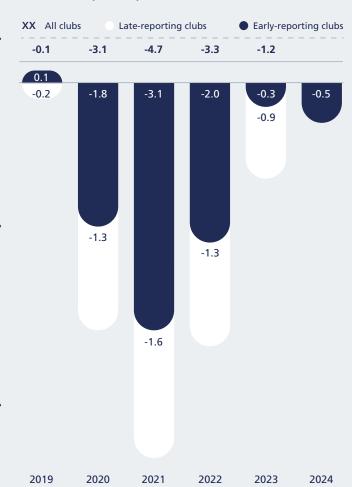


Underlying losses remain high in 2023



2023 pre-tax losses⁴⁷ represent a fourth year of poor financial results, with net transfer and financing costs added to steep increases in operating costs

Evolution of pre-tax profits/losses (€bn)





Top-division club profits/losses before tax in 2023 (€m)

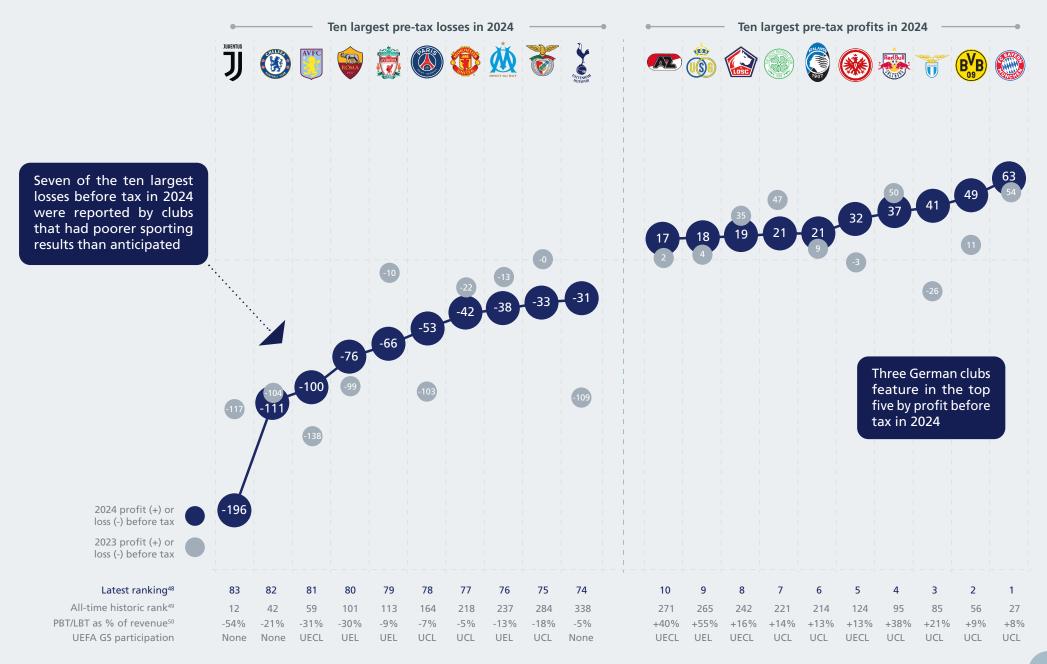
Number of clubs with losses	Median	Average	Aggregate ⁴⁶
16	-49.3	-43.9	+ (-877
7	0.3	21.4	427
5	9.9	3.9	70
14	-12.4	-19.0	-379
11	-1.7	-12.2	-243
6	1.7	8.8	141
9	-0.3	3.1	141 56
8	-0.4	-0.9	-16
13	-7.3	-8.5	-152
14	-5.8	-10.9	-219
9	-1.3	2.5	30
4	0.3	-0.7	-8
2	2.6	6.2	74
5	0.3	3.5	42
9	-0.1	0.1	2
3	0.9	3.0	48
7	0.1	0.7	9
14	-2.1	-2.2	-40
12	-2.5	-6.1	-85
2	0.1	-0.3	-4

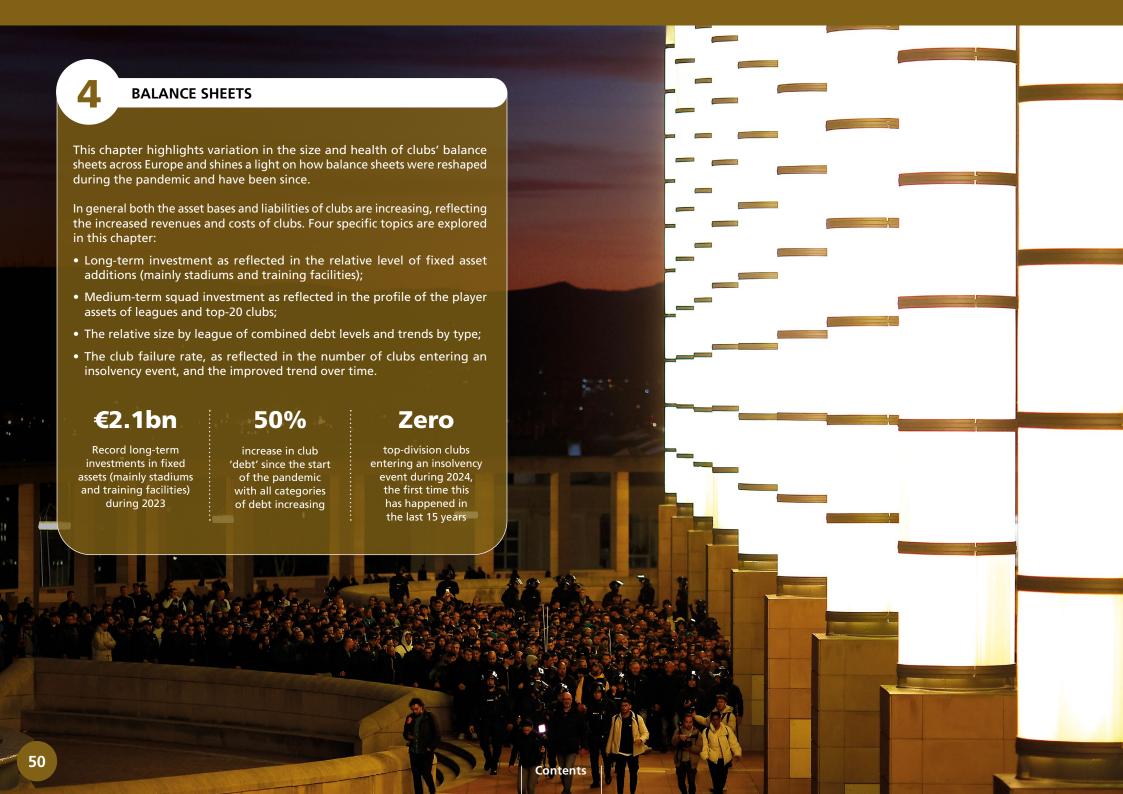
English clubs reported record non-pandemic losses in 2023, with 16 of the 20 clubs reporting losses. If non-recurring items are excluded, French and Spanish clubs also reported high losses, of between €370m and €670m

High non-player operating costs preventing clubs returning to profitability in 2024

The seven English clubs are responsible for 80% of the losses for earlyreporting clubs, with the remaining 126 clubs reporting combined losses of less than €100m

A number of clubs reported large losses during 2024





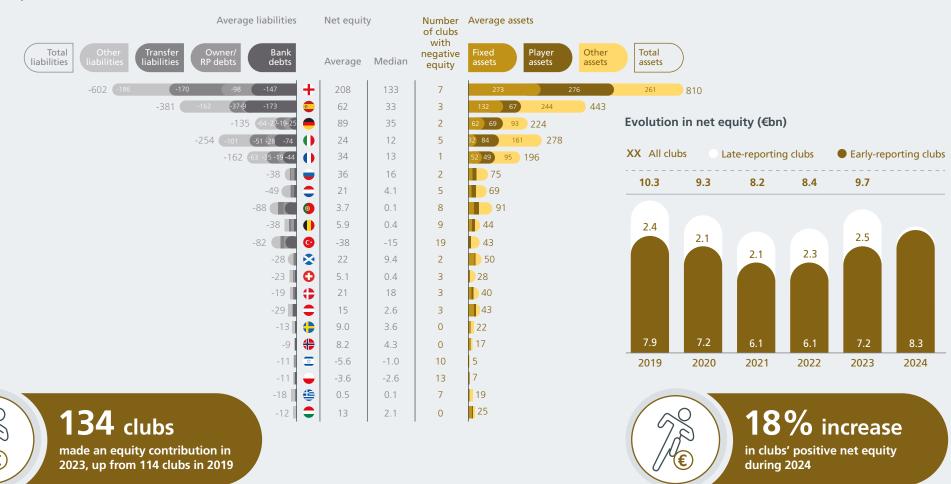
Clubs strengthening balance sheets, but weakness remains







Balance sheet profile⁵¹ at the end of 2023 (€m)



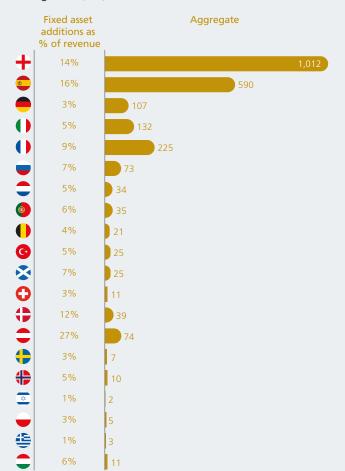
Record long-term investment in club facilities



The number of clubs (36) reporting fixed asset additions⁵² of more than €10m doubled during 2023 as clubs emerged from short-term pandemic survival



New stadium and other fixed asset additions during 2023 (€m)

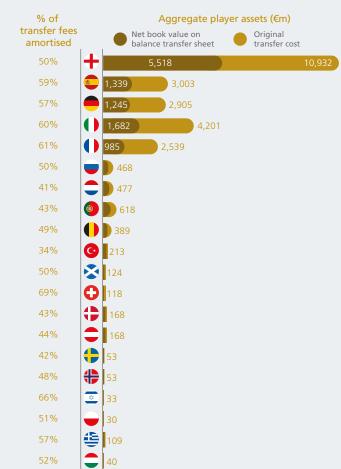


Four clubs added more than €100m to their fixed assets: Real Madrid and FC Barcelona (stadium upgrades), **Everton (new stadium) and Paris - Saint Germain (Campus PSG)**

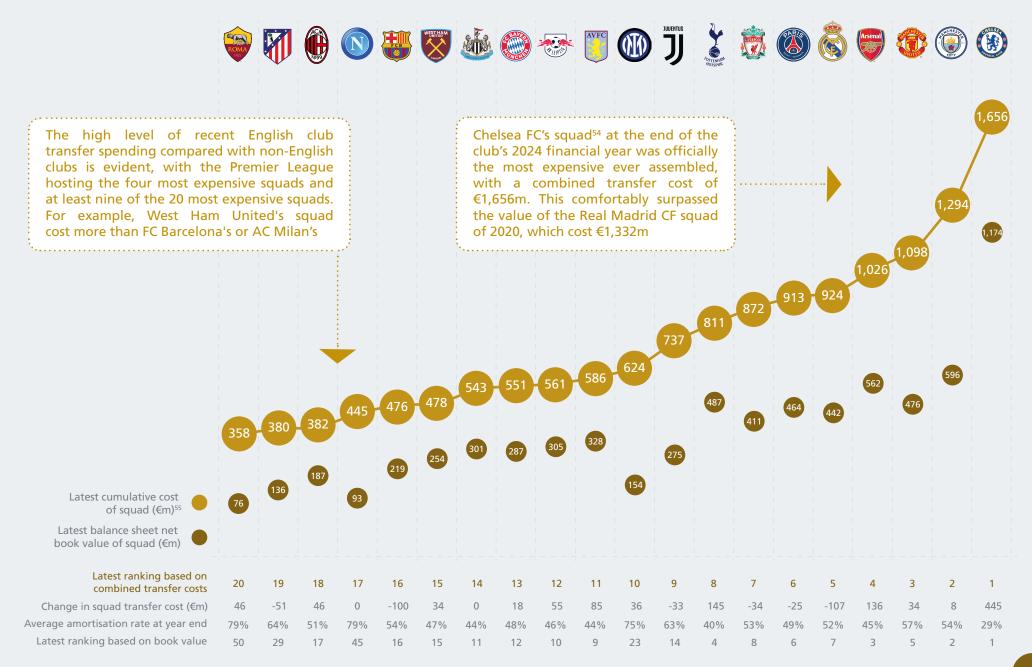
Player 'assets' are heavily concentrated, with 86% at Big 5 clubs and 44% at **English clubs**

Reduced transfer volumes during the pandemic mean transfer fees are more amortised (53%) than before the pandemic (46%), leading to larger profit margins on sale but more players near the end of contract

Balance sheet player registration assets at the end of 2023 (€m)



Four clubs have a squad that cost more than €1bn



On-balance sheet debt levels increase 10% during 2023



Some level of debt⁵⁶ is part and parcel of every efficient business. However all subcategories of club debt increased significantly during and after the pandemic

The increased deal value during the winter and summer 2023 transfer windows has led to a 20% increase in transfer payable balances

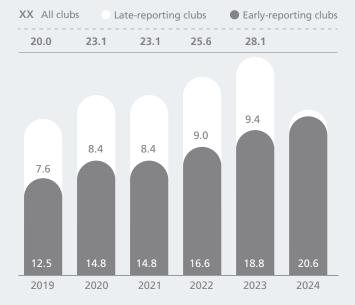
Although hard to quantify, there also appears to have been an increase in offbalance sheet debt taken on to fund club acquisitions

Debt levels at the end of 2023





Evolution in debt (€bn)





in debt in 2024

Evolution in debt⁵⁸ (€bn) between 2019 and 2023/2024 vear ends⁵⁹

Number of countries

Down by 25% or more

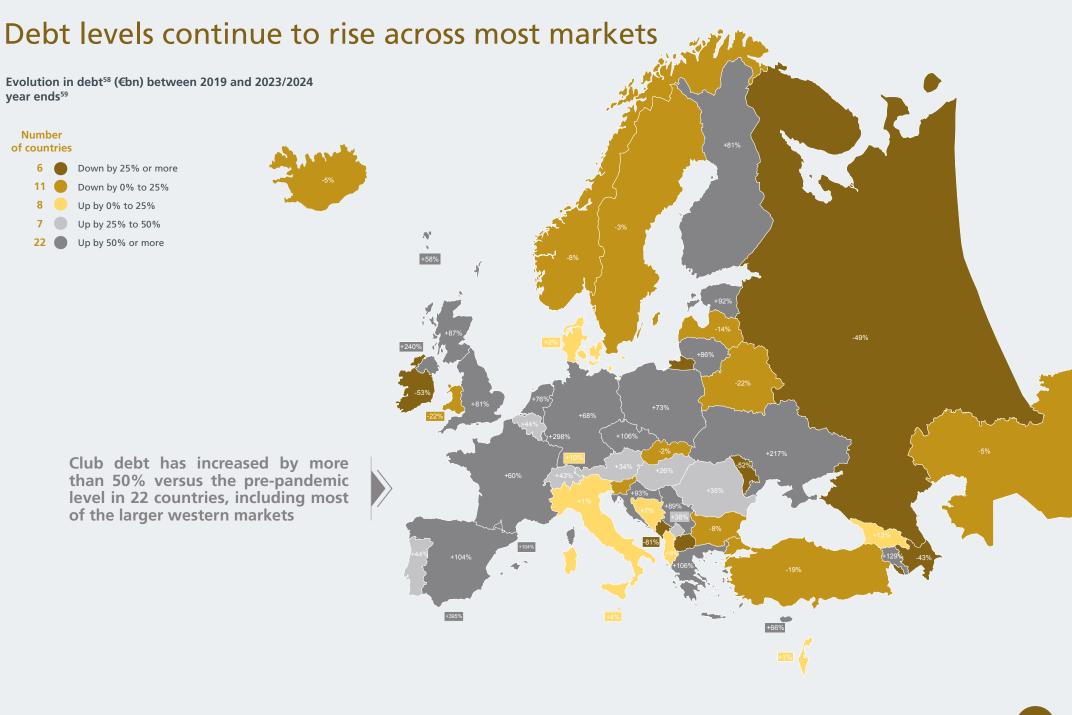
Down by 0% to 25%

Up by 0% to 25%

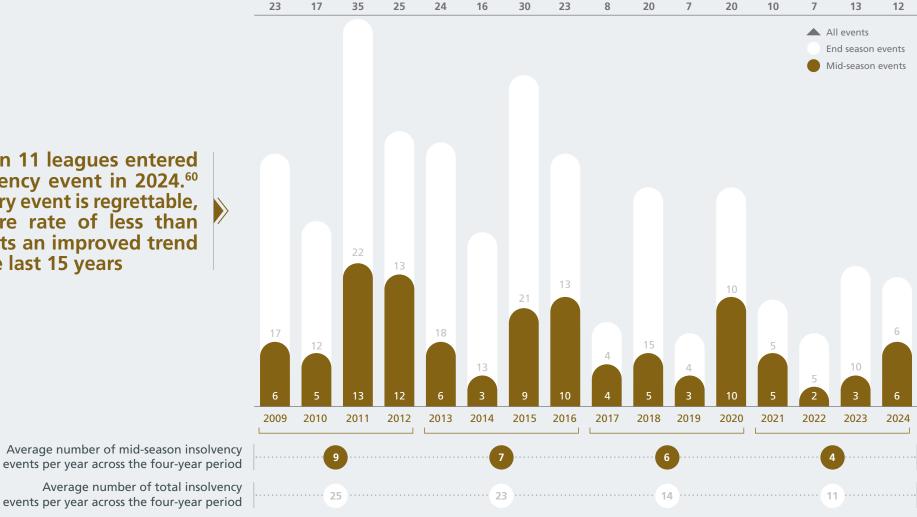
Up by 25% to 50%

Up by 50% or more

Club debt has increased by more than 50% versus the pre-pandemic level in 22 countries, including most of the larger western markets



European clubs remarkably resilient during the pandemic



12 clubs in 11 leagues entered an insolvency event in 2024.60 While every event is regrettable, this failure rate of less than 1% reflects an improved trend across the last 15 years

For the first time on record, no top-division clubs entered an insolvency event during the last completed season⁶¹





CLUB OWNERSHIP AND INVESTMENT

European football clubs remain an attractive proposition for investors, thanks to their unique blend of financial, cultural and sporting appeal. After two years of heightened activity in club takeovers and overall investments, the pace of acquisitions slowed in 2024, influenced by a mix of factors including the reduced availability of attractive assets.

This chapter includes a particular focus on the growing role of private capital and sophisticated financial investors, who are increasingly leveraging a diverse range of financial products to gain exposure to the football sector. This is driving a marked increase in ownership complexity, with intricate financial structures reshaping how clubs are managed and financed. These investors are also more likely to use multi-club ownership and investment as a way into European club football.

55%

of European clubs are privately held, a growing share in the last ten years

top-division club takeovers in 2024, marking a slowdown in club-majority investment after a wave of investment driven by the pandemic

23

38%

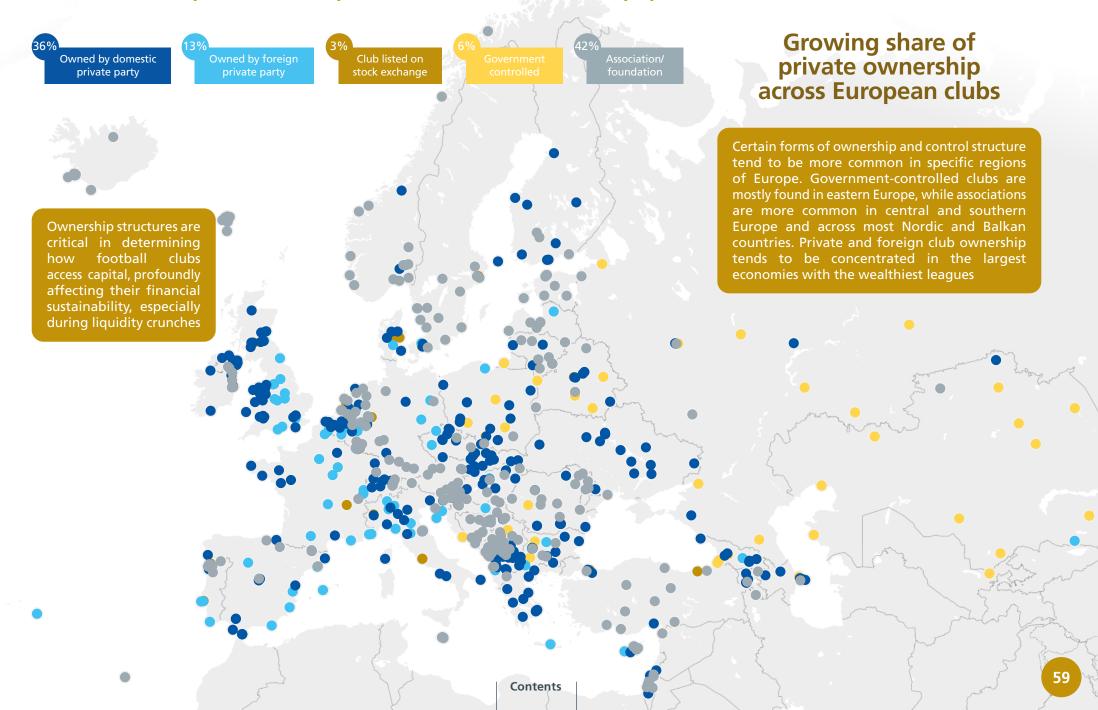
of the 96 Big 5 league clubs have ties with private capital investors, either through private equity or venture capital investment, or via the backing of private debt firms

342

clubs worldwide are now part of a multi-club investment structure, compared with fewer than 60 ten years ago



The landscape of European clubs' ownership profiles



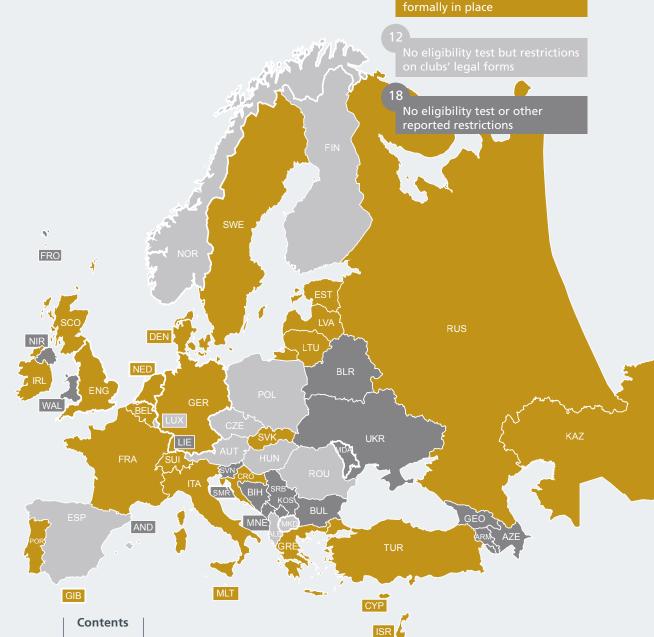
Transparency in football: the critical role of ultimate beneficiary owners

25 top divisions' regulations include proper ownership eligibility tests for new investors

Many teams are now owned through increasingly complex ownership structures involving a series of holding companies. These companies are ultimately controlled by other entities, highlighting a clear distinction between the actual owners benefiting financially (the 'ultimate beneficiary owner', or 'UBO') and those with ultimate control over the club's decisions ('ultimate controlling party'). This shift in ownership structures adds complexity to understanding who holds the reins in football clubs, going beyond straightforward ownership considerations

UEFA and licensing bodies are increasingly focused on accurately identifying and establishing full club ownership structures and tackling potential ownership-related issues as early as possible



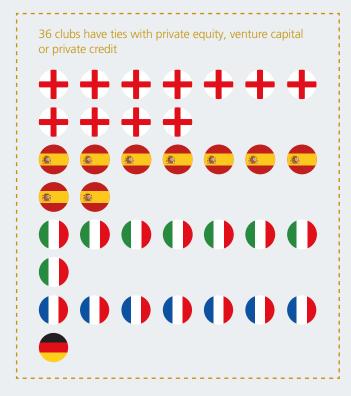


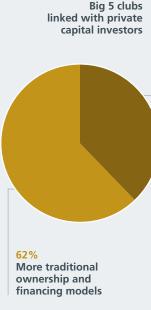
Ownership eligibility tests

Financial investments into clubs is burgeoning at a fast pace

Growing private capital in European football brings inherent risks related to debt burdens and long-term financial sustainability

Big 5 clubs in connection with private capital investors⁶²





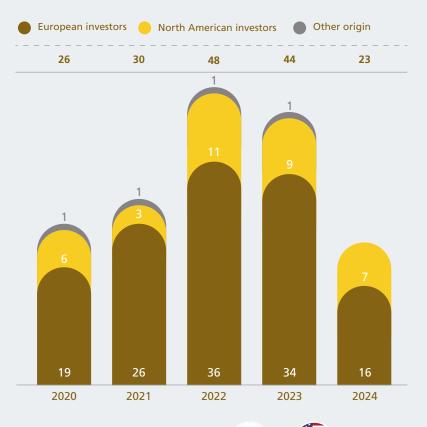
A full suite of financial products is now leveraged to invest into clubs

Investment type	Description	Indicative maturity
Equity	Listed stock (less and less prevalent) & share capital ownership	Longer term
Leveraged buy-outs	Private-equity-led acquisition relying on significant debt contribution	5-10 years
Preference shares	Quasi-equity: company stock with dividends that are paid to shareholders before common stock dividends	5-7 years
League-wide financings	Sale of a portion of a league's broadcasting rights to a third-party investor	10+ years
Structured private capital	Mix of equity and debt structured across the investor's portfolio	1-5 years
Convertible bond	Bond (interest-bearing debt) converting into shares/ equivalent at the option of the holder	5-7 years
Alternative lending	Term loan (fixed maturity debt product) provided by credit funds to finance acquisitions or other strategic ventures	5-7 years
Public bond and private placement	Fixed-rate publicly listed bond or long-dated issuance of private notes offering access to large issue sizes	3-25 years
Stadium financing	Using private capital to develop/redevelop a stadium, commonly repaid using future expected cashflows after completion	7+ years
Sale and leaseback	Clubs sell their stadium/training ground in exchange for immediate cash, and enter into a lease agreement	10+ years
Factoring	Clubs sell transfer or broadcasting receivables to lenders to bring forward receipts and manage their working capital needs	<3 years

Over a third of football clubs in Europe's top five leagues this season are linked to private capital investors. These ties include private equity or venture capital investment or support from private debt firms. This trend is most prominent in England, where more than half of the clubs fall into this category. In comparison, only one club is similarly situated in Germany due to Germany's 50+1 rule in the Bundesliga, which discourages some investors by limiting the level of control they can exert over their investments

Number of takeovers signals less attractive investment propositions

Number of takeovers⁶³ stabilising at lower levels than during the COVID-19 pandemic



Controlling stakes were acquired at top-division clubs in 2024

January February March April May June July August September October November December

Domestic ownership





























North American investors accounted for one third of all top-division club takeovers in 2024, their reaffirming strong interest in European football

Number of club takeovers from **North American** investors

Perceived scarcity of attractive majority investment opportunities is driving a noticeable increase in minority investments and a stronger investment push into second-tier clubs

Legend

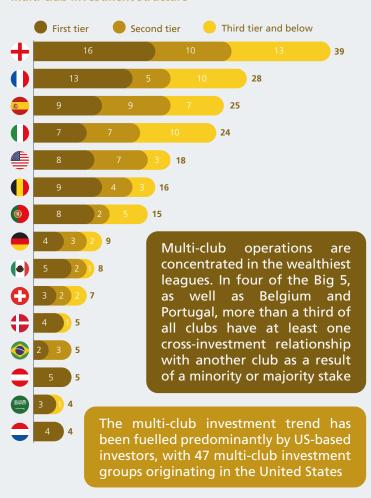


- 1. Grasshopper Club Zürich 9. Everton FC
- 2. Lions Gibraltar FC
- 4. Manchester 62 FC
- 5. AS Saint-Étienne
- 6. St Johnstone FC 7. Silkeborg IF
- OWNER 8. Genoa CFC

- 10. Connah's Quay Nomads FC
- 13. İstanbul Başakşehir FK 21. Dundalk FC
- 14. FC Metalist Kharkiv
- 15. FK Mladá Boleslav
- 16. FC Petrocub
- 17. FC Slutsk
- 18. AEK Athens 19. FC Gagra
- 20. Fotbal Club FCSB
- 22. FC Spartak Varna
- 23. FC Iberia 1999 Tbilisi

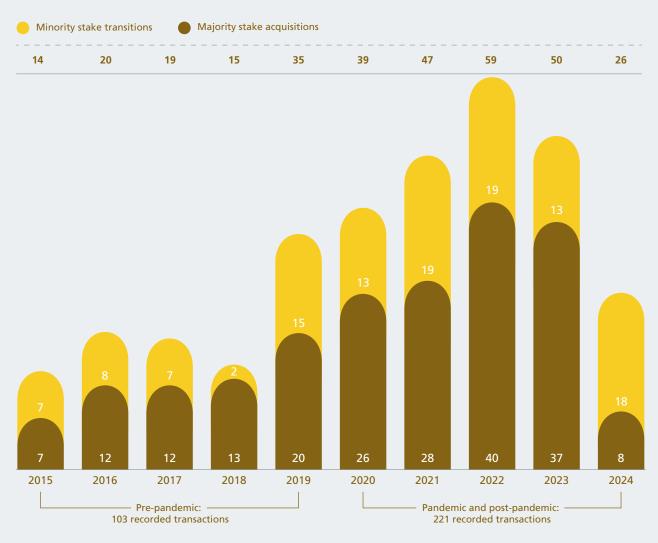
Multi-club strategies remain prevalent investment options

Top 15 countries for number of clubs involved in a multi-club investment structure



Since 2023, we have witnessed an increasing number of minority investments linked with multi-club strategies. In UEFA countries only, the proportion of minority investments has increased from 29% to more than a third over 2024

Number of multi-club investment transactions in the last ten years⁶⁴



123 UEFA top-division clubs (17% of the total) have a cross-investment relationship with one or more clubs

APPENDIX

The appendices include a series of key performance indicators for top-division club football across each of the 54 UEFA national associations that have national leagues. In addition, a map is provided for each country showing all the teams competing in the top-tier during the season when the financial data was reported (FY2023). The following measures are analysed:

FINANCIAL PERFORMANCE	FINANCIAL PERFORMANCE	FINANCIAL POSITION	OWNERSHIP LANDSCAPE	INVESTMENT LANDSCAPE
Aggregated total revenue	Aggregated total cost of wages and average wage ratio	Aggregated net equity	Number of clubs in private ownership	Percentage of municipality or state owned stadiums
Aggregated gate revenue obtained through ticket sales	Percentage of wages and amortisation vs total revenue	Number of clubs reporting negative equity	Number of clubs with at least one foreign stakeholder	Percentage of clubs with a foreign main shirt sponsor
Aggregated revenue obtained through domestic TV deals	Aggregated net transfer result of all clubs	Aggregated gross bank debt	Number of clubs with multi-club investment ties	Number of major stadium projects in the last 10 years
Aggregated revenue obtained through UEFA	Aggregated result before tax	Aggregated squad cost	Number of changes in ownership since 2020	Aggregated net book value of stadium and fixed assets

Xth: A ranking of each national association is also provided for each KPI (vs FY2022): Where applicable, a growth % or total €m growth vs FY2022
Please note the ranking is high to low by the measure and not necessarily best to worst







FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE

(+18% vs FY2022)



OWNERSHIP LANDSCAPE

INVESTMENT **LANDSCAPE**









-€3.9m 41st Net equity (+€2.3m vs FY2022)





100% Stadiums owned by municipality or state



€0.8m Gate receipts (+122% vs FY2022)



33rd Wages and amortisation as % of revenue



Clubs with negative equity



20th Clubs with at least one foreign shareholder



10% 39th Foreign main shirt



€0.3m

32nd Domestic TV revenue (-26% vs FY2022)



+€2.8m^{22nd} Net transfer result (+570% vs FY2022)



€2.3m Gross bank debt (+€1.4m vs FY2022)



O Clubs with crossownership or multi-club investment ties



9 10th Major stadium projects during the last 10 years



(53% of total revenue)



Result before tax Result before (+€1.8m vs FY2022)



€0m 49th Squad cost (+€0m vs FY2022)



Takeovers or changes of ownership since 2020



€8.6m 33rd Net book value of stadium and fixed assets

Clubs in scope (2023/24)



FINANCIAL

POSITION

Andorra

FINANCIAL PERFORMANCE

€5.6m

Total revenue

(+46% vs FY2022)

52nd

PERFORMANCE

(+25% vs FY2022)

as % of revenue

(+0% vs FY2022)

-€0.3m

Result before tax

(+€0.7m vs FY2022)

FINANCIAL

€4.4m Wage ratio 78%

Wages and amortisation



+€0.2mc33rd





10% Clubs in private

Clubs with at least one

foreign shareholder

Clubs with cross-

OWNERSHIP

LANDSCAPE



35th

INVESTMENT **LANDSCAPE**



Stadiums owned by municipality or state



لم يُراايا

40% 12th



Net book value of

Average: €0.2m



Major stadium projects during the last 10 years





Gate receipts



Domestic TV revenue

(73% of total revenue)

(+0% vs FY2022)

€4.1m

UEFA revenue



+€0m |ଚ≡ Net transfer result

78%





(+€0m vs FY2022)

negative equity

Clubs with

€0m

Squad cost



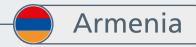
18th

ownership or multi-club investment ties 49th



of ownership since 2020







FINANCIAL PERFORMANCE

(-20% vs FY2022)

€0m

FINANCIAL PERFORMANCE



OWNERSHIP LANDSCAPE

INVESTMENT **LANDSCAPE** 20%

€11m Total revenue

47th

€9.1m Wage ratio 81% (+28% vs FY2022)



19th

+€6.2mezth \$ Net equity (+€1.6m vs FY2022)



90% 13th Clubs in private ownership



49th Stadiums owned by municipality or state



3

Clubs with negative equity



Clubs with at least one foreign shareholder

18% 29th Foreign main shirt sponsors



52nd

Gate receipts (-71% vs FY2022) (43rd



+€0.9m^{29th} Net transfer result

Wages and amortisation

as % of revenue

(+902% vs FY2022)



€6.9m 28th Gross bank debt (+€2.3m vs FY2022)



37th

Clubs with crossownership or multi-club investment ties



32nd Major stadium projects



(+209% vs FY2022) €4.0m 40th **UEFA** revenue

(36% of total revenue)



-€3.6m Result before tax (-€3.9m vs FY2022)



€0.6m 36th

Squad cost

(+€0.4m vs FY2022)



Takeovers or changes of ownership since 2020



during the last 10 years 30th



Net book value of stadium and fixed assets Average: €1.5m



Austria

FINANCIAL PERFORMANCE

(+1.5% vs FY2022)

(+32% vs FY2022)

Gate receipts

€61m

UEFA revenue

FINANCIAL PERFORMANCE



Net equity





ownership



35th

58%



INVESTMENT

LANDSCAPE











Clubs in scope (2022/23)



Total revenue

17th

Wage ratio 58% (-0.5% vs FY2022)

73%

as % of revenue

€156m

31st Wages and amortisation

3

Clubs with negative equity

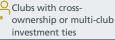
(+€56m vs FY2022)



+€178math



37th



Clubs with at least one

foreign shareholder





Domestic TV revenue (+25% vs FY2022)

(23% of total revenue)



Result before tax

(+€11m vs FY2022)

+€50m 8th

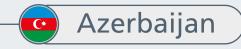


€168m Squad cost (+€20m vs FY2022)



Takeovers or changes of ownership since 2020







FINANCIAL PERFORMANCE

30th

36th

52nd

€63m

Total revenue

€1.2m

Gate receipts

(+32% vs FY2022)

(+43% vs FY2022)

Domestic TV revenue

(+0% vs FY2022)

FINANCIAL PERFORMANCE

Wage ratio 61%

(+40% vs FY2022)

as % of revenue

Net transfer result

(-160% vs FY2022)

Wages and amortisation

FINANCIAL POSITION

(-€3.7m vs FY2022)

Net equity

Clubs with

negative equity

Gross bank debt

(+€0.4m vs FY2022)

+€17m €23rd

31st

OWNERSHIP LANDSCAPE

INVESTMENT LANDSCAPE

53rd





Stadiums owned by municipality or state





35th

0% 49th Foreign main shirt sponsors

45th investment ties

Clubs with crossownership or multi-club

32nd 32nd 4 Major stadium projects during the last 10 years



€7.8m 37th Net book value of אלווון stadium and fixed assets Average: €0.8m



€12m 24th **UEFA** revenue (20% of total revenue)



-€3.3m Result before tax (-€5.3m vs FY2022)



Squad cost (-€0m vs FY2022)



€0.6m





Belarus

45th

47th

FINANCIAL PERFORMANCE

€38m

Total revenue (-10% vs FY2022)



31st

Wage ratio 70% (-6.9% vs FY2022)

70%

FINANCIAL

PERFORMANCE



34th



FINANCIAL

POSITION





45th

20% Clubs in private ownership

Clubs with at least one

foreign shareholder

Clubs with cross-

investment ties

OWNERSHIP

LANDSCAPE



35th





80% Stadiums owned by municipality or state

INVESTMENT

LANDSCAPE



25% 21st Foreign main shirt sponsors



Major stadium projects during the last 10 years

32nd

32nd



Net book value of stadium and fixed assets Average: €0.7m

Clubs in scope (2023)





Gate receipts (+23% vs FY2022) €0.1m

Domestic TV revenue

(14% of total revenue)

(+615% vs FY2022)



+€1.6m^{23rd} Net transfer result

as % of revenue

(-11% vs FY2022)

(-€3.1m vs FY2022)

Wages and amortisation



€5.0m 30th Gross bank debt (-€2.7m vs FY2022)

negative equity

Clubs with

€0m



49th

€11m



UEFA revenue



Result before tax

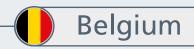


Squad cost (+€0m vs FY2022)



Takeovers or changes of ownership since 2020

ownership or multi-club





FINANCIAL PERFORMANCE

Total revenue

(+17% vs FY2022)

€100m

(+26% vs FY2022)

Domestic TV revenue

Gate receipts

€96m



FINANCIAL PERFORMANCE €501m

Wage ratio 86%

(+15% vs FY2022)

Wages and amortisation

103%

as % of revenue

Net transfer result

(+362% vs FY2022)

FINANCIAL POSITION

(-€39m vs FY2022)

Clubs with

negative equity

Gross bank debt

(+€11m vs FY2022)

Ship Net equity

OWNERSHIP LANDSCAPE +€107math

9th



39%

42nd Stadiums owned by municipality or state

34th

INVESTMENT

LANDSCAPE

13%

sponsors

Clubs with at least one

foreign shareholder

Clubs with crossownership or multi-club

investment ties

Major stadium projects during the last 10 years

Foreign main shirt

Takeovers or changes of ownership since 2020



10th Net book value of stadium and fixed assets Average: €15m



(+2.1% vs FY2022) €82m **UEFA** revenue

(14% of total revenue)



-€152m 50th Result before tax (-€24m vs FY2022)



OWNERSHIP

LANDSCAPE

€389m (9th Squad cost (-€1.2m vs FY2022)



Bosnia and Herzegovina

FINANCIAL PERFORMANCE

€26m Total revenue

(+51% vs FY2022)

Wage ratio 45% (+12% vs FY2022)

FINANCIAL

PERFORMANCE

as % of revenue

(-95% vs FY2022)

54th

-€4.9m 43rd Net equity

FINANCIAL

POSITION

(-€0.7m vs FY2022)

Clubs in private ownership

83% Stadiums owned by municipality or state

INVESTMENT

LANDSCAPE

25% 21st

Foreign main shirt sponsors

21st Major stadium projects during the last 10 years

Net book value of stadium and fixed assets Average: €0.5m

Clubs in scope (2023/24)



Gate receipts (+79% vs FY2022)

€0.4m

Domestic TV revenue

34th

+€0.1m 34th Net transfer result

Wages and amortisation

€11m 23rd Gross bank debt (+€2.0m vs FY2022)

negative equity

Clubs with



24th

Takeovers or changes of ownership since 2020

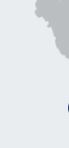
ownership or multi-club

Clubs with at least one

foreign shareholder

Clubs with cross-

investment ties





€6.3m **UEFA** revenue

(24% of total revenue)

(+11% vs FY2022)

Result before tax (+€0.8m vs FY2022)

€0m

Squad cost (+€0m vs FY2022)





FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE

83%

as % of revenue

FINANCIAL POSITION

OWNERSHIP LANDSCAPE

INVESTMENT **LANDSCAPE**

€79m Total revenue (+23% vs FY2022)

€5.2m

28th

Wage ratio 69% (+11% vs FY2022)



-€10m 47th Net equity (+€14m vs FY2022)



26th Clubs in private ownership



94% 10th Stadiums owned by municipality or state



Clubs with negative equity



Clubs with at least one foreign shareholder



6% 46th Foreign main shirt



9

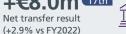


Gate receipts (+51% vs FY2022)



Net transfer result

Wages and amortisation



18th

Gross bank debt (+€4.2m vs FY2022)



Clubs with crossownership or multi-club investment ties



Major stadium projects during the last 10 years

Average: €1.5m

Clubs in scope (2023/24)



€23m 27th Net book value of stadium and fixed assets

10th



€11m **UEFA** revenue



Result before tax (+€6.7m vs FY2022)



€42m 20th Squad cost (+€15m vs FY2022)



Takeovers or changes of ownership since 2020

15th



FINANCIAL

POSITION

Croatia

FINANCIAL PERFORMANCE

Gate receipts

Domestic TV revenue

(14% of total revenue)

(+18% vs FY2022)

UEFA revenue

26th



€87m Wage ratio 92%

FINANCIAL

PERFORMANCE



+€35m 20th Net equity



45th

30% Clubs in private ownership

Clubs with at least one

foreign shareholder

OWNERSHIP

LANDSCAPE

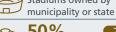


LANDSCAPE



80% Stadiums owned by

INVESTMENT



50% 2nd Foreign main shirt



sponsors 15th



Major stadium projects during the last 10 years €64m



Average: €6.4m



(+6.9% vs FY2022) 100%

Wages and amortisation as % of revenue

Clubs with negative equity €49m

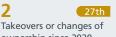
2



16th Gross bank debt



Clubs with crossownership or multi-club investment ties





21st Net book value of stadium and fixed assets













Net transfer result

Result before tax

(+€12m vs FY2022)



+€2.4m 11th

€37m Squad cost







ownership since 2020









FINANCIAL POSITION

Net equity

Clubs with

negative equity

Gross bank debt

(-€1.5m vs FY2022)

€24m

OWNERSHIP LANDSCAPE



25th ownership

36% 45th Stadiums owned by municipality or state

Foreign main shirt

7th

32nd

INVESTMENT

LANDSCAPE

10th

Clubs with at least one foreign shareholder

Clubs with crossownership or multi-club

investment ties

Takeovers or changes of



43%

Major stadium projects during the last 10 years



€17m 28th Net book value of stadium and fixed assets Average: €1.2m





€12m

Gate receipts

€16m

€9.5m

UEFA revenue

(-2.7% vs FY2022)

Domestic TV revenue

(9.7% of total revenue)

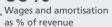
29th

(-2.6% vs FY2022)

60%

Wage ratio 57%

(-6.1% vs FY2022)





(+71% vs FY2022) Result before tax

(-€1.0m vs FY2022)



47th

€17m 26th Squad cost (+€5.4m vs FY2022)

-€78m 52nd

9th

20th

(-€15m vs FY2022)



ownership since 2020

23rd

41st

18th



FINANCIAL

POSITION

Czechia

FINANCIAL PERFORMANCE

Total revenue

(+25% vs FY2022)

€121m

 \Diamond

€88m

FINANCIAL

PERFORMANCE

Wage ratio 73% (+15% vs FY2022)

Wages and amortisation

73%

as % of revenue

Net equity

3

Clubs with

negative equity

Gross bank debt

(-€0.6m vs FY2022)

+€36m 19th

(-€3.4m vs FY2022)

37th

81% Clubs in private ownership

Clubs with at least one

foreign shareholder

OWNERSHIP

LANDSCAPE

15th

75%

Stadiums owned by municipality or state 21st

INVESTMENT

LANDSCAPE

25% Foreign main shirt sponsors



Major stadium projects during the last 10 years



Net book value of Average: €6.5m

Clubs in scope (2023/24)



Gate receipts (+63% vs FY2022)

UEFA revenue

(32% of total revenue)

€8.5m 23rd Domestic TV revenue (+0.2% vs FY2022)

+€20m Net transfer result (+100% vs FY2022)

Result before tax (+€16m vs FY2022)



€0m 49th Squad cost (+€0m vs FY2022)



Clubs with crossownership or multi-club investment ties



Takeovers or changes of ownership since 2020



stadium and fixed assets







FINANCIAL PERFORMANCE



FINANCIAL **POSITION**

OWNERSHIP LANDSCAPE

100%

INVESTMENT **LANDSCAPE**

(+15% vs FY2022)

€331m Total revenue

Wage ratio 56% (+15% vs FY2022)



+€253m@th **日日** Net equity

Clubs in private ownership



75%

23rd Stadiums owned by municipality or state

(+17% vs FY2022)

€29m Gate receipts

67% Wages and amortisation

as % of revenue

Net transfer result

(+166% vs FY2022)

3 Clubs with negative equity

(+€9.9m vs FY2022)

€55m

Gross bank debt

(-€71m vs FY2022)



15th

Clubs with cross-

investment ties



17% 30th Foreign main shirt

Clubs with at least one foreign shareholder



sponsors

15th

Major stadium projects during the last 10 years



€229m

12th

Net book value of stadium and fixed assets Average: €19m



Domestic TV revenue (+8.9% vs FY2022)

€82m **UEFA** revenue

(25% of total revenue)

12th

Result before tax





€168m **11th** Squad cost (+€11m vs FY2022)



Takeovers or changes of ownership since 2020

ownership or multi-club



England

FINANCIAL PERFORMANCE

€7.147m

Total revenue (+11% vs FY2022)



€4,756mWage ratio 67% 1st

as % of revenue

FINANCIAL

PERFORMANCE

(+9.1% vs FY2022)



+€4,158m \$ Net equity

FINANCIAL

POSITION

Clubs with

negative equity





95% Clubs in private ownership

Clubs with at least one

foreign shareholder

Clubs with cross-

investment ties

16

16

OWNERSHIP

LANDSCAPE





INVESTMENT

LANDSCAPE









Major stadium projects during the last 10 years



Net book value of stadium and fixed assets Average: €172m

(+11% vs FY2022)

(7% of total revenue)





Net transfer result 54th (-28% vs FY2022)



€2,948m Gross bank debt 2nd (+€63m vs FY2022)





Takeovers or changes of ownership since 2020

ownership or multi-club



Clubs in scope (2022/23)

€476m UEFA revenue

Gate receipts



Result before tax (-€113m vs FY2022)

(+€1.369m vs FY2022)



Estonia

Clubs in scope (2023)







Wage ratio 76% (+13% vs FY2022)

FINANCIAL



23rd

POSITION -€4.3m 42nd

(-€2.6m vs FY2022)

FINANCIAL

Net equity

Clubs with

negative equity

Gross bank debt

(+€0.2m vs FY2022)



18th

44th Clubs in private ownership

foreign shareholder

Clubs with cross-

investment ties

OWNERSHIP

LANDSCAPE



80% 15th Stadiums owned by municipality or state

INVESTMENT

LANDSCAPE

Clubs with at least one

30% 19th

Foreign main shirt sponsors

Major stadium projects

during the last 10 years

€1.9m 52nd Net book value of stadium and fixed assets Average: €0.3m

FINANCIAL PERFORMANCE

(-17% vs FY2022)

Domestic TV revenue

(23% of total revenue)

(+95% vs FY2022)

€3.3m

UEFA revenue





42nd



Wages and amortisation as % of revenue



Result before tax

(-€0.6m vs FY2022)



€0.3m 39th Squad cost

(+€0m vs FY2022)



Takeovers or changes of ownership since 2020

ownership or multi-club



Faroe Islands

FINANCIAL PERFORMANCE



Total revenue (+29% vs FY2022)



€6.2m

FINANCIAL

PERFORMANCE

Wage ratio 48% (+10% vs FY2022)

Wages and amortisation



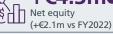
52nd

36th

+€4.3m 29th

FINANCIAL

POSITION



Clubs with



37th

Clubs in private ownership

Clubs with at least one

ownership or multi-club

foreign shareholder

Clubs with cross-

investment ties

OWNERSHIP

LANDSCAPE



80%

15th Stadiums owned by municipality or state

INVESTMENT

LANDSCAPE



10% 39th Foreign main shirt

sponsors



Major stadium projects during the last 10 years

41st



Net book value of stadium and fixed assets Average: €0.5m

Gate receipts (+13% vs FY2022)



+€0m

48%

Net transfer result (+0% vs FY2022)



€1.0m 40th Gross bank debt



negative equity



Takeovers or changes of ownership since 2020



44th





















Clubs in scope (2023)



FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE

(+5.0% vs FY2022)

as % of revenue

FINANCIAL POSITION

OWNERSHIP LANDSCAPE

INVESTMENT **LANDSCAPE**



Total revenue

32nd

Wage ratio 71%

33rd \$ \ \ \ \ \ Net equity

-€3.4m 39th



17th

sponsors

75% 23rd Stadiums owned by municipality or state



(-0.9% vs FY2022) €4.6m 28th

32nd Wages and amortisation

Clubs with negative equity

(-€1.1m vs FY2022)

18th

Clubs with at least one foreign shareholder

0% 49th Foreign main shirt



Domestic TV revenue

(20% of total revenue)

(+59% vs FY2022)

Net transfer result



€9.8m 26th Gross bank debt (+€1.9m vs FY2022)



Clubs with crossownership or multi-club investment ties



24th Major stadium projects during the last 10 years



31st **UEFA** revenue



Result before tax (-€1.1m vs FY2022)



Squad cost (+€0.1m vs FY2022)



Takeovers or changes of ownership since 2020

15th

24th



31st Net book value of stadium and fixed assets Average: €1.2m

Clubs in scope (2022/23)



France

FINANCIAL PERFORMANCE

€2.372m

Total revenue (+19% vs FY2022)



€1,847m

FINANCIAL

PERFORMANCE

98%

as % of revenue

Wage ratio 78% (+4.6% vs FY2022)



+€686m 4th



Clubs with

FINANCIAL

POSITION



ownership



Clubs with at least one

ownership or multi-club

foreign shareholder

Clubs with cross-

investment ties

OWNERSHIP

LANDSCAPE



80%

Stadiums owned by municipality or state

INVESTMENT

LANDSCAPE



22% Foreign main shirt sponsors



9th Major stadium projects during the last 10 years



€1.542m 4th

Gate receipts (+19% vs FY2022)

(+0.3% vs FY2022)

Domestic TV revenue

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+€56m

Wages and amortisation

Net transfer result (+135% vs FY2022) €887m

Gross bank debt (-€94m vs FY2022)

negative equity

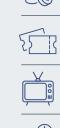




Takeovers or changes of ownership since 2020



Net book value of stadium and fixed assets Average: €77m



€207m **UEFA** revenue (9% of total revenue)













Georgia

Clubs in scope (2023)



FINANCIAL PERFORMANCE

Total revenue

€0.3m

(-13% vs FY2022)

Gate receipts

(+31% vs FY2022)





Wages and amortisation

(-20% vs FY2022)

as % of revenue

Net transfer result

(-74% vs FY2022)



-€16m 48th Net equity

equity

FINANCIAL

POSITION



Clubs in private ownership

OWNERSHIP

LANDSCAPE



22nd Stadiums owned by municipality or state

INVESTMENT

LANDSCAPE



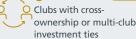
50%





Clubs with at least one foreign shareholder

41st Major stadium projects during the last 10 years



Takeovers or changes of ownership since 2020

€5.6m

41st Net book value of stadium and fixed assets Average: €0.6m



46th Domestic TV revenue (-80% vs FY2022)



Result before tax (-€9.6m vs FY2022)



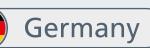
Squad cost (+€0.1m vs FY2022)

Clubs with negative

Gross bank debt

(+€0.9m vs FY2022)





FINANCIAL PERFORMANCE

€3,618m

Total revenue (+12% vs FY2022)



€2,070m

FINANCIAL

PERFORMANCE

Wage ratio 57% 3rd (+9.5% vs FY2022)

Wages and amortisation

as % of revenue

Net transfer result

(+53% vs FY2022)

(+€230m vs FY2022)



+€1.607m Net equity

FINANCIAL

POSITION



Clubs with negative

(+€160m vs FY2022)

37% Clubs in private ownership

Clubs with at least one

foreign shareholder

OWNERSHIP

LANDSCAPE



39%



Stadiums owned by municipality or state

INVESTMENT

LANDSCAPE



Foreign main shirt sponsors



Major stadium projects during the last 10 years

3rd



Net book value of stadium and fixed assets Average: €66m

Clubs in scope (2022/23)



Gate receipts (+72% vs FY2022)





(9.2% of total revenue)

+€70m Result before tax



Squad cost (+€271m vs FY2022)

€454m (7th



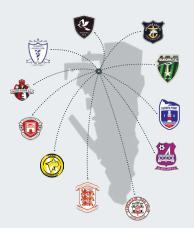
Takeovers or changes of ownership since 2020







Clubs in scope (2023/24)



FINANCIAL PERFORMANCE

53rd





OWNERSHIP LANDSCAPE

INVESTMENT **LANDSCAPE**

sponsors

Total revenue (+11% vs FY2022)



53rd Wage ratio 91% (+31% vs FY2022)



-€3.5m 40th Net equity





100% Stadiums owned by municipality or state



€0m 54th Gate receipts (+0% vs FY2022)



13th Wages and amortisation as % of revenue



equity

24th Clubs with negative



10th

45% 5th Foreign main shirt



47th Domestic TV revenue



-€0.1m Net transfer result



€0m 54th Gross bank debt (+€0m vs FY2022)



Clubs with crossownership or multi-club investment ties



50th Major stadium projects during the last 10 years



UEFA revenue

(75% of total revenue)



31st Result before tax (-€0.4m vs FY2022)



OWNERSHIP

42nd Squad cost (+€0m vs FY2022)



Takeovers or changes of ownership since 2020



€0.7m Net book value of stadium and fixed assets Average: €0.1m



FINANCIAL

POSITION

(-€5.6m vs FY2022)

Clubs with negative

Greece

FINANCIAL PERFORMANCE

€173m 19th Total revenue



 \Diamond

€170m Wage ratio 98% (+14% vs FY2022)

FINANCIAL

PERFORMANCE



+€6m Net equity



26th

18th

100% Clubs in private

ownership





INVESTMENT

LANDSCAPE



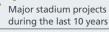














19th Net book value of stadium and fixed assets Average: €7.3m



Clubs in scope (2023/24)

(+8.5% vs FY2022)

Gate receipts

(+99% vs FY2022)

Domestic TV revenue

(11% of total revenue)

(+13% vs FY2022)

€19m

UEFA revenue



15th

115%

Wages and amortisation as % of revenue

(-184% vs FY2022)

-€85m

Result before tax

(-€17m vs FY2022)



Gross bank debt

Squad cost



(-€5.5m vs FY2022)

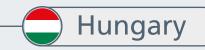
Clubs with crossownership or multi-club investment ties



Takeovers or changes of ownership since 2020

Clubs with at least one

foreign shareholder



Clubs in scope (2023/24)





FINANCIAL POSITION

(-€0.6m vs FY2022)

Clubs with negative

\$ | Net equity

equity

+€161maa





LANDSCAPE 92%

INVESTMENT

11th Stadiums owned by

22nd Clubs in private ownership

Clubs with cross-

investment ties



20th

43rd

8% Foreign main shirt sponsors

municipality or state

Clubs with at least one foreign shareholder

6th Major stadium projects during the last 10 years



Average: €8.0m

€96m 20th Net book value of stadium and fixed assets



€3.5m

Gate receipts

(+23% vs FY2022)

Domestic TV revenue

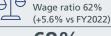
(7.0% of total revenue)

(+0.2% vs FY2022)

UEFA revenue

18th







(+52% vs FY2022)

-€4.0m

Result before tax

(-€3.4m vs FY2022)





36th

Gross bank debt (+€1.7m vs FY2022)







Takeovers or changes of ownership since 2020

ownership or multi-club



Iceland

FINANCIAL PERFORMANCE

€30m



FINANCIAL PERFORMANCE

(\$)





FINANCIAL

POSITION





0% Clubs in private ownership

Clubs with at least one

foreign shareholder

OWNERSHIP

LANDSCAPE



35th

67%



INVESTMENT

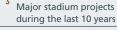
LANDSCAPE



49th Foreign main shirt



Major stadium projects



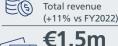
€8.4m



Net book value of stadium and fixed assets Average: €0.7m

34th

Clubs in scope (2023)



Gate receipts

(+14% vs FY2022)

65%

Wages and amortisation

Net transfer result

(+7.0% vs FY2022)

as % of revenue

Clubs with negative

equity €0.9m 41st

Gross bank debt

(+€0.4m vs FY2022)

Clubs with crossownership or multi-club investment ties





€5.8m **UEFA** revenue

(20% of total revenue)



ಲ≡

+€0.2m 20th Result before tax (-€0.2m vs FY2022)



€1.7m Squad cost (+€0.3m vs FY2022)







Israel

Clubs in scope (2022/23)



FINANCIAL PERFORMANCE



(+37% vs FY2022) €52m

Gate receipts (+27% vs FY2022)

Domestic TV revenue (+18% vs FY2022)







46th Wages and amortisation

as % of revenue +€1.4m ^{24th}

ಕ್ರ≡ Net transfer result (+139% vs FY2022)



6th

27th





(+€22m vs FY2022)



34th Gross bank debt (-€2.4m vs FY2022)

Squad cost (-€1.2m vs FY2022)

OWNERSHIP LANDSCAPE

O Clubs with cross-

investment ties

ownership or multi-club

Takeovers or changes of

ownership since 2020

Clubs in private ownership

10th

Clubs with at least one foreign shareholder

7% 45th Foreign main shirt sponsors

Stadiums owned by

municipality or state

INVESTMENT

LANDSCAPE

100%

32nd (4)(**) 15th

Major stadium projects during the last 10 years

€42m Net book value of stadium and fixed assets Average: €3.0m



FINANCIAL

POSITION

Net equity

5

+€472m

(-€73m vs FY2022)

Italy

FINANCIAL PERFORMANCE

€2.882m

Total revenue (+23% vs FY2022)

Gate receipts (+95% vs FY2022)

Domestic TV revenue (+7.0% vs FY2022) 3rd

€409m ^{2nd} **UEFA** revenue (14% of total revenue)

FINANCIAL PERFORMANCE

Net transfer result

(+0% vs FY2022)

Result before tax

(+€530m vs FY2022)

ಕ್ತ

€1,897m

Wage ratio 66% (-2.1% vs FY2022)

93% Wages and amortisation as % of revenue

Clubs with negative

Gross bank debt 3rd (+€0.7m vs FY2022)



€4.201m Squad cost (-€464m vs FY2022)

OWNERSHIP LANDSCAPE

100% Clubs in private ownership

4th Clubs with at least one

Clubs with crossownership or multi-club investment ties

foreign shareholder

Takeovers or changes of ownership since 2020

INVESTMENT **LANDSCAPE**

70% 29th Stadiums owned by municipality or state

35% 14th Foreign main shirt sponsors

Average: €78m

10th Major stadium projects during the last 10 years

€1,566m 3rd Net book value of stadium and fixed assets

Clubs in scope (2022/23)



Kazakhstan

Clubs in scope (2023)



FINANCIAL PERFORMANCE



FINANCIAL POSITION





Total revenue (+24% vs FY2022)



27th

Wage ratio 62% (+18% vs FY2022)



-€9.0m 46th \$ ☐ Net equity (+€2.9m vs FY2022)



40th Clubs in private



28th Stadiums owned by municipality or state



€0.9m 38th Gate receipts



43rd Wages and amortisation as % of revenue



Clubs with negative





33rd





(+99% vs FY2022) €0.1m

(11% of total revenue)



Net transfer result



€1.8m 38th Gross bank debt (+€1.1m vs FY2022)



O Clubs with crossownership or multi-club investment ties



24th Major stadium projects during the last 10 years



UEFA revenue

27th

Result before tax (+€0m vs FY2022)



€5.6m 28th Squad cost (+€0.2m vs FY2022)



Takeovers or changes of ownership since 2020



38th Net book value of stadium and fixed assets Average: €0.5m



Kosovo

FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE

€6.8m

Wage ratio 58%

as % of revenue

Net transfer result

(-103% vs FY2022)

Result before tax

(-€0.7m vs FY2022)

+€2.0m 14th

(+9.0% vs FY2022)

FINANCIAL POSITION

+€0.4m 32nd

(+€0.7m vs FY2022)

(-€0.2m vs FY2022)

(+€0.1m vs FY2022)

€0.9m 33rd





Clubs with at least one

foreign shareholder

ownership

25th

18th

32nd



LANDSCAPE 100%

INVESTMENT

Stadiums owned by







Major stadium projects

Average: €0.5m





Clubs in scope (2023/24)

€12m Total revenue (+12% vs FY2022)

Gate receipts

(-28% vs FY2022)

(+39% vs FY2022)

€4.4m

UEFA revenue

Domestic TV revenue

(37% of total revenue)

(35th

58% Wages and amortisation

-€0m

Clubs with negative

\$ Net equity

€0m

Squad cost



Gross bank debt

45th

Clubs with crossownership or multi-club investment ties



Takeovers or changes of

ownership since 2020

Contents



Clubs in scope (2023)



FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE

FINANCIAL POSITION

OWNERSHIP LANDSCAPE

INVESTMENT **LANDSCAPE**



€26m Total revenue 34th

51st

Wage ratio 63% (+7.2% vs FY2022)



-€6.1m 44th Net equity

(-€1.0m vs FY2022)



37th



80% 18th Stadiums owned by municipality or state



€0.1m Gate receipts



43rd Wages and amortisation as % of revenue



Clubs with negative equity



20th Clubs with at least one foreign shareholder



10% 39th Foreign main shirt



€0.1m



Net transfer result



€1.6m 39th Gross bank debt (-€2.5m vs FY2022)



O Clubs with crossownership or multi-club investment ties



41st Major stadium projects during the last 10 years



(+3.5% vs FY2022)

41st **UEFA** revenue

(15% of total revenue)



29th Result before tax (-€5.6m vs FY2022)



€0m Squad cost (+€0m vs FY2022)



Takeovers or changes of ownership since 2020

26th



€3.3m 47th Net book value of stadium and fixed assets Average: €0.3m



FINANCIAL

POSITION

Lithuania

FINANCIAL PERFORMANCE

€15m 41st

Total revenue (-0.6% vs FY2022)



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€12m Wage ratio 81%

FINANCIAL

PERFORMANCE



Clubs with negative

Gross bank debt

(-€0.6m vs FY2022)

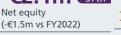
€0.8m 42nd



3

equity

-€2.1m 37th \$ ☐ Net equity



37th

27% Clubs in private ownership

OWNERSHIP

LANDSCAPE





37th Stadiums owned by municipality or state

INVESTMENT

LANDSCAPE



20% Foreign main shirt sponsors



24th Major stadium projects



during the last 10 years 45th



Clubs in scope (2023)













(+92% vs FY2022) -€1.5m



€0.1m (-€0m vs FY2022)



Takeovers or changes of ownership since 2020

Clubs with at least one

ownership or multi-club

foreign shareholder

Clubs with cross-

investment ties



Net book value of stadium and fixed assets Average: €0.4m



€4.5m **UEFA** revenue (30% of total revenue)

Domestic TV revenue

(+148% vs FY2022)





Clubs in scope (2023/24)



FINANCIAL PERFORMANCE



(+16% vs FY2022)

(+3.5% vs FY2022)

€1.6m

Gate receipts

38th

33rd

ಲ≡

PERFORMANCE Wage ratio 67%

FINANCIAL



37th

POSITION

equity

FINANCIAL



Clubs with negative

Gross bank debt

(+€0m vs FY2022)



ownership

OWNERSHIP

LANDSCAPE

Clubs in private

35th Clubs with at least one foreign shareholder

44th

Clubs with crossownership or multi-club investment ties

Takeovers or changes of ownership since 2020

INVESTMENT LANDSCAPE

100% Stadiums owned by municipality or state

> 13% 34th Foreign main shirt

sponsors 41st

Major stadium projects during the last 10 years €5.8m

40th Net book value of stadium and fixed assets Average: €0.4m



Domestic TV revenue (+0% vs FY2022)



(12% of total revenue)

Result before tax (+€0.6m vs FY2022)



Wages and amortisation

+€0.3m 33rd

as % of revenue

Net transfer result

(-24% vs FY2022)



Squad cost (+€0.1m vs FY2022)





€0.4m 46th



Malta

FINANCIAL PERFORMANCE



Total revenue (+12% vs FY2022)



(-18% vs FY2022)





FINANCIAL PERFORMANCE

€10m 43rd Wage ratio 72% (+2.0% vs FY2022)



Net transfer result (-244% vs FY2022)

(+€0.5m vs FY2022)

⊕



Clubs with negative equity

\$ \ \ \ Net equity

€0.3m 48th

13rd

Gross bank debt (+€0.3m vs FY2022)

FINANCIAL

POSITION

(-€0.5m vs FY2022)

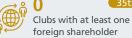
+€25m €21st



OWNERSHIP LANDSCAPE











INVESTMENT **LANDSCAPE**



53rd Stadiums owned by municipality or state

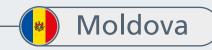




€2.3m 50th Net book value of stadium and fixed assets Average: €0.2m

Clubs in scope (2023/24)





Clubs in scope (2023/24)



FINANCIAL PERFORMANCE









Total revenue (-13% vs FY2022)





+€12m 25th Net equity (-€2.0m vs FY2022)



41st Clubs in private ownership



37th Stadiums owned by municipality or state



€0.4m 42nd Gate receipts (-30% vs FY2022)



46% 53rd Wages and amortisation as % of revenue



Clubs with negative equity



35th Clubs with at least one foreign shareholder



13% 34th Foreign main shirt sponsors



€0m Domestic TV revenue



Net transfer result (-175% vs FY2022)



€0.2m 50th Gross bank debt (+€0.1m vs FY2022)



Clubs with crossownership or multi-club investment ties



50th Major stadium projects during the last 10 years



UEFA revenue

(68% of total revenue)

28th

Result before tax (-€5.6m vs FY2022)



Squad cost

(-€0.3m vs FY2022)



Takeovers or changes of ownership since 2020



35th Net book value of stadium and fixed assets Average: €1.1m

Clubs in scope (2023/24)



FINANCIAL

POSITION

Montenegro

FINANCIAL PERFORMANCE

€8.4m

Total revenue (+4.2% vs FY2022)

Gate receipts

(+61% vs FY2022)



€7.1m Wage ratio 85% (+18% vs FY2022)

FINANCIAL

PERFORMANCE



+€1.2m 31st

Clubs with negative



8

\$ ☐ Net equity



Clubs in private ownership

OWNERSHIP

LANDSCAPE



Clubs with at least one

foreign shareholder



LANDSCAPE 100%

INVESTMENT





€2.1m



24th



44th Domestic TV revenue (-75% vs FY2022)



Net transfer result (+4.8% vs FY2022)

as % of revenue

Wages and amortisation



€0.3m 47th Gross bank debt (+€0m vs FY2022)



13th

Clubs with crossownership or multi-club investment ties





€1.7m **UEFA** revenue (21% of total revenue)

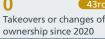


-€0.5m Result before tax (-€0.1m vs FY2022)



Squad cost (+€0m vs FY2022)

49th





Net book value of stadium and fixed assets Average: €0.2m

Major stadium projects





Netherlands

Clubs in scope (2022/23)



FINANCIAL PERFORMANCE

(+35% vs FY2022)

Domestic TV revenue

(+3.6% vs FY2022)

FINANCIAL PERFORMANCE



→ Wage ratio 71% (+12% vs FY2022)

15th

+€368m 7th



Clubs with negative

equity

FINANCIAL

POSITION



10th Clubs with at least one foreign shareholder

OWNERSHIP

LANDSCAPE

Clubs in private

28%

ownership

Q Clubs with crossownership or multi-club investment ties

Takeovers or changes of

14th

8th

24th

INVESTMENT **LANDSCAPE**



34th

48th Stadiums owned by municipality or state



37th

11% Foreign main shirt sponsors









€678m 7th Total revenue





Wages and amortisation as % of revenue



(+€69m vs FY2022)



€477m €7th Squad cost (+€25m vs FY2022)

(+€9.4m vs FY2022)

Gross bank debt



INVESTMENT

LANDSCAPE

Stadiums owned by

Foreign main shirt

municipality or state

82%

42%

sponsors

ownership since 2020



North Macedonia

FINANCIAL PERFORMANCE

€9.6m 48th

Total revenue (-2.0% vs FY2022)



Wage ratio 54% (+4.4% vs FY2022)

Wages and amortisation

+€0.6m 31st

FINANCIAL

PERFORMANCE

54%

as % of revenue



50th

+€1.2m 30th

FINANCIAL

POSITION







equity



(-€0.3m vs FY2022)

49th

ownership or multi-club investment ties



46th Net book value of Average: €0.3m

Clubs in scope (2023/24)



Gate receipts (-9.1% vs FY2022)



(-100% vs FY2022)

(+32% vs FY2022)

ಲ≡

+€0m Result before tax (-€0.9m vs FY2022)

Net transfer result



\$,

Squad cost (+€0m vs FY2022)

€0m



OWNERSHIP

LANDSCAPE

Clubs in private

100%

ownership



Major stadium projects during the last 10 years



stadium and fixed assets





(39th

Northern Ireland

Clubs in scope (2023/24)



FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE





INVESTMENT **LANDSCAPE**

Total revenue (+7.9% vs FY2022) Wage ratio 63% (+11% vs FY2022)



+€17m 22nd Net equity (-€0.9m vs FY2022)



17th Clubs in private ownership



17% 50th Stadiums owned by municipality or state



€3.4m 31st Gate receipts (+1% vs FY2022)

41st Wages and amortisation as % of revenue



Clubs with negative equity



Clubs with at least one foreign shareholder



8th Foreign main shirt sponsors



€0.1m Domestic TV revenue



+€0.5m 32nd Net transfer result



Gross bank debt (-€0m vs FY2022)



Clubs with crossownership or multi-club investment ties



32nd Major stadium projects during the last 10 years



UEFA revenue

(21% of total revenue)

43rd

(36th Result before tax (-€1.6m vs FY2022)



Squad cost (+€0.1m vs FY2022)



Takeovers or changes of ownership since 2020



Net book value of stadium and fixed assets Average: €0.5m



Norway

FINANCIAL PERFORMANCE

Total revenue

(+20% vs FY2022)

€193m 16th

PERFORMANCE €106m

FINANCIAL

Wage ratio 55% (+12% vs FY2022)



+€132m œ



Clubs with negative

FINANCIAL



44th Clubs in private ownership

Clubs with at least one

foreign shareholder

OWNERSHIP

LANDSCAPE



38%



INVESTMENT

LANDSCAPE













Net book value of stadium and fixed assets Average: €5.1m

Clubs in scope (2023)



Gate receipts





Wages and amortisation as % of revenue +€45m 10th



Gross bank debt

equity



53rd



Clubs with crossownership or multi-club investment ties



Takeovers or changes of ownership since 2020



€35m **UEFA** revenue

Domestic TV revenue

(18% of total revenue)

(+65% vs FY2022)



+€48m Result before tax

(+€49m vs FY2022)

Net transfer result

(+209% vs FY2022)



Clubs in scope (2022/23)



FINANCIAL

18th



Wage ratio 73%



SH Net equity

13

-€65m 🖼

3rd

(-€20m vs FY2022)

Clubs with negative

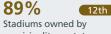
OWNERSHIP LANDSCAPE

INVESTMENT LANDSCAPE

Clubs in private ownership



22nd



municipality or state

20th

28% 20th

Foreign main shirt sponsors



Clubs with crossownership or multi-club

Clubs with at least one

foreign shareholder

investment ties

32nd

18 Major stadium projects during the last 10 years



22nd



€48m Net book value of stadium and fixed assets



€28m

Gate receipts

(+56% vs FY2022)

(+25% vs FY2022)

UEFA revenue

Domestic TV revenue

(7.5% of total revenue)





78% 21st Wages and amortisation as % of revenue



Result before tax

(-€11m vs FY2022)



€68m

Gross bank debt

(+€11m vs FY2022)

Squad cost (-€0.2m vs FY2022)



Takeovers or changes of ownership since 2020



FINANCIAL

POSITION

Portugal

FINANCIAL PERFORMANCE

€615m 8th

Total revenue (+11% vs FY2022)



€460m

FINANCIAL

PERFORMANCE

Wage ratio 75% (+11% vs FY2022)



9th

+€66m 16th



8

equity



Clubs in private ownership

OWNERSHIP

LANDSCAPE



Clubs with at least one

foreign shareholder

Clubs with cross-

investment ties

47%

40th Stadiums owned by municipality or state

30th

24th

8th



17% Foreign main shirt

INVESTMENT

LANDSCAPE

sponsors



Major stadium projects during the last 10 years



Net book value of stadium and fixed assets Average: €20m

Clubs in scope (2022/23)



€73m Gate receipts (+26% vs FY2022)



as % of revenue



Wages and amortisation



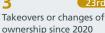


Clubs with negative

€677m 6th







ownership or multi-club





(+2.6% vs FY2022) €195m **UEFA** revenue

(32% of total revenue)

€182m



-€16m Result before tax (+€16m vs FY2022)







37th

Republic of Ireland

Clubs in scope (2023)



FINANCIAL PERFORMANCE



FINANCIAL POSITION

OWNERSHIP LANDSCAPE

INVESTMENT **LANDSCAPE**



€25m Total revenue (-4.6% vs FY2022)





-€1.2m 36th \$ ☐ Net equity (-€4.8m vs FY2022)



70% 19th Clubs in private ownership



40% 41st Stadiums owned by municipality or state



€7.7m Gate receipts (+14% vs FY2022)



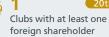
68% 35th Wages and amortisation as % of revenue



Clubs with negative

equity







20% 26th Foreign main shirt sponsors



Domestic TV revenue (-55% vs FY2022)

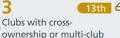


Net transfer result



Gross bank debt (-€0.2m vs FY2022)





24th Major stadium projects during the last 10 years

Clubs in scope (2023/24)



€3.4m 44th **UEFA** revenue (14% of total revenue)



-€5.7m Result before tax (-€5.6m vs FY2022)



€0.2m Squad cost (-€0m vs FY2022)



Takeovers or changes of ownership since 2020







FINANCIAL PERFORMANCE

25th

Total revenue (+7.2% vs FY2022)



€80m Wage ratio 83%

FINANCIAL

PERFORMANCE



14th

-€59m \$ Net equity

Clubs with negative

FINANCIAL

POSITION



3rd

19th

(-€18m vs FY2022)

41% Clubs in private ownership

Clubs with at least one

foreign shareholder

Clubs with cross-

investment ties

OWNERSHIP

LANDSCAPE



32nd

75% Stadiums owned by

INVESTMENT

LANDSCAPE











Major stadium projects during the last 10 years 24th



€13m Gate receipts (+37% vs FY2022)



€6.0m

UEFA revenue

(6% of total revenue)

19th (-8.3% vs FY2022)



+€4.9m 20th Net transfer result

as % of revenue

-€28m

Result before tax

(-€10m vs FY2022)

Wages and amortisation



\$,||

€30m Gross bank debt (+€18m vs FY2022)

€25m

Squad cost

13

equity



(+€1.8m vs FY2022)



ownership or multi-club



Takeovers or changes of ownership since 2020





Russia

Clubs in scope (2023/24)



FINANCIAL PERFORMANCE





OWNERSHIP LANDSCAPE

INVESTMENT LANDSCAPE

Total revenue (-6.6% vs FY2022)

€52m

Gate receipts



as % of revenue



+€580m 5th (+€123m vs FY2022)



Clubs in private ownership



35th Stadiums owned by municipality or state





45th Clubs with negative equity



Clubs with at least one foreign shareholder



49th Foreign main shirt sponsors



(-13% vs FY2022) €121m

⊎≡ (+76% vs FY2022)

-€34m Net transfer result

Gross bank debt (-€35m vs FY2022)



investment ties

O Clubs with crossownership or multi-club **14**

6th Major stadium projects during the last 10 years



UEFA revenue

(0% of total revenue)

14th

Result before tax (+€159m vs FY2022)



€468m ®th Squad cost



Takeovers or changes of ownership since 2020



€546m Net book value of stadium and fixed assets Average: €34m



San Marino

FINANCIAL PERFORMANCE

(+15% vs FY2022)

€3.7m

Total revenue



€2.8m

FINANCIAL

PERFORMANCE

Wage ratio 75% (+12% vs FY2022)

Wages and amortisation



+€0.1m 34th



Clubs with negative

equity

FINANCIAL

POSITION



Clubs in private ownership

Clubs with at least one

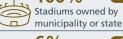
foreign shareholder

OWNERSHIP

LANDSCAPE







INVESTMENT

LANDSCAPE











Net book value of stadium and fixed assets Average: €0.1m

Clubs in scope (2023/24)



Gate receipts (-34% vs FY2022)



(28% of total revenue)

€1.0m

UEFA revenue



Net transfer result (+0% vs FY2022)

(+€0.1m vs FY2022)

as % of revenue

+€0m





(+€0m vs FY2022)

18th



ownership since 2020

ownership or multi-club





Clubs with cross-

investment ties

€0m Squad cost (+€0m vs FY2022)





Clubs in scope (2022/23)



FINANCIAL PERFORMANCE







Clubs in private

100%

ownership



52nd Stadiums owned by

INVESTMENT

Total revenue (+14% vs FY2022)

€130m 7th

Wage ratio 63% (+11% vs FY2022)

73%

30th

Net equity (+€36m vs FY2022)

+€269m 8th



10th Clubs with at least one foreign shareholder



33% 16th Foreign main shirt

municipality or state

sponsors

Domestic TV revenue

Gate receipts (+4.3% vs FY2022)



Wages and amortisation as % of revenue +€28m



(11th

21st Gross bank debt (-€5.1m vs FY2022)

equity



Clubs with crossownership or multi-club investment ties



41st Major stadium projects during the last 10 years



€66m

(+20% vs FY2022)

10th UEFA revenue (19% of total revenue)



Result before tax (+€34m vs FY2022)

(+73% vs FY2022)



Squad cost (-€15m vs FY2022)



Takeovers or changes of ownership since 2020



Net book value of stadium and fixed assets Average: €19m



FINANCIAL

POSITION

Serbia

FINANCIAL PERFORMANCE



Gate receipts

(+42% vs FY2022)



95%

FINANCIAL

PERFORMANCE

Wage ratio 87%

€85m



(+28% vs FY2022)



\$.11

-€25m 49th



ownership



OWNERSHIP

LANDSCAPE



LANDSCAPE 64%

€30m



INVESTMENT



25th

44% Foreign main shirt sponsors



Major stadium projects during the last 10 years



Clubs in scope (2023/24)



Total revenue (+50% vs FY2022)

25th

Wages and amortisation as % of revenue

13th

Clubs with negative equity

Gross bank debt (-€8.5m vs FY2022)

9th

Clubs with crossownership or multi-club investment ties

Clubs with at least one

foreign shareholder





Net book value of stadium and fixed assets Average: €1.9m



(+5.9% vs FY2022) €38m **UEFA** revenue

(38% of total revenue)

(16th

ಕ್ತ

Result before tax

(+€8.7m vs FY2022)

Net transfer result

(-14% vs FY2022)



€44m Squad cost (+€15m vs FY2022)



Clubs in scope (2023/24)



FINANCIAL



22nd



Wage ratio 50%

(+15% vs FY2022)



49th

POSITION +€13m 24th

(+€2.3m vs FY2022)

Clubs with negative

FINANCIAL

Net equity

equity



100% Clubs in private

Clubs with at least one

foreign shareholder

OWNERSHIP

LANDSCAPE



33% 46th Stadiums owned by



municipality or state



42%

INVESTMENT

LANDSCAPE

8th Foreign main shirt



10th



Major stadium projects during the last 10 years



€25m 26th Net book value of stadium and fixed assets

Average: €2.1m



€6.8m

(+61% vs FY2022)

Domestic TV revenue

(17% of total revenue)

(+29% vs FY2022)

UEFA revenue

Gate receipts





Wages and amortisation as % of revenue



Net transfer result



Gross bank debt (+€6.9m vs FY2022)

€11m



45th

Squad cost (+€1.2m vs FY2022)



Takeovers or changes of ownership since 2020



Result before tax

(+€5.3m vs FY2022)

FINANCIAL PERFORMANCE



FINANCIAL PERFORMANCE €25m



POSITION -€7.4m 45th \$ Net equity

(+€3.4m vs FY2022)

FINANCIAL



20% Clubs in private

OWNERSHIP

LANDSCAPE

ownership





LANDSCAPE 80%

INVESTMENT

Stadiums owned by municipality or state



10%



Foreign main shirt

39th

41st



Major stadium projects during the last 10 years



€16m 29th Net book value of Average: €1.6m

Clubs in scope (2023/24)



€26m Total revenue



 \ominus

Wage ratio 97% (+13% vs FY2022) 97%

as % of revenue

Wages and amortisation







24th

Clubs with crossownership or multi-club



investment ties

Clubs with at least one

foreign shareholder



stadium and fixed assets



Gate receipts



(+18% vs FY2022)

€8.5m

UEFA revenue

(33% of total revenue)

Domestic TV revenue



TAX

Net transfer result (+63% vs FY2022) -€4.1m

Result before tax

(+€3.8m vs FY2022)



€0m Squad cost (+€0m vs FY2022)

Gross bank debt

(+€1.8m vs FY2022)



Takeovers or changes of ownership since 2020



Clubs in scope (2022/23)





83%

as % of revenue

Net transfer result

(+57% vs FY2022)

Result before tax

(+€486m vs FY2022)

FINANCIAL POSITION

OWNERSHIP LANDSCAPE



37th

80% Clubs in private ownership

16th

60% 32nd Stadiums owned by

municipality or state

4th Clubs with at least one foreign shareholder

35% 14th Foreign main shirt

sponsors 5th

7th 4777 15 Clubs with crossownership or multi-club

Major stadium projects during the last 10 years



€2.853m (2nd Net book value of stadium and fixed assets

Average: €143m

Clubs in scope (2023)





Gate receipts

UEFA revenue

(+34% vs FY2022)

Domestic TV revenue

(11% of total revenue)

(-6.0% vs FY2022) 2nd

€580m 2nd





3 Clubs with negative

\$ Net equity

equity €3,463m

(+€368m vs FY2022)



Squad cost

(-€792m vs FY2022)



46th

15th

investment ties

Takeovers or changes of ownership since 2020



FINANCIAL

POSITION

(TAX)

Sweden

FINANCIAL PERFORMANCE



Total revenue (-5.7% vs FY2022)



Wages and amortisation

Wage ratio 68% (+6.0% vs FY2022)

as % of revenue

FINANCIAL

PERFORMANCE



+€144m @

Clubs with negative



equity



Clubs in private ownership





75%

Stadiums owned by municipality or state



6%

INVESTMENT

LANDSCAPE

Foreign main shirt sponsors



Major stadium projects during the last 10 years



stadium and fixed assets Average: €8.9m

€43m Gate receipts

(-3.6% vs FY2022)



(9.6% of total revenue)



Net transfer result (-16% vs FY2022)

(-€23m vs FY2022)



Gross bank debt (-€6.0m vs FY2022)



ownership or multi-club investment ties



Clubs with cross-

OWNERSHIP

LANDSCAPE

Takeovers or changes of ownership since 2020

Clubs with at least one

foreign shareholder



Net book value of











Result before tax













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Switzerland

Clubs in scope (2023/24)



FINANCIAL

Total revenue

€94m

Gate receipts

(+35% vs FY2022)

(+39% vs FY2022)

Domestic TV revenue

(13% of total revenue)

(+4.1% vs FY2022)

UEFA revenue



14th



25th

+€61m 17th Net equity (+€33m vs FY2022)

FINANCIAL

POSITION

equity

€44m

Squad cost

Gross bank debt

(-€0m vs FY2022)

32nd

(-€19m vs FY2022)

€118m •14th



Clubs with at least one foreign shareholder

OWNERSHIP

LANDSCAPE

Clubs in private

ownership

OClubs with cross-

ownership or multi-club investment ties

Takeovers or changes of ownership since 2020

INVESTMENT **LANDSCAPE**



33rd Stadiums owned by municipality or state



0% 49th

24th

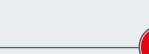
Foreign main shirt sponsors

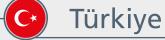


Major stadium projects during the last 10 years



€202m 13th Net book value of stadium and fixed assets Average: €17m





1st

Wages and amortisation

+€46m 9th

as % of revenue

Net transfer result

(+93% vs FY2022)

Result before tax

(+€8.6m vs FY2022)

FINANCIAL PERFORMANCE

€534m 10th

Total revenue (+0.4% vs FY2022)

Gate receipts

(+62% vs FY2022)

€74m (10th Domestic TV revenue (-48% vs FY2022)

€61m **UEFA** revenue (11% of total revenue)

FINANCIAL PERFORMANCE

98%

ভ=

as % of revenue

+€10m

Net transfer result

(+147% vs FY2022)

Result before tax

(-€92m vs FY2022)

-€219m 51st

€472m

Wage ratio 88% (+0.7% vs FY2022)

Wages and amortisation

Clubs with negative eauity

\$ Net equity

Gross bank debt (-€295m vs FY2022)

FINANCIAL

POSITION

(+€48m vs FY2022)

-€766m 54th

€213m 10th Squad cost (+€56m vs FY2022)

ownership or multi-club investment ties

Takeovers or changes of ownership since 2020

Clubs with at least one

foreign shareholder

Clubs with cross-

OWNERSHIP

LANDSCAPE

30%

Clubs in private

ownership

INVESTMENT **LANDSCAPE**



100%

Stadiums owned by municipality or state



11% Foreign main shirt

sponsors



€499m 7th Net book value of stadium and fixed assets Average: €25m

Clubs in scope (2023/24)





Ukraine

Clubs in scope (2023/24)



FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE



OWNERSHIP LANDSCAPE

INVESTMENT **LANDSCAPE**

(-16% vs FY2022)

€100m 22nd Total revenue

29th

36th

Wage ratio 88% (+36% vs FY2022)

107%



3rd

+€100m எங Net equity

(+€62m vs FY2022)

Clubs with negative

6



12th Clubs in private ownership



56% 35th Stadiums owned by municipality or state



17th

Clubs with at least one foreign shareholder

31% Foreign main shirt

sponsors



Gate receipts (-9.3% vs FY2022)

€3.8m



Wages and amortisation as % of revenue



equity 33rd Gross bank debt



Clubs with crossownership or multi-club investment ties

Takeovers or changes of

ownership since 2020



21st Major stadium projects



during the last 10 years €122m 17th



Net book value of stadium and fixed assets Average: €7.6m

Clubs in scope (2023/24)



(-60% vs FY2022) €62m (11th **UEFA** revenue

(62% of total revenue)



+€44m Result before tax (+€41m vs FY2022)

Net transfer result

(+241% vs FY2022)



€86m Squad cost (-€31m vs FY2022)

(+€0.6m vs FY2022)



Wales

FINANCIAL PERFORMANCE



49th Total revenue



€4.5m Wage ratio 53% (+1.7% vs FY2022)



-€0.1m 35th Net equity

(-€1.0m vs FY2022)

Clubs with negative

FINANCIAL

POSITION



37th

100% Clubs in private ownership

Clubs with at least one

foreign shareholder

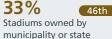
OWNERSHIP

LANDSCAPE



33%

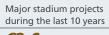
INVESTMENT LANDSCAPE





sponsors





Net book value of Average: €0.2m

(+1.1% vs FY2022) €0.5m

(+44% vs FY2022)

Gate receipts



53%

51st Wages and amortisation as % of revenue

FINANCIAL

PERFORMANCE



equity €0.3m 49th

3







Squad cost (+€0m vs FY2022) ownership since 2020



32nd 45th -€0m Domestic TV revenue ಲ≡ Net transfer result Gross bank debt ownership or multi-club (-65% vs FY2022) (-509% vs FY2022) (-€0m vs FY2022) 48th €0m 49th **UEFA** revenue Result before tax Takeovers or changes of stadium and fixed assets (-€1.1m vs FY2022) (27% of total revenue)

Country directory

Albania ALI	В		
Andorra AN	D		
Armenia AR	M		
Austria	Т		
Azerbaijan AZI	E		
Belarus BLF	?		
Belgium BEL	-		
Bosnia and Herzegovina BIH	l		
Bulgaria BU	BUL		
© Croatia CRO	0		
Cyprus CYI	P		
Czechia CZE			
Denmark DEI	N		
+ England ENG	G		
Estonia ES1	г		
Faroe Islands FRC)		
Finland FIN			
France FRA	Α		
Georgia GE	0		
Germany GEI	R		
(Gibraltar GIB	B		
Greece GR	E		
Hungary	N		
lceland ISL			
srael ISR			
Italy ITA			
Kazakhstan KA	Z		
Kosovo KO	S		
Latvia LVA	4		
Liechtenstein LIE			
Andorra Armenia Austria J			
Luxembourg LUX	X		

B-	Malta	MLT
8	Moldova	MDA
	Montenegro	MNE
	Netherlands	NED
)	North Macedonia	MKD
	Northern Ireland	NIR
	Norway	NOR
	Poland	POL
	Portugal	POR
	Republic of Ireland	IRL
	Romania	ROU
	Russia	RUS
	San Marino	SMR
	Scotland	SCO
	Serbia	SRB
	Slovakia	SVK
	Slovenia	SVN
	Spain	ESP
	Sweden	SWE
	Switzerland	SUI
	Türkiye	TUR
	Ukraine	UKR
	Wales	WAL

	Brazil	BRA
*	Canada	CAN
	Mexico	MEX
9.00	Saudi Arabia	KSA
	United States of America	USA

Club directory

	CLUB NAME	CHAPTER			
J. C. LINES	1. FC Köln	1			
(AC Milan	1,2,3,4			
	AEK Athens FC	1,5			
	AFC Ajax	1,3			
	Arsenal FC	1,2,3,4			
	AS Roma	1,2,3,4			
(AS Saint-Étienne	5			
AVEC	Aston Villa FC	1,3,4			
	Atalanta BC	3			
1	Athletic Club	1			
1	Atlético de Madrid	1,2,4			
	AZ Alkmaar	3			
i i	Bayer 04 Leverkusen	1			
	Beşiktaş JK	1			
BVB	Borussia Dortmund	1,2,3			
	Borussia Mönchengladbach	1			
	Brighton & Hove Albion	1,2			
1	BSC Young Boys	1			
	Celtic FC	1,2,3			
(1)	Chelsea FC	1,2,3,4			
	Club Brugge KV	3			
	Connah's Quay Nomads FC	5			
	Dundalk FC	5			
	Eintracht Frankfurt	1,2,3			
	Everton FC	4,5			
	FC Barcelona	1,2,3,4			
	FC Bayern München	1,2,3,4			
	FC Copenhagen	1			
(3)	FC Dynamo Kyiv	2			
©	FC Gagra	5			
	FC Iberia 1999 Tbilisi	5			
(11)	FC Internazionale Milano	1,2,3,4,5			

FC Krasnodar	2			
FC Metalist Kharkiv	5			
FC Petrocub	5			
FC Porto	1			
FC Salzburg	3			
FC Samtredia	5			
FC Schalke 04	1			
FC Slutsk	5			
FC Zenit	2			
Fenerbahçe SK	1,2			
Feyenoord	1			
FK Mladá Boleslav	5			
Fotbal Club FCSB	5			
Galatasaray AŞ	1,2			
Genoa CFC	5			
GNK Dinamo	3			
Grasshopper Club Zürich	5			
Hamburger SV	1			
İstanbul Başakşehir FK	5			
Juventus	1,2,3,4			
KAA Gent	3			
Leeds United	1			
Lions Gibraltar FC	5			
Liverpool FC	1,2,3,4			
LOSC Lille	3			
Manchester 62 FC	5			
Manchester City	1,2,3,4			
Manchester United	1,2,3,4			
Newcastle United FC	1,4			
OGC Nice	3			
Olympique de Marseille	1,2,3			
Olympique Lyonnais	1,2,3			
Paris Saint-Germain	1,2,3,4			
	FC Metalist Kharkiv FC Petrocub FC Porto FC Salzburg FC Samtredia FC Schalke 04 FC Slutsk FC Zenit Fenerbahçe SK Feyenoord FK Mladá Boleslav Fotbal Club FCSB Galatasaray AŞ Genoa CFC GNK Dinamo Grasshopper Club Zürich Hamburger SV İstanbul Başakşehir FK Juventus KAA Gent Leeds United Lions Gibraltar FC Liverpool FC LOSC Lille Manchester 62 FC Manchester City Manchester United Newcastle United FC OGC Nice Olympique Lyonnais			

#sv	PSV Eindhoven	1,3		
	R. Union Saint-Gilloise	3		
	Rangers FC	1		
	RB Leipzig	1,2,3,4		
61	RC Lens	1		
THE	Real Betis Balompié	1		
	Real Madrid CF	1,2,3,4		
	RSC Anderlecht	3		
	SC Braga	3		
%	SC Freiburg	1		
	Sevilla FC	1		
	Silkeborg IF	5		
6	SL Benfica	1,3		
(Nada)	Southampton FC	1		
0	Spartak Varna	5		
	Sporting Clube de Portugal	3		
U	SS Lazio	1,3		
	SSC Napoli	1,4		
	St Johnstone FC	5		
	Stade Rennais FC	1		
4	Tottenham Hotspur	1,2,3,4		
ठें	Trabzonspor AŞ	3		
	TSG 1899 Hoffenheim	3		
DIPEST	Újpest FC	5		
	Valencia CF	1		
	VfB Stuttgart	1		
X	West Ham United FC	1,4		
	Wolverhampton Wanderers FC	1		

Explanatory Notes

These explanatory notes supplement the scope and source descriptions included in the introduction to the report.

The FY2023 financial analysis covers and incorporates the audited financials of 725 clubs and projected data for the remaining 20 non-reporting clubs submitted to UEFA in May and October each year (estimated <0.2% by value).

The FY2024 percentage growth analysis, FY2023 vs FY2024, covers 133 early-reporting clubs, including data on 83 actual closed financial results and 50 final forecasts.

The five-year trend analysis includes FY2024 data for these same 133 clubs, but this club data is divided into 'early' and 'late' reporting figures for FY2019 to FY2024. To ensure a like-for-like comparison across

this five-year period, only the 125 clubs that have provided data for each of the six years are included as 'early-reporting'. The other eight clubs, which did not provide data for every year (outside first tier scope) or that were outside of UEFA competition scope this year are included in the 'late-reporting' column. These eight clubs, in descending FY2024 revenue order, are: Aston Villa FC, VfB Stuttgart, RC Lens, Girona FC, 1.FC Heidenheim 1846, Stade Brestois 29, Go Ahead Eagles and FC Aktobe. For the FY2024 top 20 club analysis, publicly available data for two additional clubs, Newcastle United FC and West Ham United FC, was also included for categories where data was available.

Information on clubs' legal forms, shareholdings, multi-club and private equity investment were taken from the UEFA Intelligence Centre composite databases containing club ownership collected through the various financial submissions, accompanied by desk research. Commercial investment analysis and infrastructure investment is also taken from UEFA Intelligence Centre databases.

Country	Year-End	Common Year- End or Various	Currency	Average Rate Applied 2023	Average Rate Applied 2024	Country	Year-End	Common Year- End or Various	Currency	Average Rate Applied 2023	Average Rate Applied 2024
ALB	12	Common	LEK	0.0092	0.0099	LIE	6 / 12	Various	CHF	1.0203 / 1.0294	1.0422 / 1.0486
ARM	12	Common	DRAM	0.0024	0.0023	LTU	11 / 12	Various	LITAS	0.2896 / 0.2896	0.2896 / 0.2896
AZE	12	Common	MANAT	0.5439	0.5382	LVA	12	Common	LATS	1.4229	1.4229
BIH	12	Common	MARK	0.5113	0.5113	MDA	12	Common	LEU	0.0510	0.0519
BLR	12	Common	BYR	0.3451	0.2796	MKD	12	Common	Denar	0.0162	0.0162
BUL	12	Common	LEV	0.5113	0.5113	NIR	3 / 4 / 5 / 12	Various	GBP	1.1574 / 1.1524 / 1.1500 / 1.1497	1.1586 / 1.1613 / 1.1630 / 1.1785
CRO	12	Common	KUNA	0.1327	0.1327	NOR	12	Common	KRONER	0.0876	0.0860
CZE	6/12	Various	Kroner	0.0415 / 0.0417	0.0406 / 0.0399	POL	6/12	Various	ZLOTY	0.2137 / 0.2203	0.2280 / 0.2250
DEN	6/12	Various	KRONE	0.1344 / 0.1342	0.1341 / 0.1341	ROU	12	Common	LEU	0.2022	0.2010
ENG	5/6/ 7/12	Various	GBP	1.1500 / 1.1499 / 1.1489 / 1.1574	1.1630 / 1.1644 / 1.1661 / 1.1785	RUS	12	Common	ROUBLE	0.0110	0.0101
FRO	12	Common	KRONE	0.1342	0.1341	SCO	5/6/7	Various	GBP	1.1500 / 1.1499 / 1.1489	1.1630 / 1.1649 / 1.1661
GEO	12	Common	LARI	0.3526	0.3384	SRB	6/12	Various	DINAR	0.0085 / 0.0085	0.0085 / 0.0085
GIB	3 / 12	Various	GIP	1.1574 / 1.1497	1.1586 / 1.1785	SUI	6/12	Various	CHF	1.0185 / 1.0294	1.0422 / 1.0486
HUN	12	Common	FORINT	0.0026	0.0025	SWE	12	Common	SEK	0.0872	0.0878
ISL	12	Common	KRONA	0.0067	0.0066	TUR	5 / 12	Common	LIRA	0.0518 / 0.0401	0.0322 / 0.028
ISR	5/12	Common	SHEKEL	0.2719 / 0.2511	0.2478 / 0.2468	UKR	12	Common	HRYVNIA	0.0310	0.0228
KAZ	6/12	Various	TENGE	0.0020 / 0.0020	0.0020 / 0.0020	WAL	5/6/ 11/12	Various	GBP	1.1500 / 1.1499 / 1.1488 / 1.1497	1.1630 / 1.1649 / 1.1761 / 1.1785

Reference notes

- 1. While club revenue does not include transfers, growth in transfer earnings has been included here for context. This data refers to gross transfer earnings, which is reported separately in club accounts and analysed further in Chapter 4 of this report.
- 2. The following context is necessary for the 15-season UEFA revenue growth figures. UEFA revenues increase upwards every three seasons and the 2009-2019 period reflects four new cycles, starting in 2009/10, 2012/13, 2015/16 and 2018/19, while the 2019-2024 period reflects just one cycle increase, in 2021/22. The 2019 UEFA revenues are also the last season not impacted by the COVID-19 revenue shortfall that took effect with the 2019/20 season delay and reformatting. The €566m COVID-19 revenue shortfall was spread over five seasons, from 2019/20 to 2023/24.
- 3. The delay in finishing the 2019/20 seasons (domestic and UEFA) and the subsequent direct disruption from public pandemic lock-down policies on clubs' 2020 and 2021 financial years, means analysis is best served by comparing 2022 with 2019. A detailed analysis of 2020 and 2021 and pandemic impact assessments can be found in previous editions of this report.
- 4. All figures are confirmed and verified revenue data reported to UEFA apart from the 2024 data for Newcastle United and West Ham United, who are outside reporting scope, and Bayer 04 Leverkusen which is a budget and so only approximate. Club revenues include some exceptional items and low margin licensing revenues, which also account for part of the large increase in operating costs at some clubs.
- 5. See the European Club Talent and Competition Landscape report for more details: https://ectcl.uefa.com/2024. An exact split of matchday revenue, fan numbers and ticket pricing between ticket categories is not readily available. A review of a sample of clubs indicates that the increasing gate revenue yield is primarily being driven by higher volumes and pricing of premium, VIP and hospitality packages rather than inflation of seat-only season or match ticket prices. This is a sensitive topic and will be analysed in more detail in next year's report.
- 6. Clubs report gate revenues as one of their revenue streams and this includes all ticket offerings including season and single match tickets. Any revenue sharing from away matches is also included. In some cases, this revenue stream is also referred to as matchday revenue as it includes hospitality and ancillary sales such as food and beverages.
- 7. Yields per match have been calculated by dividing the latest gate revenues by the number of matches played during the financial year in question. Only home matches in domestic

- leagues, domestic cup competitions and UEFA competitions (all rounds) are counted. Friendly matches and competitive matches involving other teams are excluded, despite potentially generating some gate revenue. Any sharing of ticketing revenue between home and away teams is not included either, despite this being common in cup competitions. The period under review is based on the club's latest confirmed (not forecast) gate revenues (either the 2024 or 2023 financial year), with attendance figures and match numbers being applied as follows: 2023/24 season for early-reporting clubs with a summer year end; an average of the 2023/24 and 2022/23 seasons for later-reporting clubs with a 31 December year end; and a season(s) earlier for later-reporting clubs (West Ham United, Newcastle United, 1. FC Koln, Leeds United, SSC Napoli, Brighton & Hove Albion, Valencia CF, Borussia Mönchengladbach, SC Freiburg, Stade Rennais FC, Wolverhampton Wanderers and Southampton Town FC).
- 8. The TV revenue of early-reporting clubs increased strongly in 2024, rising by more than €200m year on year (an increase of 7%) and exceeding the pre-pandemic level observed in 2019 by 5%. Broadly speaking, early-reporting clubs tend to be clubs that performed well the previous season, so growth across all top-division clubs is likely to be a couple of percentage points lower, but record TV revenue is still forecast.
- 9. In 2023 there were just three top tier leagues where some or all clubs negotiated their own TV deals in Cyprus, Greece and Portugal. The longest Greek and Portuguese individual club deals currently run until 2024/25 and 2028/29, when there is an expectation or requirement that TV rights will be centralised.
- 10. A high to median distribution ratio is used (e.g. 1st vs 10th/11th if 20 clubs), rather than a high to low ratio, because leagues include clubs whose financial year ends straddle two seasons and TV revenue figures can therefore include promoted clubs, which would result in misleading analyses.
- 11. Premier League: +17% overall as communicated by Premier League to clubs, covering TV, data and commercial; 4% domestic per Premier League website for domestic live rights; 23% cycle-on-cycle international TV rights comparison by SportsBusiness for period 2025/26 vs 2021/22. LaLiga growth as stated in its published 2024 annual report comparing 2019/20-2021/22 actual to a 2022/23 to 2026/27 forecast period. Comparison of latest actual 2023/24 data indicates a 4% increase on 2021/22. Bundesliga, Ligue 1, Serie A and Football League values as per SportBusiness rights tracker and not verified by UEFA.
- 12. Currency translation of current/future deals at report date and historic deals at deal date.

- 13. Values as reported by SportBusiness rights tracker and not verified by UEFA. Belgian trend % based on estimated streaming and international rights. Currency translation of current/future deals at report date and historic deals at deal date. Accurate international rights values for these leagues are difficult to assess. Six leagues (Iceland, Latvia, Northern Ireland, Norway, Poland and Slovakia) have extended their international broadcast rights pool for 2024/25 with the Swiss and Danish exiting the previous three-year deal. The Swedish TV rights (6 seasons from 2026) and Swiss (5 seasons from 2025/26) have also been to market during 2024; no accurate values are yet available but large movements are not anticipated. Other non-listed leagues are mid-cycle.
- 14. Direct revenue streams as reported. In practice the TV revenue stream includes commercial and data rights but is fully reported as 'TV' for simplicity of reporting. On the other hand, the split of TV and commercial rights for UEFA club competitions is approximately 80:20. Taken together, TV therefore still shades commercial as a source of direct and indirect club revenue. Commercial revenue replaces two revenue categories (sponsorship revenue and commercial revenue) disclosed separately in previous reports and is the combination of numerous sub-categories. The main sub-categories within commercial are (i) main sponsor, (ii) kit manufacturer sponsorship, and (iii) stadium and perimeter board sponsorship, merchandising, non-matchday usage of facilities (conference suites, club museums, etc.), membership revenue that does not involve ticketing rights, non-centrally distributed prize money, and other commercial activities (such as appearance fees and international tours). These sub-categories are indicative only since most sponsorship and commercial deals involve multiple properties and rights, hence the decision to group them in this chapter. Unlike some other public analyses of revenue streams, items that are considered non-commercial (such as donations by owners or related parties, state or municipal subsidies, income from non-football activities and non-recurring exceptional items) are not included in commercial revenue here. Commercial revenue can be sourced from the open market or from related parties, but it must be underpinned by a contract (as opposed to donations, which can be ad hoc and are included separately under 'other revenue').
- 15. Commercial revenue definition as per note on the previous page. This list of the top 20 clubs is based on 2024 actual data with comparative data reported for all clubs apart from RB Leipzig (2009 and 2014). There are four December financial year-end clubs that are eventually predicted to feature in the bottom half of this top 20 listing.
- 16. The top 20 clubs by commercial revenue are generating 1.9 times more commercial revenue than they are earning from domestic football TV distributions and 1.3 times more commercial revenue than they are earning from domestic football TV distributions and all UEFA prize money combined.

- 17. Analysis of 732 top-tier clubs' six main visible sponsor categories as at 1 November 2024: main shirt, second front-of-shirt, sleeve, back-of-shirt, shorts and back-of-shorts. The distinction between domestic and foreign sponsors is based on a combination of where the sponsor has its headquarters and where it generates the bulk of its revenue. The assessment of changes in main shirt sponsorship over time looks at the visible brand name. It does not capture cases of parent companies featuring different brands in their portfolio under the same sponsorship agreement. The 2023 to 2024 assessment covers 627 clubs that were in the top division in both the 2023/24 and 2024/25 seasons.
- 18. Kit manufacturing deals and merchandising agreements, including licensing agreements, can be subject to different commercial structures regarding the fixed and bonus components and whether retail is in-house with full gross revenues and costs reported by the club or externalised with retail partners and a share of profits recognised within revenue. It is worth noting that UEFA's financial sustainability assessment neutralises these effects in the squad cost ratio calculation. Detailed merchandising and kit manufacturing revenue submissions have been provided since 2014 on a voluntary basis. All figures are as reported by clubs, with the merchandising part of the 2014 revenues based on later 2016 or 2017 values for FC Barcelona, Manchester United, Galatasaray, Juventus and Celtic FC.
- 19. Aggregate revenue includes both prize money earned by the four to eight participating clubs and solidarity distributions for non-participating clubs. The average per club and the share of total revenue are calculated on the basis of participating clubs only. UEFA club revenue does not include extra indirect revenue such as sponsor or commercial partner bonuses (reported within commercial revenues) or matchday revenues (reported within the gate revenue stream).
- 20. Revenue from UEFA will increase in the financial year ending in 2024 (where figures for clubs with a December year end will include increased group and qualifying stage payments under the new 2024–27 cycle). However, given that 83% of club revenue from UEFA competitions went last year to clubs with summer financial year ends, the full effect of increased prize money will not be reflected in revenue figures until 2025. Solidarity for non-participating teams is increasing from €135-175m to €308m per annum but the payments are also being moved forwards which will lead to a 'one-off' double season payment during 2025.
- 21. This top 20 list is based on clubs' reported UEFA competition revenue, which tends to differ slightly from publicly available data on prize money owing to the October timing of the final competition payment each year. The financial data reported to us has been supplemented by the known 2023/24 competition season prize money for the following three clubs that are not in 2024/25 competitions and so have not reported early to UEFA: SSC Napoli;

FC Copenhagen and Sevilla FC. Due to qualification for the league phase of the Champions League and their run to the final of the 2023/24 Europa League, Bayer 04 Leverkusen will enter this top 20 when they report their 2024 financial figures. Real Sociedad de Fútbol reached the Champions League round of 16 and are just outside the top 20.

- 22. UCL = UEFA Champions League, UEL = UEFA Europa League, GS = group stage.
- 23. 'Other revenues' comprises (i) donations or other amounts received from national football bodies, (ii) donations made by owners or related parties, (iii) state or municipal subsidies, (iv) income from non-football activities, (v) the release of provisions or insurance payouts, and (vi) other non-recurring exceptional items. These are generally considered to be derived from ad hoc or non-core activities, so it makes more sense to treat them as a separate category, rather than as part of the underlying commercial revenue.
- 24. The early-reporting clubs are a collection of 133 clubs of a certain size in terms of revenue, that have qualified for UEFA competitions or are under CFCB settlement agreements. Budgeted revenue estimates are included for December year-end clubs. The 2024 revenue changes are based on this small sample of clubs and should therefore be considered indicative only, not a forecast of 2024 revenue growth across the league.
- 25. In the interests of legibility, relative percentage contributions per revenue stream are included directly in the chart for the Big 5 leagues and in tabular form for other leagues. Values for individual streams can be calculated by multiplying the total revenue by the percentage for that stream. Figures represent aggregate totals for all the clubs participating in the relevant league (with the exception of Liechtenstein, where the aggregation is for the seven clubs that participate in the national cup competition).
- 26. The term 'wages' covers all employee costs, salaries, bonuses and employer national insurance contributions, for technical and administrative staff as well as players.
- 27. On average, early-reporting clubs participating in the 2024/25 UEFA club competitions have a relatively low wage ratio. The 2024 wage ratio of 65% is an estimate, calculated based on the trend seen among early-reporting clubs, down two percentage points on the 2023 wage ratio across all clubs.
- 28. All wage data is as reported to UEFA, although the latest available wage data for Newcastle United FC and Everton FC refers to the 2023 financial year. The term 'wages' covers all employee costs, salaries, bonuses and employer national insurance contributions, for technical and administrative staff as well as players.

- 29. The term 'player wages' covers all employee costs for players, including salaries, signing and performance bonuses, employer social security contributions, pension contributions and exit payments.
- 30. Early-reporting clubs participating in this season's UEFA club competitions on average have a lower player wage ratio than those that have not yet reported. The 2024 player wage ratio of 47% is an estimate calculated by applying the trend observed among early-reporting clubs, i.e. a decrease of two percentage points from 2023, to all clubs.
- 31. The term 'non-player wages' covers all employee costs for non-players, including salaries, signing and performance bonuses, employer social security contributions, pension contributions and exit payments. The main non-player categories include technical, administrative and commercial staff directly employed by the club.
- 32. Note that a detailed breakdown of FTEs by area is not available so the factors contributing to FTE growth are subjective assessments of the UEFA Intelligence Centre based on the increase in both technical and administrative/commercial wage costs, quantitative research for a small sample of clubs and anecdotal evidence.
- 33. 'Typical' in this case is used as a descriptor for the median FTE number.
- 34. For nearly all of the top 20 clubs, these latest values relate to 2024. The only exceptions are FC Zenit, Brighton & Hove Albion and FC Krasnodar, whose data relates to 2023.
- 35. OPEX includes (i) fixed costs such as the depreciation of stadiums and other assets, (ii) a mixture of fixed and variable costs linked to commercial activities, property-related expenses and matchday operations, and (iii) exceptional one-off costs. It can also include the creation of provisions on operating items. In the context of this report, it excludes employee benefit expenses, which are analysed separately.
- 36. The large gap in OPEX between Real Madrid CF and the other clubs is partly due to the role of licensing in Real Madrid's commercial activities, which drives gross increases in both revenue and OPEX.
- 37. The operating profitability used in this analysis differs from statutory operating profitability, with amortisation and impairment charges on player registrations included in statutory operating profitability but excluded here. For football analysis purposes, the exclusion provides a more useful profitability measure since it presents the contribution of football operations prior to transfer investment, financing and other non-operating items.

- 38. Between 2022 and 2023, operating profits increased in England from €504m to €555m, and in Germany from €262m to €285m. In Italy operating losses of €376m were turned into profits of €58m. Operating losses decreased in Spain from €81m to €67m and in France from €556m to €244m, albeit due to the exceptional CVC incomes of €434m.
- 39. The 20 clubs highlighted are those with the ten highest operating profits and the ten highest operating losses. Only actual figures from full submissions have been included in this analysis.
- 40. The all-time results cover 12,679 sets of reported top-division club financial figures between 2008 and 2024. The all-time rank refers to the largest operating losses/profits of the clubs in the current top ten.
- 41. OLM = operating loss margin. OPM = operating profit margin. Both refer to operating losses/profits as a percentage of revenue.
- 42. Transfer costs are a combination of three items that impact the profit and loss account of clubs. The largest element is amortisation charges, which are calculated against the original cost of transfers, with the charge spread over the contract period. In effect, a club's transfer costs for a given year are mainly based on its transfer history over a number of years, rather than just activity in the year in question. This explains why transfer costs have remained consistently high over the last four years, despite underlying transfer spending dropping by 40–45% during the pandemic. Impairments are relatively rare but are the club's and auditors' assessment of whether the player asset needs to be written-down in value, usually due to a long-term injury or exceptional event. The third item, 'non-capitalised costs', is a combination of loan fees and non-capitalised agent or intermediary fees for clubs in the major markets and total transfer fees for many smaller clubs which expense all their transfer costs as soon as a player is signed.
- 43. Transfer incomes are a grouping of net profits and losses on the disposal of player asset registrations plus uncapitalised transfer income, which includes loan income, transfer solidarity income and any contingent amounts relating to players no longer on the balance sheet, such as sell-on fees or performance targets attained by ex-players.
- 44. With the exception of two years, 2017 and 2018, when transfer prices doubled, causing a temporary excess of triggered profits over legacy costs, top-division clubs have always reported an aggregate net transfer cost and for good reason. The net transfer cost is a function of (i) timing differences between recognition of income and cost, as explained in the section on transfer costs earlier in this chapter, (ii) the scope of clubs analysed, with top-division European clubs net importers of talent from lower leagues and from outside

- Europe, effectively generating a net trade balance, (iii) net transaction costs, primarily intermediary/agent fees that vary tremendously from one deal to the next but according to historic Intelligence Centre analyses average 12.5% of gross costs, and (iv) a further factor which we call the pyramid effect, a combination of the previously listed transfer phasing and trade balance concepts, that arises as clubs are promoted and relegated. These clubs, during their time in the second division, tend to report low legacy transfer costs from building their squad while outside the top division but on promotion are typically highly active in the transfer market, supplementing their squad with new expensive 'top division' players. These inbound players are often recruited from other top-division clubs, triggering profits among the 700+ top-division clubs in our analysis. Promoted clubs are often relegated a season or two later, taking with them part of their high legacy transfer amortisation costs, which get reported while outside the scope of our 700+ club analysis.
- 45. Gross transfer earnings and gross transfer spend are a football club's underlying transfer activity. These differ from the accounting results highlighted in the rest of this chapter, namely transfer incomes and transfer costs, which combine to form the net transfer result, which impacts annual profitability. Gross transfer spend can be calculated from the notes to the financial statements by adding intangible fixed asset player registration additions to non-capitalised transfer costs. Gross transfer earnings can also be calculated from the notes to the financial statements by adding the profit/loss on disposal of intangible fixed asset player registrations to the net book asset value of players at the point of sale.
- 46. The 'average' rate should only be considered as a benchmark estimate rather than an accurate effective interest rate since the calculation divides gross interest paid across the financial year by the year-end short and long-term bank and related-party debt levels at each club. In practice, debt levels may have fluctuated during the financial year and terms been renegotiated. In addition, market rate interest may or may not have been applied to the €3.3bn of related-party debt. If finance charges were only levied on bank and third-party debt and not on related-party debt, then the evolution would have been from 6.6% to 7.8%. Due to the extreme hyper-inflationary interest rate environment facing Turkish clubs, the rates above exclude the four Turkish clubs; if they are included the average rates have increased from 5.5% to 6.8%.
- 47. The losses are the aggregate of all clubs, both loss and profit-making clubs as per their audited financial statements. The English losses include a non-recurring €82m in exceptional income arising from changes of ownership. The reported Spanish profits include an €801m profit on the sale of assets. The reported French losses include €430m partially recurring exceptional revenues paid down by the league. For the avoidance of doubt, these are the audited financial statement results and not the football earnings result,

- where various items are adjusted. Although headline combined losses before tax among early-reporting clubs are worse in 2024, this is due to the non-recurring 2023 asset sales; if these are removed than the trend in loss levels is positive.
- 48. The 20 clubs in these rankings are those with the ten highest profits before tax and the ten highest losses before tax. Only actual figures from full submissions have been included in this analysis. To avoid presenting a misleading picture of underlying profitability, the following clubs with non-recurring non-operating items have been excluded from these analyses: Galatasaray, Fenerbahçe and Trabzonspor AŞ, which reported record combined profits before tax of €165m that were due to the booking of monetary gains under IAS29 to reflect the hyper-inflationary environment in Türkiye; Manchester City FC, which within its reporting perimeter for UEFA licensing purposes booked a non-recurring loss arising from the €154m write-down of investments in other City Group football clubs, which are subsidiaries of Manchester City FC; and FC Barcelona, which booked a €141m non-recurring write-down of receivable assets relating to Barca Vision. Note: the full amounts including these items are included in the aggregate figures on previous pages.
- 49. The all-time results cover 12,679 sets of financial figures dating back to 2008. With revenues, costs and transfer fees more than doubling since 2008, large values pre-dating 2008 are possible but less likely.
- 50. PBT = profit before tax. LBT = losses before tax. GS = group stage.
- 51. To aid legibility, data values on bar charts are given in full only for the Big 5 leagues, with totals provided for all 20 leagues. In Portugal, the number of clubs with negative equity is at least eight, since there are three non-reporting clubs.
- 52. Additions to fixed assets cover all types of fixed asset, including vehicles and computer equipment, but the vast majority relate to investments in new facilities either stadiums or training grounds. The level of fixed assets additions is extracted from the notes to the financial statements submitted to UEFA. A sanity check to exclude revaluations is performed by the UEFA Intelligence Centre. This metric has been tracked since 2015. Real Madrid added €257m in 2023, FC Barcelona €130m, Everton €245m and Paris Saint-Germain €103m.
- 53. The 'cumulative cost' of a squad' is the full original transfer fees paid by the club on registered players at the club (includes players on outbound loans but not inbound). These transfer costs are amortised over the length of the players' contracts and the 'net book value' is the unamortised amount that remains as an asset on the club balance sheet.

- 54. The 'cumulative cost of squad' is the full original transfer fees paid by the club on players registered at the club (includes players on outbound loans but not inbound) at the end of the financial year. These transfer costs are amortised over the length of the players remaining contract and the 'net book value' is the unamortised amount that remains as an asset on the club balance sheet.
- 55. For the top 20 clubs, this 'latest' data set relates to the end of the 2024 financial year (prior to the summer 2024 transfer window unless deals were finalised before the end of May or June financial year end). The only exceptions are Newcastle United FC and SSC Napoli, who were in the top 20 by squad cost at the end of 2023 and whose squads are forecast to increase again when reported for 2024. Wolverhampton Wanderers FC and AFC Bournemouth are also forecast to enter the top 20 at the end of 2024 but are excluded as their values have yet to be reported.
- 56. For the purposes of this analysis, 'debt level' reflects a group of short and long-term balance sheet items, namely bank liabilities, related-party payables, transfer payables and employee and social security payables. Since 2023, transfer payables also include factored transfer payables. It is not clear whether these were previously included in transfer or other payables. If they were in other payables, the growth in transfer payables from 2019 to 2023 decreases from 39% to 32%.
- 57. For the purposes of this analysis, 'other liabilities' covers all balance sheet liabilities not included in the 'debt level' grouping, namely short and long-term accounts payable, accruals and deferred income, non-social security liabilities, provisions for liabilities and other non-allocated payables.
- 58. For the purposes of this analysis, 'debt level' reflects a group of short and long-term balance sheet items, namely bank liabilities, related-party payables or loans, transfer payables, employee payables and social security payables.
- 59. To present the latest snapshot of debt evolution, the 2024 financial year-end positions have been included where available for early-reporting clubs; the 2023 end position is used for all other top-division clubs.
- 60. For the avoidance of doubt, every club Insolvency event is a failure which damages the reputation of football and has a negative impact on creditors and supporters alike. That is why UEFA club licensing applies tough sanctions for any club that enters an insolvency event, with clubs refused access to UEFA's competitions. What is more, if a new legal entity is created, that 'phoenix club' is prevented from participating in UEFA's club competitions for at least

three seasons. The UEFA Intelligence Centre's insolvency database contains details of all serious financial difficulties experienced by clubs. Unlike the rest of the financial chapters, which cover the clubs in just the top tier in each country, the insolvency database covers approximately 1,500 clubs from each of the top two tiers in each country. The Intelligence Centre's analysts monitor the market using various sources: the licensing department at each country's national association or league provides details as part of its SGS external licensing audit each year, and the analysts cross-check and supplement this information using the list of licensing decisions submitted to UEFA each year, as well as desktop research (which includes a review of all points deductions across the 1,500 or so clubs competing in the top two divisions in each country and a comparison of league tables across the top three divisions to capture clubs who enter an event after relegation). Insolvency events are broken down into (i) clubs that become bankrupt and are wound up, (ii) clubs that become bankrupt but continue as new legal entities, and (iii) clubs that go into administration and receive temporary protection from creditors, either court mandated or on a voluntary basis, which typically includes some type of debt restructuring process.

- 61. Data covers the sporting season. For clubs with winter seasons this is September to August, and for those with a summer season this is the calendar year. The 2024 data therefore extends up to September 2024. Five clubs, including three in top divisions, entered an insolvency event during the 2024/25 season; this will be reported on in full next year.
- 62. Source: UEFA Intelligence Centre insights, desk research based on FY24 early-reporting clubs, and media (incl. SportBusiness, Pitchbook); data as of the beginning of 2024/25 season. Includes not only traditional equity investments, but also private credit transactions and other hybrid financings such as quasi-equity or structured debt transactions. Each flag represents a club in its respective league.
- 63. Source: Intelligence Centre insights and desk research based on FY24 early-reporting clubs, as of Dec. 2024. Data is collected as part of the yearly clubs' submission process to UEFA from April onwards, which explains the difference in total compared to previous benchmark reports.
- 64. Multi-club investment groups with at least one UEFA club as part of their operations. Transactions originated by multi-club investment groups (all tiers included, men's and women's clubs)





Production

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