

Rank	Company	Location	Dairy Executive	Type of Business	Parent Company	Fiscal Year End Date	2022 Sales (in Millions)
1	Dairy Farmers of America Inc.	Kansas City, Kan.	Dennis Rodenbaugh, president and CEO	C		Dec. 31	\$24,500
	Products: Milk, chocolate milk, condensed milk, sweetened condensed milk, cream, buttermilk, cottage cheese, sour cream, yogurt, butter, cheese (American-style, Gouda, hard Italian, artisanal Hispanic, longhorn cheddar, Monterey Jack, pepper jack and specialty cheese), ice cream, ice cream mixes, frozen novelties, sherbet, sorbet, ingredients, fruit juices and tea, fruit punch.						
2	Land O'Lakes Inc.	Arden Hills, Minn.	Beth Ford, president and CEO	C		Dec. 31	\$19,226
	Products: Cheese, butter, pudding, and ingredients such as milk powder and specialty powders.						
3	Saputo Inc.	Montréal, Québec	Lino A. Saputo, CEO, president and chairman	Pu		Mar. 31	\$11,330
	Products: Cheeses, including mozzarella, provolone, Parmesan, Romano, Asiago, ricotta, feta, Havarti, Fontinella, Gorgonzola, cheddar, Edam, colby, colby jack, fontina, Monterey Jack, pepper jack, Muenster, Lorraine, fresh frozen mozzarella, string cheese, snack sticks, goat cheese, blue cheese, brie, Camembert, farmers cheese, fresh curd, processed cheeses. Other dairy products: fluid milk, value-added milk, specialty beverages, aseptic beverages, cream, flavored cream, butter, yogurt, sour cream, cottage cheese, buttermilk, ice cream mixes, half & half, whipping cream, creamers, aerosol whipped topping, frappe mixes, milk powder, whey powder, whey protein concentrates, lactose, dairy ingredient blends, demineralized whey powder, galacto-oligosaccharides, dairy alternative beverages and cheese products. NOTE: Converted from Canadian to U.S. dollars						
4	Nestlé North America	Arlington, Va./North York, Ont.	Steve Presley	Pu	Nestlé, Vevey, Switzerland	Dec. 31	\$11,300*
	Products: Packaged ice cream, ice cream bars, frozen fruit bars, frozen snacks, frozen dairy desserts, sorbet, frozen yogurt, milk-based beverages, coffee creamers. Note: The number provided reflects global milk and ice cream product sales.						
5	Lactalis USA	New York, Chicago, IL; Buffalo, N.Y.; Londonderry, N.H.; San Fernando, Calif.	Esteve Torrens, CEO	Pr	Lactalis Group, Laval, France	Dec. 31	\$10,150
	Products: Milk, buttermilk, cream, ice cream mix, sour cream, yogurt, kefir, cottage cheese, butter, eggnog, natural cheese, snack cheese, dairy ingredients, soy beverages, juice, fruit drinks. Note: North American sales converted from euros to U.S. dollars						
6	Danone North America	White Plains, N.Y./Broomfield, Colo.	Shane Grant, CEO	Pu	Danone, S.A., Paris, France	Dec. 31	\$7,000
	Products: Yogurt, Greek yogurt, drinkable yogurt, smoothies, frozen yogurt, coffee creamers, dairy alternatives, organic foods and beverages, nutritionals.						
7	Agropur	Saint-Hubert, Québec, Canada	Émile Cordeau, CEO	C		Oct. 31	\$6,260
	Products: Cheeses including mozzarella, provolone, feta, cheddar, muenster, cheese curds, Havarti, gouda, Swiss, Edam, Fontina, Colby, Colby Jack, Monterey Jack, brick, Parmesan, Romano, Allegro (lactose-free), Oka, Camembert, Brie, Champfleury, Asiago, cream cheese, cottage cheese. Other dairy products including fluid milk, value-added milk, specialty milk, cream, whipped cream, sour cream, coffee creamers, butter, buttermilk, ice cream, ice cream mixes, frozen novelties, Mochi. Dairy ingredients including whey powder, whey protein concentrate, whey protein isolate, hydrolyzed whey protein, whey protein fractions, lactoserum powder, dairy ingredients blend, frozen dessert blends, skim milk powder, instant skim milk powder, sweet dairy whey, whey butter, buttermilk powder, lactose, refined edible lactose, whey permeate, Crinolac, retentat.						
8	Savencia Fromage & Dairy, U.S. operations	New Holland, Pa.	Greg Somerville, president and CEO, Savencia Cheese USA	C	Savencia Fromage & Dairy, Viroflay, France	Dec. 31	\$6,080*
	Products: Cheese, cream cheese, cheese sauce, dips, spread, puddings, dairy beverages.						
9	The Kraft Heinz Co.	Chicago/Pittsburgh	Miguel Patricio, CEO	Pu		Dec. 25	\$5,600*
	Products: Natural cheese, processed cheese, cream cheese, sour cream, cottage cheese, cheese blends.						
10	Schreiber Foods Inc.	Green Bay, Wis.	Ron Dunford, president and CEO	Pr		Oct. 1	\$5,100*
	Products: Cheese, cream cheese, blends, yogurt, yogurt drinks, dairy desserts, specialty cheeses.						

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11	Rich Products Corp.	Buffalo, N.Y.	Richard Ferranti, CEO	Pr		Dec. 31	\$5,000
	Products: Ice cream cakes, ice cream rolls, cheese cakes, eclairs, cream puffs, cooking creams, milkshakes, smoothies, tres leches liquid dessert, custard bases, plant-based soft serve base, whipped topping, plant-based whipped topping, and cookie crème.						
12	Conagra Brands	Chicago	Sean Connolly, president and CEO	Pu		May 30	\$4,950*
	Products: Whipped topping, margarine and spreads, pudding, dry cocoa, creamy dressings. Note: Sales include Refrigerated and Frozen segment, which also takes in some nondairy products.						
13	Unilever North America	Englewood Cliffs, N.J.	Esi Eggleston Bracey, President, Unilver USA	Pu	Unilever, London and Rotterdam, Netherlands	Dec. 31	\$4,740*
	Products: Ice cream, gelato, frozen novelties, tea-based beverages. Note: Estimated sales include the company's Food and Refreshment segment, which take in some nondairy sales.						
14	Grupo LALA	Mexico City, Mexico	Arquimedes Celis, CEO	Pu		Dec.31	\$4,300*
	Products: Milk, functional dairy products, yogurt, drinkable yogurt, crema, cottage cheese, Mexican cheeses, processed cheese, fine cheeses, plant-based beverages, juices/beverages.						
15	Glanbia Nutritionals Inc.	Chicago	Brian Phelan, CEO	Pu	Glanbia PLC, Kilkenny, Ireland	Dec. 31	\$4.206.09
	Products: Cheese (barrels and blocks) in a wide variety of conventional and organic cheeses (organized into Affordable Artisan, Barrels, Blended, Cheeses for Aging, Classic, Flavors & Inclusions, Health & Wellness, and Organic). Also whey-based ingredients. Note: Revenues for the entire company, including dairy. Sales converted from euros to U.S. dollars using 2022 average exchange rate from IRS.						
16	Prairie Farms Dairy Inc.	Edwardsville, Ill.	Matt McClelland, CEO and executive vice president	C		Oct. 1	\$4,200
	Products: Milk, ice cream, frozen yogurt, cultured products, juice, water, carbonated soft drinks, other beverages. Note: revenue includes all business lines.						
17	Publix Supermarkets	Lakeland, Fla.	Mike Smith, senior vice president, industrial operations	Pr		Dec. 26	\$3,940*
	Products: Milk, ice cream, frozen yogurt, cultured products, juice, water, carbonated soft drinks, other beverages. Note: revenue includes all business lines.						
18	Leprino Foods Co.	Denver	James Leprino, chairman	Pr		Oct. 31	\$3,640*
	Products: Mozzarella/pizza cheese, reduced-fat Monterey Jack, provolone, reduced-fat cheddar, cheese blends, whey protein, sweet whey, lactose, micellar casein concentrate.						
19	Darigold Inc.	Seattle	Joe Coote, CEO	C		Mar. 23	\$3,000
	Products: Milk/flavored milk, ultrafiltered milk, eggnog, buttermilk, whipping and heavy cream, half & half, sports recovery drinks, dairy creamer, ice cream mixes, cottage cheese, sour cream, butter, cheddar cheese, colby jack cheese, Monterey Jack cheese, pepper jack cheese, milk powders, WPC, milk protein concentrate, condensed products, bulk cream, bulk butter, bulk cheese. Note: Fiscal period ended in 2023						
20	Hilmar Cheese Co.	Hilmar, Calif.	David Ahlem, president and CEO	Pr		Dec. 31	\$2,811.2*
	Products: Cheese (barrels and blocks) - American style cheeses, Hispanic & European style cheeses; Whey products – Unique protein fractions, whey protein concentrates, isolates and hydrolysates, lactose.						

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21	H-E-B	San Antonio, Texas	Charles Butt, CEO	C		Dec. 31	\$2,800*
	Products: Natural cheese, processed cheese, imitation cheese, whey.						
22	HP Hood LLC	Lynnfield, Mass.	Gary Kaneb, President and CEO	Pr		Dec. 31	\$2,780*
	Products: Milk, eggnog, buttermilk, cottage cheese, sour cream, yogurt, Greek yogurt, ice cream, sherbet, sorbet, novelties, juice, fruit punch, other nondairy beverages.						
23	Foremost Farms USA	Middleton, Wis.	Greg Schlafer, president and CEO	C		Dec. 31	\$2,100
	Products: Cheese (mozzarella, provolone, cheddar), butter, bulk fluid milk, whey products.						
24	Schwan's Co.	Marshall, Minn.	Dimitrios Smyrnios, CEO		CJ CheilJedang: 80% ownership, Seoul, South Korea	Dec. 31	\$2,080*
	Products: Ice cream, novelties, ice cream mix, sherbets, sorbets, juice, smoothies, crème pies.						
25	Associated Milk Producers Inc. (AMPI)	New Ulm, Minn.	Sheryl Meshke, President and CEO	C		Nov. 30	\$2,000
	Products: Cheese, processed cheese, butter, bulk fluid milk, buttermilk, whey protein concentrate, nonfat dry milk, lactose.						
26	Grassland Dairy Products Inc.	Greenwood, Wis.	Leon Gregorich, CEO	Pr		Dec. 31	\$1,990*
	Products: Butter (European-style, grass-fed), butter oil, butter blends, anhydrous milkfat, condensed buttermilk, buttermilk powder, nonfat dry milk, milk permeate powder, milk protein concentrate (56, 70, 85), milk protein isolate (90), condensed skim milk, UF milk, cream.						
27	Alberston's Dairy Division	Boise, Idaho	Vivek Sankaran, CEO	Pr		Feb. 27	\$1,950*
	Products: Milk, organic milk and cream, eggnog, cultured dairy products, plant-based fluid products, water, juice, ice cream, nondairy ice cream, organic ice cream, water ice novelties.						
28	General Mills	Minneapolis, Minn.	Jeffrey Harmening, president and CEO	Pu		May 28	\$1,893.0
	Products: Yogurt, superpremium ice cream. Note: Reported sales include yogurt and super premium ice cream.						
29	Emmi Americas Division	Fitchburg, Wis.	Jonas Leu, executive vice president, Americas	Pr		Dec. 31	\$1,877
	Products: Aged and fresh specialty cheeses, goat's milk, goat's milk powder, goat's milk cheeses, butter, cow's and goat's milk kefir, sour cream, yogurt. Note: Revenues converted from Swiss Francs.						
30	Sargento Foods Inc.	Plymouth, Wis.	Louie Gentine, CEO	Pr		Dec. 31	\$1,800
	Products: Shredded, sliced and snack natural cheese products, as well as ingredients.						

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31	Wells Enterprises Inc.	Le Mars, Iowa	Liam Killeen, CEO	Pr		Dec. 31	\$1,690*
	Products: Ice cream, frozen novelties, frozen dairy desserts.						
32	Dippin' Dots LLC	Mount Laurel, N.J.	Dan Fachner, CEO	Pu	J&J Snack Foods Corp., Mount Laurel, N.J.	Sept. 24	\$1,664*
	Products: Beaded ice cream, ice, frozen yogurt, sherbet. Note: J&J Snack Foods Cop. announced its acquisition of Dippin' Dots in May 2022						
33	Upstate Niagara Cooperative Inc.	Lancaster, N.Y.	Kevin Ellis, CEO	C		Dec. 31	\$1,480
	Products: Milk, ice cream mix, yogurt, cottage cheese, sour cream, eggnog, cream, buttermilk, refrigerated dips, ready-to-drink coffee/tea, nutritional drinks, butter, nonfat milk powder, condensed milk, evaporated milk, juice.						
34	T. Marzetti Co.	Columbus, Ohio	David A. Ciesinski, CEO	Pu	Lancaster Colony Corp., Westerville, OH	Jun. 30	\$1,367.86*
	Products: Refrigerated salad dressings (dairy and nondairy), shelf-stable salad dressings, vegetable dips, fruit dips, sauces, sour cream. Note: Sales figure includes some nondairy products.						
35	Masters Gallery Foods	Plymouth, Wis.	Jeff Gentine, co-owner, president and CEO	Pr			\$1,500*
	Products: Cheese (in retail, foodservice and industrial formats), cheese-related items.						
36	Grande Cheese Co.	Fond du Lac, Wis.	Todd Koss, CEO	Pr		Dec. 31	\$1,450*
	Products: Cheese (mozzarella, Italian cheese blends, provolone, aged provolone, fresh mozzarella, burrata, ricotta, fresh curds, Parmesan, Romano, Asiago), whey protein ingredients.						
37	Maryland & Virginia Milk Producers Cooperative Association	Herndon, Va.	Jay Bryant, CEO	C		Dec. 31	\$1,300
	Products: Milk, flavored milk, buttermilk, packaged ice cream, ice cream mix, half & half, whipping cream, eggnog, bulk cream, condensed milk, milk powders, butter.						
38	Agri-Mark Inc.	Andover, Mass.	Dave Lynn, CEO	C		Dec. 31	\$1,243
	Products: Cheddar, flavored cheddars, colby, gouda, muenster, yogurt, sour cream, cottage cheese, butter, whey powders, NFDM, buttermilk powder, condensed.						
39	Borden Dairy Co.	Dallas	Gregg Engles, chairman and CEO	Pr		Dec. 31	\$1,240*
	Products: Milk, flavored milk, yogurt smoothies, cream, cheese, eggnog, buttermilk, sour cream, cottage cheese, dairy dips, sour cream, juices, drinks/beverages, iced tea.						
40	Tillamook County Creamery Association	Tillammok, Ore.	Patrick Criteser, CEO	C		Dec. 31	\$1,222
	Products: Cheese (varieties include: medium, sharp, Special Reserve extra sharp, medium white cheddar, sharp white cheddar, Vintage extra sharp white, 3-year Vintage extra sharp white, smoked and Kosher), ice cream (varieties include: premium, sandwiches and frozen custard), sour cream, butter, yogurt, cream cheese spreads, whey protein concentrate, lactose.						

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41 (tie)	Organic Valley/CROPP Cooperative	La Farge, Wis.	Jeff Frank, CEO	C	Cooperative Regions of Organic Producer Pools (CROPP) dba Organic Valley	Dec. 31	\$1,200
Products: Milk, cream, half & half, butter, cheese, cream cheese, sour cream, cottage cheese.							
41 (tie)	Chobani LLC	Norwich, N.Y.	Hamdi Ulukaya, founder, CEO	Pr		Dec. 31	\$1,200*
Products: Greek yogurt, traditional yogurt, drinkable yogurt, yogurt snacks, coffee creamers, plant-based dairy alternatives, ready-to-drink coffee, nondairy probiotic drinks.							
43	Fairlife LLC	Chicago	Tim Doelman, CEO	Pu	The Coca-Cola Co., Atlanta, GA	Dec. 31	\$1,150*
Products: High-protein ultrafiltered milk, high-protein milkshakes, nutrition shakes, creamers, light ice cream.							
44	Daisy Brand LLC	Dallas	David Sokolsky, CEO	Pr		Dec. 31	\$1,091.43
Products: sour cream, cottage cheese. Coming soon: Daisy dips							
45	Milk Specialties Global	Eden Prairie, Minn.	David Lenzmeier, CEO	Pr		Jun. 26	\$1,000*
Products: Human: whey protein isolate, whey protein concentrate, milk protein concentrate, milk protein isolate, whey protein hydrolysate, lactose, permeate, sweet whey powder. Animal: Energy Booster, inert fats, protein encapsulated fats, milk replacers, milk fortifiers, nutritional supplements, extruded protein products.							
46	Bongards Premium Cheese	Chanhausen, Minn.	Daryl Larson, President and CEO	C		Dec. 31	\$942.10
Products: Natural cheese, processed cheese, imitation cheese, whey.							
47	Michigan Milk Producers Association	Novi, Mich.	Joe Diglio, president and CEO	C		Sept. 30	\$894*
Products: Cream, condensed milk products, ultrafiltered milk, milk powders, butter, ingredients, cheese.							
48	First District Association	Litchfield, Minn.	Bob Huffman, president and CEO	C		Sept. 30	\$800*
Products: Cheese (cheddar barrels, long-hold cheddar barrels, Gouda barrels, Monterey Jack barrels, non-traditional Swiss barrels), WPC, lactose.							
49	Great Lakes Cheese Co.	Hiram, Ohio	Dan Zagzebski, president and CEO	Pr		Dec. 31	\$770.0*
Products: Natural cheese (cheddar, Swiss, colby, mozzarella, Muenster, provolone, pepper jack, blue, feta, Gorgonzola, goat), specialty cheeses, processed cheese, whey products.							
50	United Dairymen of Arizona	Tempe, Ariz.	Robert Chesler, CEO	C		Sept. 30	\$754*
Products: Milk, powders, milk proteins, butter, condensed products, cream							

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51	Shehadey Family Foods, LLC	Fresno, Calif.	Richard Shehadey, chairman, Scott Shehadey, CEO	Pr		Sept. 30	\$750.0
Products: Milk, eggnog, buttermilk, sour cream, whipped topping, half & half, cream, whipping cream, ice cream, yogurt, butter, juice.							
52	Winona Foods	Green Bay, Wis.	David Meyer, owner/vice president	Pr		Dec. 31	\$728*
Products: Processed cheese, processed cheese food, processed cheese spreads, goat cheese spreads, cold pack cheeses, cheese sauce; natural cheeses (Asiago, Cojita, Parmesan, Romano, cheddar, Gouda, fontina, Swiss, Edam, cracker cut cheeses, cream cheese, Neufchatel cheese, mozzarella, feta, queso blanco, ricotta, veined cheeses, specialty cheeses).							
53	Crystal Creamery Inc.	Modesto, Calif.	Dennis Roberts, president and CEO	Pr		Dec. 31	\$700.0
Products: Conventional and organic milk, conventional and organic ice cream, conventional and organic cottage cheese and sour cream, juices/drinks, bulk butter, milk powders.							
54	Valley Queen Cheese Factory Inc.	Milbank, S.D.	Doug Wilke, CEO	Pr		Dec. 31	\$600.0
Products: American-style cheese in 640's, lactose, whey protein concentrate, anhydrous milkfat.							
55	BelGioioso Cheese Inc.	Green Bay, Wis.	Errico Auricchio, president	Pr		Dec. 31	\$553*
Products: Specialty cheeses							
56 (tie)	Bel Brands USA	Chicago	Ivan Giraud, CEO	Pr	Bel Group, Paris, France	Dec. 31	\$520.0*
Products: Natural and processed cheeses, cheese spreads, cold-pack cheese, cheese snacks, cheese snacks with functional ingredients, dips, squeezable snacks.							
56 (tie)	Blue Bell Creameries	Brenham, Texas	Ricky Dickson, president and CEO	Pr		Dec. 31	\$520.0*
Products: Ice cream, novelties, sherbet.							
57	Turkey Hill Dairy	Conestoga, Pa.	Andy Jacobs, CEO	Pr		Feb. 1	\$455.8*
Products: Milk, ice cream, frozen novelties, sherbet, iced tea/coffee, fruit drinks, tea plus water, eggnog.							
58	Stoneyfield Organic	Londonderry, N.H.	Esteve Torrens, CEO	Pr	Lactalis Group, Laval, France	Dec. 31	\$454.6*
Products: Yogurt, Greek yogurt, milk, smoothies, frozen yogurt, heavy whipping cream, half & half, baby and kids yogurt.							
59	Berner Food and Beverage LLC	Dakota, Ill.	Kurt Seagrist, CEO	Pr		Dec. 31	\$450.3*
Products: Cheese dips, cheese sauces, salsa con queso, other dips/sauces, aerosol cheese products, ready-to-drink coffee- and tea-based beverages, functional beverages.							

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60	Ornua Ingredients North America	Hilbert, Wis.	Rick Pedersen, president	C	Ornua, Dublin, Ireland	Dec. 31	\$447.2*
Products: Functional cheese technologies; customized cheese formulations, process cheese, substitute, imitation and processed cheese ingredients, natural cheese solutions, slices, dices, shreds, dried/grated, bulk.							
61	Rockview Family Farms	City of Industry, Calif.	Ted DeGroot, principal and general manager	Pr		Dec. 31	\$440.0*
Products: Milk, creamers, cream, half & half, buttermilk, cottage cheese, yogurt, butter, whipped topping, orange juice.							
62	Gehl Foods LLC	Germantown, Wis.	Craig Lemieux, CEO	Pr		Oct. 31	\$432.6*
Products: Aseptic products: cheese sauces, chili sauces, pudding, dairy-based ready-to-drink beverages, creamers.							
63	Braum's Inc.	Oklahoma City, Okl.	Drew Braum, president and CEO	Pr		Dec. 31	\$416.0*
Products: Milk, A2 milk, butter, ice cream, frozen yogurt, novelties, frozen desserts, cottage cheese, natural cheese, yogurt, sour cream, dairy-based dips, orange juice, fruit drinks, apple juice.							
64	Continental Dairy Facilities Southwest LLC	Littlefield, Texas	Steve Cooper, president/general manager of dairy manufacturing operations		Select Milk Producers, Dallas, TX	Jul. 31	\$396.0
Products: Cream, condensed skim milk, nonfat dry milk powder, skimmed milk powder, butter, buttermilk powder, condensed buttermilk.							
65	Mars Ice Cream	Burr Ridge, Ill.	Shaf Lalani, general manager, ice cream	Pr	Mars Inc., McLean, VA	Dec. 31	\$392.0*
Products: Ice cream novelties (sticks, sandwiches, bars, cones, pints, cups). Note: revenue includes all Mars Inc. products.							
66	SmithFoods Inc.	Orrville, Ohio	Nate Schmid, president	Pr		Sept. 30	\$371.0*
Products: Milk, ice cream, frozen novelties, iced tea, juice, dairy dips, cottage cheese, ricotta cheese.							
67	Gossner Foods Inc.	Logan, Utah	Kristan Earl, president and CEO	Pr		Sept. 30	\$370.0*
Products: UHT milk, cream, cheese (Swiss, Baby Swiss, European-style Swiss, Muenster, asadaro, cheddar, fresh cheese curd).							
68	Brewster Cheese	Brewster, Ohio	Fritz Leeman, CEO	Pr		Mar. 31	\$364.0*
Products: Swiss cheese (traditional, reduced-fat, aged, Baby, lacey), whey protein, lactose. Note: Fiscal year end is in 2022.							
69	Meijer	Grand Rapids, Mich.	Rick Keyes, CEO	Pr		Dec. 31	\$361.8*
Products: Milk, coffee creams, cottage cheese, yogurt, sour cream, ice cream, novelties, juices, fruit drinks, teas.							

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70	Continental Dairy Facilities	Coopersville, Mich.	Steve Cooper, president/general manager of dairy manufacturing operations	C	Select Milk Producers, Dallas, TX	Jul. 31	\$353.0
Products: Cream, condensed skim milk, nonfat dry milk powder, skimmed milk powder, butter, buttermilk powder, condensed buttermilk.							
71	Braum's Inc.	Oklahoma City, Okla.	Drew Braum, president and CEO	Pr		Dec. 31	\$339.2*
Products: Milk, A2 milk, butter, ice cream, frozen yogurt, novelties, frozen desserts, cottage cheese, natural cheese, yogurt, sour cream, dairy-based dips, orange juice, fruit drinks, apple juice.							
72	Shamrock Foods Co.	Phoenix, Ariz.	Kent McClelland, chairman and CEO	Pr		Sept. 30	\$332.8*
Products: Milk, specialty milks, creams, dairy-based protein beverages, sour cream, cottage cheese.							
73	High Desert Milk	Burley, Idaho	Randy Robinson, CEO	C		Jun. 1	\$329.5
Products: Grade A nonfat dry milk powder, skim milk powder, buttermilk powder, butter, sweet cream.							
74	Fage USA Dairy Industry Inc.	Johnstown, N.Y.	Ioannis Ravanis, executive vice president, manufacturing and operations	Pr	Fage International, Strassen, Luxembourg	Dec. 31	\$308.4*
Products: Greek yogurt, sour cream.							
75	Wawa Inc.	Wawa, Pa.	Chris Gheysens, president and CEO	Pr		Dec. 31	\$300.0*
Products: Milk, heavy cream, half & half, juice, tea, fruit punch, ice cream mix, buttermilk, nondairy creamers, yogurt, sour cream, cottage cheese.							
76	California Dairies Inc.	Visalia, Calif.	Brad Anderson, president and CEO	C		Dec. 31	\$260.0*
Products: Butter, fluid milk, milk powders, nutritional powders, condensed milk.							
77	Litehouse Inc.	Sandpoint, Idaho	Kelly Prior, president	ESOP		Dec. 31	\$254.0
Products: Cheese, buttermilk, yogurt, dairy and nondairy dressings, dairy and nondairy dips, other nondairy products.							
78	Sovos Brands Inc.	Louisville, Colo.	Todd Lachman, founder, president and CEO	Pr		Dec. 31	\$252.8
Products: (in noosa brand portfolio): Yoghurt, frozen yoghurt gelato, yoghurt fruit smoothies, cheesecake bites.							
79	Rockview Family Farms	Ellsworth, Wis.	Paul Bauer, CEO	C		Dec. 31	\$246.5*
Products: Cheese (curds, cheddar, specialty, Muenster), processed cheese.							

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80	Berner Food and Beverage LLC	Dakota, Ill.	Kurt Seagrist, CEO	Pr		Dec. 31	\$244.4*
Products: Cheese dips, cheese sauces, salsa con queso, other dips/sauces, aerosol cheese products, ready-to-drink coffee- and tea-based beverages, functional beverages.							
81	Steuben Foods	Elma, N.Y.	Julie Senko, co-president; Frank Balon, co-president	Pr		Dec. 31	\$241.5*
Products: Milk, milkshakes, horchatas, plant-based beverages, shakes, evaporated milk, sweetened condensed milk, coffee creamers, ice cream mix, coffee, tea, energy drinks, smoothies and more (most products aseptically packaged).							
82	United Dairy Inc.	Martins Ferry, Ohio	Joseph Carson, president	Pr		Dec. 31	238.5*
Products: Milk, orange juice, fruit drinks, iced tea, sour cream, dairy-based dips, cottage cheese, half & half, eggnog, ice cream, sherbet, frozen novelties.							
83	Clover Sonoma	Petaluma, Calif.	Marcus Benedetti, Chairman, Ken Gott, CEO	Pr		Dec. 31	\$237.0
Products: Moon Milks, Clover the Rainbow kid's smoothies, milk, buttermilk, cream, half & half, whipped cream, ice cream, butter, kefir, cheese, yogurt, cream cheese, sour cream, cottage cheese, eggnog.							
84	Clover Farms Dairy Co.	Reading, Pa.	Richard L. Hartman, president	Pr		Dec. 31	\$216.0
Products: Milk, eggnog, half & half, cream, light cream, whipping cream, water, iced tea, fruit drinks.							
85	Crystal Farms Dairy Co.	Minneapolis	Robert V. Vitale, president and CEO, Post Holdings; Tim Bratland, president, Crystal Farms	Pu	Post Holdings, St. Louis, MO	Sept. 30	\$214.3
Products: Cheese, butter. Note: Sales reported are for Post Holdings' refrigerated retail segment, which includes some non-Crystal Farms products.							
86	Hershey's Creamery Co.	Harrisburg, Pa.	George Hugh Holder, president	Pu		Dec. 31	\$202.0
Products: Ice cream, frozen yogurt, sherbet, ices, ice cream cakes, frozen novelties.							
87	Johanna Foods Inc.	Flemington, N.J.	Robert Facchina, president and CEO	Pr		Dec. 31	\$196.5*
Products: Yogurt, juices/beverages, aseptic juices/drinks, teas.							
88	Schuman Cheese	Fairfield, N.J.	Neal Schuman, CEO	Pr		Sept. 30	\$184.2*
Products: Cheese: Parmesan, copper kettle Parmesan, Asiago, mascarpone, Fontal, blue, Romano, Gorgonzola, cheese snacks.							
89	Joseph Gallo Farms	Atwater, Calif.	Michael D. Gallo, CEO	Pr		12/31/22	\$175.7
Products: Natural cheeses (Monterey Jack, marbled jack, pepper jack, cheddar, mozzarella, provolone, Swiss, Muenster, Gouda), whey products.							

Rank	Company	Location	Dairy Executive	Type of Business	Parent Company	Fiscal Year End Date	2022 Sales (in Millions)
90	Super Store Industries	Lathrop, Calif.	Derek Jones, CEO	Pr		Dec. 31	\$173.6*
	Products: Ice cream, yogurt, Greek yogurt, nondairy yogurt alternatives, cottage cheese, drinkable yogurt, smoothies, sour cream, ice cream, juice, tea, drinks.						
91	Cloverland Dairy L.P.	Baltimore, Maryland	Ralph Kemp, president	Pr		31-Dec	\$161.0*
	Products: Milk, flavored milk, cream, eggnog, buttermilk, sour cream, yogurt, cottage cheese, cream cheese, ice cream mixes, apple juice, orange juice, grape juice, lemonade, iced tea.						
92	Sartori Co.	Plymouth, Wis.	Bert Sartori, CEO	Pr		30-Jun	\$151.8*
	Products: Specialty cheeses, Italian cheeses, cheddar cheeses.						
93	Lifeway Foods Inc.	Morton Grove, Ill.	Julie Smolyansky, president and CEO	Pr		Dec. 31, 2022	\$141.5
	Products: Kefir, organic oatmilk, mushroom oatmilk, probugs organic kefir, farmer cheese.						
94	Arla Foods USA Inc.	Basking Ridge, N.J.	Simon Stevens, executive vice president, international	C	Arla Foods, Amba, Denmark	Dec. 31	\$123.0*
	Products: Cheese: Havarti, Gouda, Edam, fontina, blue, Muenster, cheddar, Camembert, brie, cream cheese. Note: Sales converted from euros to U.S. dollars using 2020 average exchange rate from IRS.						
95	Anderson Erickson Dairy Co.	Des Moines, Iowa	Miriam Erickson Brown, chair and CEO	Pr		Dec. 31	117.1*
	Products: Milk, lactose-free milk, buttermilk, creams, cottage cheese, dairy dips, yogurt, sour cream, lemonade, juice.						
96	Galliker Dairy Co.	Johnstown, Pa.	Louis G. Galliker, III, president	Pr		Dec. 31	\$109.0*
	Products: Milk, ice cream, frozen novelties, iced tea, juice, dairy dips, cottage cheese, ricotta cheese.						
97	Biery Cheese	Louisville, Ohio	Ben Biery, CEO	Pr		Dec. 31	\$105.0*
	Products: Natural and processed cheeses (cheddar, colby, Muenster, pepperoni cheese, hot pepper, Swiss, mozzarella, Gouda, colby jack, provolone, cheese blends, snacking cheese, flavored cheese, party trays), vegan/plant-based cheese alternatives.						
98	Perry's Ice Cream Company Inc.	Akron, N.Y.	Robert Denning, president and CEO	Pr		31-Dec	\$103.0*
	Products: Ice cream, frozen yogurt, sherbet, sorbet, nondairy frozen desserts, frozen novelties.						
99	Southeast Milk Inc.	Bellevue, Fla.	Todd Proffitt, CEO	C		9/30/22	\$98.8*
	Products: Milk, concentrated milk, cream.						

Rank	Company	Location	Dairy Executive	Type of Business	Parent Company	Fiscal Year End Date	2022 Sales (in Millions)
100	KanPak U.S.	Wichita, Kansas	Larry McGill, CEO	Pr	Golden State Foods, Irvine, CA	Dec. 31	\$77.2*
Products: Smoothies, iced coffee, coffee creamers, tea, specialty beverages, soft-serve ice cream, yogurt, desserts, extended-shelf-life drinks, protein shakes.							