	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales		
1	Land O'Lakes Inc.	Arden Hills, MN	Beth Ford, president and CEO	С		31-Dec	\$46,000.00		
	Products: Cheese, butter, pudding, and i	ngredients such as milk powder and specia	Ity powders.						
2	Dairy Farmers of America Inc.	Kansas City, KS	Dennis Rodenbaugh, president and CEO	с		31-Dec	\$19,335.80		
	Products: Milk, chocolate milk, condensed milk, sweetened condensed milk, cream, buttermilk, cottage cheese, sour cream, yogurt, butter, cheese (American-style, Gouda, hard Italian, artisanal Hispanic, longhorn cheddar, Monterey Jack, pepper jack and specialty cheese), ice cream, ice cream mixes, frozen novelties, sherbet, sorbet, ingredients, fruit juices and tea, fruit punch.								
3	Saputo Inc.	Montreal, Québec	Lino A. Saputo, chairman of the board, president and CEO	Pu		31-Mar	\$11,495.20		
	blue cheese, brie, Camembert, farmers of whipping cream, creamers, aerosol whip	Products: Cheeses, including mozzarella, provolone, Parmesan, Romano, Asiago, ricotta, feta, Havarti, Fontinella, Gorgonzola, cheddar, Edam, colby, colby jack, fontina, Monterey Jack, pepper jack, Muenster, Lorraine, fresh frozen mozzarella, string cheese, snack sticks, goat cheese, blue cheese, brie, Camembert, farmers cheese, fresh curd, processed cheeses. Other dairy products: fluid milk, value-added milk, specially beverages, aseptic beverages, cream, flavored cream, butter, yourt, sour cream, cottage cheese, buttermilk, ice cream mixes, half & half, whipping creams, orcamers, aerosi whipped topping, frappe mixes, milk powder, whey protein concentrates, lactose, dairy ingredient blends, demineralized whey powder, galacto-oligosaccharides, dairy alternative beverages and cheese products. Note: Sales figure converted from Canadia dollars to U.S. dollars using 2022 average exchange rate from IRS.							
4	Nestlé, Zone North America	Arlington, VA (Nestlé USA); North York, Ontario (Nestlé Canada), Canada	Steve Presley, CEO	Ри	Nestlé, Vevey, Switzerland	31-Dec	10,990.0*		
	Products: Packaged ice cream, ice cream bars, frozen fruit bars, frozen snacks, frozen dairy desserts, sorbet, frozen yogurt, milk-based beverages, coffee creamers. Note: The number provided reflects global milk and ice cream product sales.								
5	Lactalis Group, North American operations	Buffalo, NY, and Toronto, Ontario, Canada	Jean-Luc Bruandet, president and CEO, Lactalis American Group; Mark Taylor, president and CEO, Lactalis Canada	Pr	Lactalis Group, Laval, France	31-Dec	\$6,000.50		
	Products: Milk, buttermilk, cream, ice cr	eam mix, sour cream, yogurt, kefir, cottage c	heese, butter, eggnog, natural cheese, snack ch	neese, dairy ingredients, soy beverag	jes, juice, fruit drinks.				
6	Danone North America	White Plains, NY, and Broomfield, CO	Shane Grant, CEO	Pu	Danone S.A., Paris, France	31-Dec	\$6,000.00		
	Products: Yogurt, Greek yogurt, drinkabl	e yogurt, smoothies, frozen yogurt, coffee c	reamers, dairy alternatives, organic foods and b	peverages, nutritionals.					
7	Savencia Fromage & Dairy, U.S. operations	New Holland, PA	Greg Somerville, president and CEO, Savencia Cheese USA; Miro Hosek, president and CEO, AFP Advanced Food Products	с	Savencia Fromage & Dairy, Viroflay, France	31-Dec	\$5,878.40		
	Products: Cheese, cream cheese, chees	e sauce, dips, spread, puddings, dairy bever	ages.						
8	Agropur	Saint-Hubert, Québec, Canada	Émile Cordeau, CEO	с		31-Oct	\$5,629.30		
	Products: Cheeses, butter, milk, special	y milk, yogurt, cream, ice cream, dairy ingre	dients (including permeate, whey, skim milk pov	wder). Note: Sales figure converted f	from Canadia dollars to U.S. dollars using 20	021 average exchange rate from IRS.			
9	Kraft Heinz Co.	Chicago, IL and Pittsburgh, PA	Miguel Patricio, CEO	Pu		25-Dec	\$5,400.00		
	Products: Natural cheese, processed ch	eese, cream cheese, sour cream, cottage ch	neese, cheese blends.						
10	Schreiber Foods Inc.	Green Bay, WI	Ron Dunford, president and CEO	Pr		1-Oct	\$5,000.00		
	Products: Cheese, cream cheese, blend	s, yogurt, yogurt drinks, dairy desserts, spec	ialty cheeses.						

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Page 1 of 10 >

	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales		
11	Conagra Brands	Chicago, IL	Sean Connolly, president and CEO	Pu		5/30/22	\$4,774.6*		
	Products: Whipped topping, margarine and spreads, pudding, dry cocoa, creamy dressings. Note: Sales include Refrigerated and Frozen segment, which also takes in some nondairy products. Fiscal year ending is in 2022.								
12	Unilever, North America	Englewood Cliffs, NJ	Fabian Garcia, president; Alan Jope, CEO, Unilever Plc	Pu	Unilever, London and Rotterdam, Netherlands	31-Dec	\$4,560.8*		
	Products: Ice cream, gelato, frozen novelties, tea-based beverages. Note: Estimated sales include the company's Food and Refreshment segment, which take in some nondairy sales.								
13	Grupo LALA	Mexico City, Mexico	Arquimedes Celis, CEO	Pu		31-Dec	\$4,039.80		
	Products: Milk, functional dairy product from IRS.	s, yogurt, drinkable yogurt, crema, cottage che	ese, Mexican cheeses, processed cheese, fine che	eses, plant-based beverages, juices,	/beverages. Note: Sales figure converted fro	om Mexican pesos to U.S. dollars us	ing 2020 average exchange rate		
14	Publix Super Markets	Lakeland, FL	Mike Smith, senior vice president, industrial operations	Pr		26-Dec	\$3,815.0*		
	Products: Milk, ice cream, frozen yogurt, cultured products, juice, water, carbonated soft drinks, other beverages. Note: revenue includes all business lines.								
15	Rich Products Corp.	Buffalo, NY	Richard Ferranti, CEO	Pr		31-Dec	\$3,700.0*		
	Products: Ice cream cakes, ice cream re	olls, nondairy whipped topping, cooking cream	s, milkshakes, smoothies, tres leches liquid desser	t, custard bases, plant-based soft-se	erve base and cooking crème.				
16	Prairie Farms Dairy Inc.	Edwardsville, IL	Matt McClelland, CEO and executive vice president	С		1-Oct	\$3,600.00		
	Products: Milk, eggnog, buttermilk, cott Gouda, grass-fed Gouda, cold-blended o	age cheese, sour cream, dips, yogurt, butter, ic Ilub cheeses, processed cheeses, enzyme-mo	e cream, novelties, sherbet, sorbet, juice, fruit punc dified cheeses), cheese analogs, ingredients.	h, iced tea, coffee beverages, cream	ers, cheese (Swiss, Maasdam, baby Swiss,	grass-fed baby Swiss, blue, Gorgona	zola, cream cheese, Neufchatel,		
17	Leprino Foods Co.	Denver, CO	James Leprino, chairman	Pr		31-Oct	\$3,500.0*		
	Products: Mozzarella/pizza cheese, red	luced-fat Monterey Jack, provolone, reduced-fa	t cheddar, cheese blends, whey protein, sweet whe	ey, lactose, micellar casein concentr	ate.				
18	Glanbia Nutritionals, U.S.	Chicago, IL	Brian Phelan, CEO	Pu	Glanbia PLC, Kilkenny, Ireland	1/1/22	\$2,893.80		
	Products: Cheese (barrels and blocks), Fiscal year end was in 2021.	conventional and organic cheeses (cheddar, c	olby, colby jack, pepper jack, Monterey Jack, Muen	ster, asadero, queso, and quesadilla	), whey products. Note: Sales converted from	m euros to U.S. dollars using 2020 a	verage exchange rate from IRS.		
19	Hilmar Cheese Co.	Hilmar, CA	David Ahlem, president and CEO	Pr		31-Dec	\$2,800.0*		
	Products: Cheese (barrels and blocks),	conventional and organic cheeses, including c	heddar, colby, colby jack, pepper jack, Monterey Ja	ck, Muenster, asadera, queso and qu	uesadilla; whey products.				
20	Н-Е-В	Chanhassen, MN	Josh Malin, director of manufacturing	с		31-Dec	\$2,755.0*		
	Products: Natural cheese, processed ch	neese, imitation cheese, whey,							

Products: Natural cheese, processed cheese, imitation cheese, whey.

	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales		
21	HP Hood LLC	Lynnfield, MA	Gary Kaneb, President and CEO	Pr		31-Dec	\$2,700.0*		
	Products: Milk, eggnog, buttermilk, cottage cheese, sour cream, yogurt, Greek yogurt, ice cream, sherbet, sorbet, novelties, juice, fruit punch, other nondairy beverages.								
22	Darigold Inc.	Seattle, WA	Stan Ryan, president and CEO	с	31-Mar	3/31/22	\$2,400.0*		
	Products: Milk/flavored milk, ultrafilte powders, WPC, milk protein concentra	Products: Milk/flavored milk, ultrafiltered milk, eggnog, buttermilk, whipping and heavy cream, half & half, sports recovery drinks, dairy creamer, ice cream mixes, cottage cheese, sour cream, butter, cheddar cheese, colby jack cheese, Monterey Jack cheese, pepper jack cheese, milk powders, WPC, milk protein concentrate, condensed products, bulk cream, but ter, bulk cheese. Note: Fiscal year end is in 2022.							
23	Schwan's Co.	Marshall, MN	Dimitrios Smyrnios, CEO	Pr	CJ CheilJedang (80% ownership, excepting Schwan's Home Service Inc.), Seoul, Korea	31-Dec	\$2,000.0*		
	Products: Ice cream, novelties, ice cream mix, sherbets, sorbets, juice, smoothies, crème pies.								
24	Grassland Dairy Products Inc.	Greenwood, WI	Leon Gregorich, CEO	Pr		31-Dec	\$1,918.00		
	Products: Butter (European-style, grass-fed), butter oil, butter blends, anhydrous milkfat, condensed buttermilk, buttermilk powder, nonfat dry milk, milk permeate powder, milk protein concentrate (56, 70, 85), milk protein isolate (90), condensed skim milk, UF milk, cream.								
25	Albertsons Dairy Division	Boise, ID	Evan Rainwater, executive vice president, supply chain	Pr		27-Feb	\$1,781.00		
	Products: Milk, organic milk and crea	m, eggnog, cultured dairy products, plant-b	ased fluid products, water, juice, ice cream, nondairy ice	cream, organic ice cream, water ice	e novelties. Note: Fiscal year end is in 2021.				
26	Wells Enterprises Inc.	Le Mars, IA	Michael C. Wells, CEO	Pr		31-Dec	\$1,630.00		
	Products: Ice cream, frozen novelties	, frozen dairy desserts.							
27 tie	Associated Milk Producers Inc. (AMPI)	New Ulm, MN	Donn DeVelder, Sheryl Meshke, co- presidents/CEOs	с		30-Nov	1,600.0*		
	Products: Cheese, processed cheese	, butter, bulk fluid milk, buttermilk, whey pro	tein concentrate, nonfat dry milk, lactose.						
27 tie	Dippin' Dots LLC	Paducah, KY	Stephen Scott Fischer, CEO	Pr		31-Dec	\$1,600.0*		
	Products: Ice cream, ice, frozen yogu	rt, sherbet.							
27 tie	Foremost Farms USA	Baraboo, WI	Greg Schlafer, president and CEO	С		31-Dec	\$1,600.0*		
	Products: Cheese (mozzarella, provol	one, cheddar), butter, bulk fluid milk, whey	products.						
30	Sargento Foods Inc.	Plymouth, WI	Louie Gentine, CEO	Pu	Albertsons LLC, Boise, ID	31-Dec	\$1,548.0*		

Products: Cut, package and market natural cheese shreds, slices and snacks; battered and breaded appetizers and sauces.

	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales			
31	Emmi, Americas Division	Fitchburg, WI	Jonas Leu, executive vice president, Americas	Pr		31-Dec	\$1,533.20			
	Products: Aged and fresh specialty che	Products: Aged and fresh specialty cheeses, goat's milk, goat's milk powder, goat's milk cheeses, butter, cow's and goat's milk kefir, sour cream, yogurt. Note: Sales converted from Swiss frances to U.S. dollars using 2021 average exchange rate from IRS.								
32 tie	Milk Specialties Global	Eden Prairie, MN	David Lenzmeier, CEO	Pr		26-Jun	\$1,500.0*			
	Products: Human: whey protein isolate, whey protein concentrate, milk protein concentrate, milk protein isolate, whey protein hydrolysate, lactose, permeate, sweet whey powder. Animal: Energy Booster, inert fats, protein encapsulated fats, milk replacers, milk fortifiers, nutritional supplements, extruded protein products. Note: Fiscal year end is in 2022.									
32 tie	Chobani LLC	New York, NY	Hamdi Ulukaya, founder, CEO	Pr		31-Dec	\$1,500.0*			
	Products: Greek yogurt, traditional yogurt, drinkable yogurt, yogurt snacks, coffee creamers, plant-based dairy alternatives, ready-to-drink coffee, nondairy probiotic drinks.									
34	T. Marzetti Co.	Columbus, OH	David A. Ciesinski, CEO of parent co.	Pu	Lancaster Colony Corp., Westerville, OH	30-Jun	\$1,499.0*			
	Products: Refrigerated salad dressings (dairy and nondairy), shelf-stable salad dressings, vegetable dips, fruit dips, sauces, sour cream. Note: Sales figure includes some nondairy products.									
35	Masters Gallery Foods	Plymouth, WI	Jeff Gentine, co-owner, president and CEO	Pr		31-Dec	\$1,421.00			
	Products: Cheese (in retail, foodservice	and industrial formats), cheese-related item	3.							
36	Grande Cheese Co.	Fond du Lac, WI	Todd Koss, CEO	Pr		31-Dec	\$1,300.0*			
	Products: Cheese (mozzarella, Italian cl	heese blends, provolone, aged provolone, fre	sh mozzarella, burrata, ricotta, fresh curds, Parr	nesan, Romano, Asiago), whey prote	in ingredients.					
37	Upstate Niagara Cooperative Inc.	Lancaster, NY	Lawrence C. Webster, CEO	С		31-Dec	\$1,240.00			
	Products: Milk, ice cream mix, yogurt, c	ottage cheese, sour cream, eggnog, cream, b	uttermilk, Italian cheeses, refrigerated dips, rea	dy-to-drink coffee/tea, nutritional dri	nks, butter, nonfat milk powder, condensed mi	lk, evaporated milk, juice.				
38	Borden Dairy Co.	Dallas, TX	Gregg Engles, chairman and CEO	Pr		31-Dec	\$1,200.0*			
	Products: Milk, flavored milk, yogurt sm	oothies, cream, cheese, eggnog, buttermilk, s	our cream, cottage cheese, dairy dips, sour cre	earn, juices, drinks/beverages, iced te	ea.					
39	Organic Valley	La Farge, WI	Robert Kirchoff, CEO	с	CROPP Cooperative, Westby, WI	31-Dec	\$1,150.00			
	Products: Milk, cream, half & half, butte	r, cheese, cream cheese, sour cream, cottage	cheese, pre- and postnatal smoothie mixes.							
40	Tillamook County Creamery Association (TCCA)	Tillamook, OR	Patrick Criteser, president and CEO	C		31-Dec	\$1.014.0			

Products: Cheese (varieties include: medium, sharp, Special Reserve extra sharp, medium white cheddar, sharp white, sharp white, 3-year Vintage extra sharp white, smoked and Kosher), ice cream (varieties include: premium, sandwiches and frozen custard), sour cream, butter, yogurt, cream cheese spreads, whey protein concentrate, lactose.

	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales		
41 tie	Agri-Mark Inc.	Andover, MA	Bill Beaton, CEO	С		31-Dec	\$1,000.0*		
	Products: Cottage cheese, sour cream, G	Products: Cottage cheese, sour cream, Greek yogurt, butter, cheese (cheddar, Muenster), ingredients, whey proteins.							
41 tie	Fairlife LLC	Chicago, IL	Tim Doelman, CEO		The Coca-Cola Co., Atlanta, GA	29-Dec	\$1,000.0*		
	Products: High-protein ultrafiltered milk,	Products: High-protein ultrafiltered milk, high-protein milkshakes, nutrition shakes, creamers, light ice cream.							
43	Maryland & Virginia Milk Producers Cooperative	Reston, VA	Jay Bryant, CEO	с		31-Dec	\$961.50		
	Products: Milk, flavored milk, buttermilk, ice cream mix, half & half, whipping cream, eggnog, bulk cream, condensed milk, milk powders, butter.								
44	Ben & Jerry's	South Burlington, Vt.	Matthew McCarthy, CEO	Pr	Unilever plc., London	31-Dec	\$935.0*		
	Products: Ice cream, frozen yogurt, sorbet.								
45	Daisy Brand LLC	Dallas, TX	David Sokolsky, CEO	Pr		26-Dec	\$926.50		
	Products: Sour cream, cottage cheese.								
46	Michigan Milk Producers Association	Novi, MI	Joe Diglio, president and CEO	с		30-Sep	\$862.0*		
	Products: Cream, condensed milk produ	cts, ultrafiltered milk, milk powders, butter, ing	edients, cheese.						
47	First District Association	Litchfield, MN	Bob Huffman, president and CEO	с		30-Sep	\$777.00		
	Products: Cheese (cheddar barrels, long-	-hold cheddar barrels, Gouda barrels, Montere	/ Jack barrels, non-traditional Swiss barrels), W	PC, lactose.					
48	Bongards Premium Cheese	Chanhassen, MN	Daryl Larson, president and CEO	с		31-Dec	\$755.3*		
	Products: Natural cheese, processed che	eese, imitation cheese, whey.							
49	United Dairymen of Arizona	Tempe, AZ	Robert Chesler, CEO	с		30-Sep	\$750.00		
	Products: Milk, powders, milk proteins, b	outter, condensed products, cream.							
50	Winona Foods	Green Bay, WI	David Meyer, owner/vice president	Pr		31-Dec	\$724.00		

Products: Processed cheese, processed cheese food, processed cheese spreads, goat cheese spreads, cold pack cheeses, cheese sauce; natural cheeses (Asiago, Cojita, Parmesan, Romano, cheddar, Gouda, fontina, Swiss, Edam, cracker cut cheeses, cream cheese, Neufchatel cheese, mozzarella, feta, queso blanco, ricotta, veined cheeses, specialty cheeses).

	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales		
51 tie	BelGioioso Cheese Inc.	Green Bay, WI	Errico Auricchio, president	Pr		31-Dec	\$550.0		
	Products: Specialty cheeses.								
51 tie	Shehadey Family Foods	Fresno, CA	Richard Shehadey, chairman and CEO	Pr		30-Sep	\$600.0*		
	Products: Milk, eggnog, buttermilk, so	ur cream, whipped topping, half & half, cream, wh	ipping cream, ice cream, yogurt, butter, juice.						
53	Crystal Creamery Inc.	Modesto, CA	Dennis Roberts, president and CEO	Pr		31-Dec	\$550.00		
	Products: Conventional and organic m	Products: Conventional and organic milk, conventional and organic ice cream, conventional and organic cottage cheese and sour cream, juices/drinks, bulk butter, milk powders.							
54 tie	Bel Brands USA	Chicago, IL	Bill Graham, CEO, USA	Pr	Bel Group, Paris, France	31-Dec	\$500.0*		
	Products: Natural and processed cheeses, cheese spreads, cold-pack cheese, cheese snacks, cheese snacks with functional ingredients, dips.								
54 tie	Blue Bell Creameries	Brenham, TX	Ricky Dickson, CEO and president	Pr		31-Dec	\$500.0*		
	Products: Ice cream, novelties, sherbe	t.							
56	Stoneyfield Organic	Londonderry, NH	Esteve Torrens, CEO	Pr	Lactalis Group, Laval, France	12/31/21	\$437.00		
	Products: Yogurt, Greek yogurt, milk, s	moothies, frozen yogurt, heavy whipping cream,	half & half, baby and kids yogurt.						
57	Berner Food and Beverage LLC	Dakota, IL	Kurt Seagrist, CEO	Pr		31-Dec	\$433.0*		
	Products: Cheese dips, cheese sauces	s, salsa con queso, other dips/sauces, aerosol ch	eese products, ready-to-drink coffee- and tea-b	ased beverages, functional beverage	s.				
58 tie	Turkey Hill Dairy	Conestoga, PA	Andy Jacobs, CEO	Pr		1-Feb	\$430.00		
	Products: Milk, ice cream, frozen nove	Ities, sherbet, iced tea/coffee, fruit drinks, tea plu	is water, eggnog.						
58 tie	Ornua Ingredients North America	Hilbert, WI	Rick Pedersen, president	с	Ornua, Dublin, Ireland	31-Dec	\$430.00		
	Products: Functional cheese technolo	gies; customized cheese formulations, process o	heese, substitute, imitation and processed che	ese ingredients, natural cheese solut	ions, slices, dices, shreds, dried/grated, bull	c.			
60	Rockview Family Farms	City of Industry, CA	Ted DeGroot, principal and general manager	Pr		31-Dec	\$423.0*		

Products: Milk, creamers, cream, half & half, buttermilk, cottage cheese, yogurt, butter, whipped topping, orange juice.

<	Page 7 of 10	>

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT COMPANY	FY END	2021 Sales		
61	Gehl Foods LLC	Germantown, WI	Craig Lemieux, CEO	Pr		31-Oct	\$412.0*		
	Products: Aseptic products: che	ese sauces, chili sauces, pudding, dairy-base	ed ready-to-drink beverages, creamers.						
62	Braum's Inc.	Oklahoma City, OK	Drew Braum, president and CEO	Pr		31-Dec	\$400.0*		
	Products: Milk, A2 milk, butter, ic	Products: Milk, A2 milk, butter, ice cream, frozen yogurt, novelties, frozen desserts, cottage cheese, natural cheese, yogurt, sour cream, dairy-based dips, orange juice, fruit drinks, apple juice.							
63	Stonyfield Farms	Londonderry, NH	Esteve Torrens, CEO	Pr	Lactalis Group, Laval, France	12/31/21	\$385.0*		
	Products: Yogurt, Greek yogurt, r	Products: Yogurt, Greek yogurt, milk, smoothies, frozen yogurt, heavy whipping cream, half & half, baby and kids lineup.							
64	Mars Ice Cream	Burr Ridge, IL	Shaf Lalani, general manager, ice cream	Pr	Mars Inc., McLean, VA	31-Dec	\$376.8*		
	Products: Ice cream novelties (sticks, sandwiches, bars, cones, pints, cups). Note: revenue includes all Mars Inc. products.								
65	SmithFoods Inc.	Orrville, OH	Nate Schmid, president	Pr		30-Sep	\$350.0*		
	Products: Milk, ice cream, frozer	n novelties, iced tea, juice, dairy dips, cottage	cheese, ricotta cheese.						
66	Gossner Foods Inc.	Logan, UT	Kristan Earl, president and CEO	Pr		30-Sep	\$345.7*		
	Products: UHT milk, cream, chee	ese (Swiss, Baby Swiss, European-style Swis	s, Muenster, asadaro, cheddar, fresh cheese curd).						
67	Brewster Cheese	Brewster, OH	Fritz Leeman, CEO	Pr		31-Mar	\$337.0*		
	Products: Swiss cheese (traditio	nal, reduced-fat, aged, Baby, lacey), whey pro	otein, lactose. Note: Fiscal year end is in 2021.						
68	Meijer	Grand Rapids, MI	Rick Keyes, CEO	Pr		31-Dec	\$332.0*		
	Products: Milk, coffee creams, c	ottage cheese, yogurt, sour cream, ice crean	n, novelties, juices, fruit drinks, teas.						
69	Byrne Dairy	Lafayette, NY	Carl Byrne, president and CEO	Pr		31-Dec	\$325.0*		
	Products: Extended shelf-life and	d shelf-stable milk and cream, ice cream.							
70 tie	Braum's Inc.	Oklahoma City, OK	Drew Braum, president and CEO	Pr		31-Dec	\$320.0*		

Products: Milk, A2 milk, butter, ice cream, frozen yogurt, novelties, frozen desserts, cottage cheese, natural cheese, yogurt, sour cream, dairy-based dips, orange juice, fruit drinks, apple juice.

	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales			
70 tie	Shamrock Farms	Phoenix, AZ	Kent McClelland, president and CEO, Shamrock Foods	Pr	Shamrock Foods, Phoenix, AZ	30-Sep	320.0*			
	Products: Milk, specialty milks, creams,	Products: Milk, specialty milks, creams, dairy-based protein beverages, dairy and plant-based hybrid protein beverages, sour cream, cottage cheese.								
72	Litehouse Inc.	Sandpoint, ID	Kelly Prior, president	ESOP		31-Dec	\$319.30			
	Products: Cheese, buttermilk, yogurt, da	Products: Cheese, buttermilk, yogurt, dairy and nondairy dressings, dairy and nondairy dips, other nondairy products.								
73	High Desert Milk	Burley, ID	Randy Robinson, CEO	с		1-Jun	\$305.00			
	Products: Grade A nonfat dry milk powder, skim milk powder, butternilk powder									
74	Wawa Inc.	Wawa, PA	Chris Gheysens, president and CEO	Pr		31-Dec	\$297.0*			
	Products: Milk, heavy cream, half & half, juice, tea, fruit punch, ice cream mix, buttermilk, nondairy creamers, yogurt, sour cream, cottage cheese.									
75	Fage USA Dairy Industry Inc.	Johnstown, NY	loannis Ravanis, executive vice president, manufacturing and operations	Pr	Fage International, Strassen, Luxembourg	31-Dec	\$291.00			
	Products: Greek yogurt, sour cream.									
76	Crystal Farms Dairy Co.	Minneapolis, MN	Robert V. Vitale, president and CEO, Post Holdings; Tim Bratland, president, Crystal Farms	Pu	Post Holdings, St. Louis, MO	30-Sep	\$252.0*			
	Products: Cheese, butter. Note: Sales rep	ported are for Post Holdings' refrigerated reta	il segment, which includes some non-Crystal Farm	is products.						
77	Ellsworth Cooperative Creamery	Ellsworth, WI	Paul Bauer, CEO	с		31-Dec	\$237.0*			
	Products: Cheese (curds, cheddar, speci	alty, Muenster), processed cheese.								
78	Clover Sonoma	Petaluma, CA	Marcus Benedetti, Chairman, Ken Gott, CEO	Pr		31-Dec	\$235.0*			
	Products: Moon Milks, Clover the Rainbo	ow kid's smoothies, milk, buttermilk, cream, ha	alf & half, whipped cream, ice cream, butter, kefir, c	heese, yogurt, cream cheese, sour c	ream, cottage cheese, eggnog.					
79	Berner Food and Beverage LLC	Dakota, IL	Kurt Seagrist, CEO	Pr		31-Dec	\$235.0*			
	Products: Cheese dips, cheese sauces, s	salsa con queso, other dips/sauces, aerosol c	heese products, ready-to-drink coffee- and tea-bas	ed beverages, functional beverages						
80	Steuben Foods	Elma, NY	Julie Senko, co-president; Frank Balon, co- president	Pr		31-Dec	\$230.00			

Products: Milk, milkshakes, horchatas, plant-based beverages, shakes, evaporated milk, sweetened condensed milk, coffee creamers, ice cream mix, coffee, tea, energy drinks, smoothies and more (most products aseptically packaged).

	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales		
81 tie	United Dairy Inc.	Martins Ferry, OH	Joseph Carson, president	Pr		31-Dec	\$225.0*		
	Products: Milk, orange juice, fruit drinks	s, ice tea, sour cream, dairy-based dips, cottag	e cheese, half & half, eggnog, ice cream, sherbet, frozen r	novelties.					
81 tie	Continental Dairy Facilities	Coopersville, MI	Steve Cooper, president/general manager of dairy manufacturing operations	с	Select Milk Producers, Dallas, Texas	31-Jul	\$225.0*		
	Products: Cream, condensed skim milk	, nonfat dry milk powder, skimmed milk powd	er, butter, buttermilk powder, condensed buttermilk.						
83	Sovos Brands Intermediate Inc.	Berkeley, CA	Todd Lachman, president and CEO	Pr		25-Dec	\$211.5*		
	Products: Yogurt, frozen yogurt gelato.	Products: Yogurt, frozen yogurt gelato. Note: revenue reflects other products in the portfolio.							
84	Steuben Foods	Elma, NY	Julie Senko, co-president; Frank Balon, co- president	Pr		31-Dec	\$202.0*		
	Products: Milk, milkshakes, horchatas, plant-based beverages, shakes, evaporated milk, sweetened condensed milk, coffee creamers, ice cream mix, coffee, tea, energy drinks, smoothies and more (most products aseptically packaged).								
85	Johanna Foods Inc.	Flemington, NJ	Robert Facchina, president and CEO	Pr		31-Dec	\$189.0*		
	Products: Yogurt, juices/beverages, as	eptic juices/drinks, teas.							
86	Schuman Cheese	Fairfield, NJ	Neal Schuman, CEO	Pr		30-Sep	\$177.20		
	Products: Cheese: Parmesan, copper k	ettle Parmesan, Asiago, mascarpone, Fontal,	olue, Romano, Gorgonzola, cheese snacks.						
87	Valley Queen Cheese Factory Inc.	Milbank, SD	Doug Wilke, CEO	Pr		31-Dec	\$170.0*		
	Products: Cheese (reduced-fat chedda protein concentrate, anhydrous milkfat.		colby pepper jack, cracked black pepper cheddar, garlic j	alapeño-cheddar, Monterey Jack, M	onterey Jack chipotle, Monterey Jack pep	ber, Tuscan herb cheddar, reduced-	fat colby jack), lactose, whey		
88	Super Store Industries	Lathrop, CA	Derek Jones, CEO	Pr		31-Dec	\$167.0*		
	Products: Ice cream, yogurt, Greek yog	urt, nondairy yogurt alternatives, cottage chee	se, drinkable yogurt, smoothies, sour cream, ice cream, ju	iice, tea, drinks.					
89	Clover Farms Dairy Co.	Reading, PA	Richard L. Hartman, president	Pr		31-Dec	\$164.0*		
	Products: Milk, eggnog, half & half, crea	am, light cream, whipping cream, water, iced t	ea, fruit drinks.						
90	Sartori Co.	Plymouth, WI	Jeff Schwager, CEO	Pr		30-Jun	\$146.0*		

Products: Specialty cheeses, Italian cheeses, cheddar cheeses.

<	Page 10 of 10	

	COMPANY	LOCATION	DAIRY EXECUTIVE	ТҮРЕ	PARENT COMPANY	FY END	2021 Sales		
91	Baker Cheese Factory Inc.	St. Cloud, WI	Brian Baker, president	Pr		31-Dec	\$142.0*		
	Products: String cheese.								
92	Cloverland Dairy L.P.	Baltimore, MD	Ralph Kemp, president	Pr		31-Dec	\$132.00		
	Products: Milk, flavored milk, cream, e	ggnog, buttermilk, sour cream, yogurt, cottage	cheese, cream cheese, ice cream mixes, apple	juice, orange juice, grape juice, lemor	nade, iced tea.				
93	Anderson Erickson Dairy Co.	Des Moines, IA	Miriam Erickson Brown, chair and CEO	Pr		31-Dec	\$126.0*		
	Products: Milk, lactose-free milk, butte	ermilk, creams, cottage cheese, dairy dips, yog	urt, sour cream, lemonade, juice.						
94 tie	Hershey's Creamery Company	Harrisburg, PA	George Hugh Holder, president	Pu		31-Dec	\$117.00		
	Products: Ice cream, frozen yogurt, sh	Products: Ice cream, frozen yogurt, sherbet, ices, ice cream cakes, frozen novelties.							
94 tie	Arla Foods USA Inc.	Basking Ridge, NJ	Simon Stevens, executive vice president, international	с	Arla Foods, Amba, Denmark	31-Dec	\$117.00		
	Products: Cheese: Havarti, Gouda, Eda	am, fontina, blue, Muenster, cheddar, Camemb	ert, brie, cream cheese. Note: Sales converted fr	om euros to U.S. dollars using 2020 a	average exchange rate from IRS.				
96	Galliker Dairy Co.	Johnstown, PA	Louis G. Galliker, III, president	Pr		31-Dec	\$105.0*		
	Products: Milk, ice cream, frozen nove	Ities, iced tea, juice, dairy dips, cottage cheese	, ricotta cheese.						
97	Biery Cheese	Louisville, OH	Ben Biery, CEO	Pr		31-Dec	\$100.0*		
	Products: Natural and processed chee	eses (cheddar, colby, Muenster, pepperoni che	ese, hot pepper, Swiss, mozzarella, Gouda, colby	jack, provolone, cheese blends, snac	king cheese, flavored cheese, party trays), ve	egan/plant-based cheese alternatives			
98	Perry's Ice Cream Company Inc.	Akron, NY	Robert Denning, president and CEO	Pr		31-Dec	\$99.0*		
	Products: Ice cream, frozen yogurt, sh	erbet, sorbet, nondairy frozen desserts, frozen	novelties.						
99	Southeast Milk Inc.	Belleview, FL	Todd Proffitt, CEO	С	9/30/21		\$95.0*		
	Products: Milk, concentrated milk, cre	am.							
100	KanPak U.S.	Wichita, KS	Larry McGill, CEO	Pr	Golden State Foods, Irvine, CA	31-Dec	\$74.3*		

Products: Smoothies, iced coffee, coffee creamers, tea, specialty beverages, soft-serve ice cream, yogurt, desserts, extended-shelf-life drinks, protein shakes.